

CHEMIST & DRUGGIST

newsweekly for pharmacy



**Noel Hall:
direct approach
to Minister**

**Weston's
chairman
resigns**

**Scots discuss
training and
responsibility**

**Drug industry
expansion
boom**

**Irish Council
returned**

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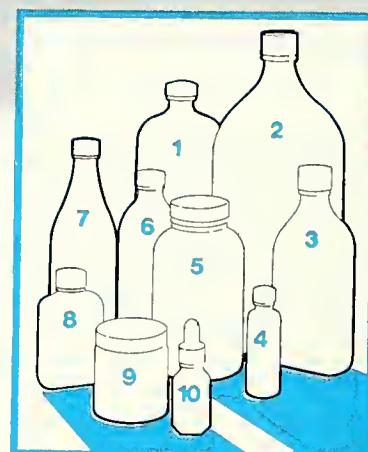


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CHEMIST & DRUGGIST

112th year of publication Vol. 194 No. 4730

The newsweekly for pharmacy

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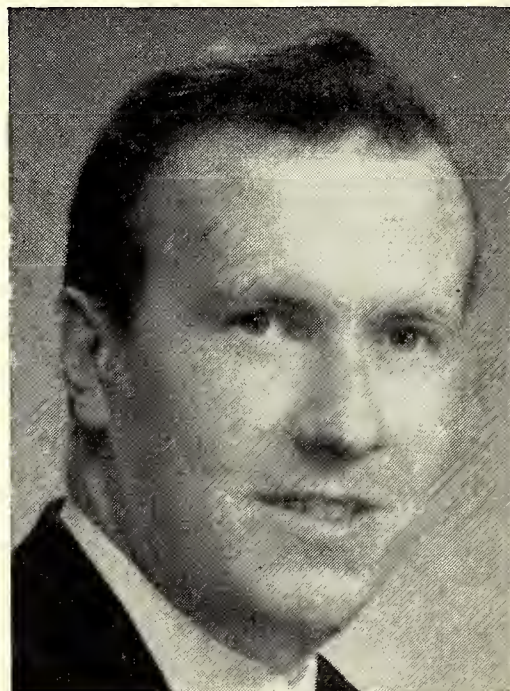
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Contents ©

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A Benn Group Journal



Mr Anthony Quirke is one of two new members of the Council of the Pharmaceutical Society of Ireland (see page 527)

**BONUS
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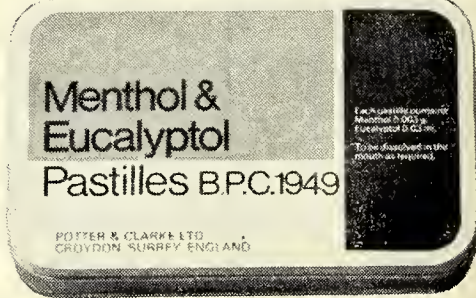
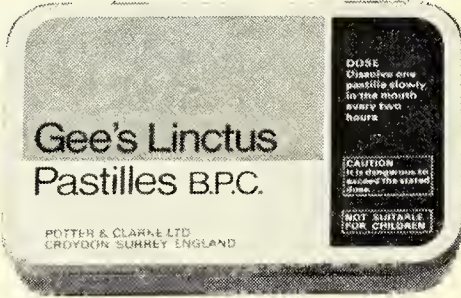
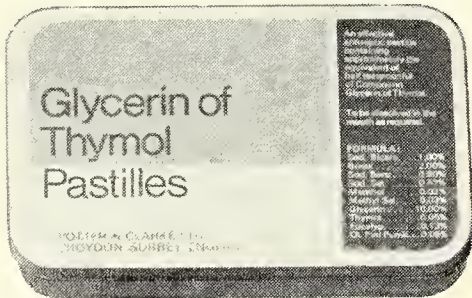
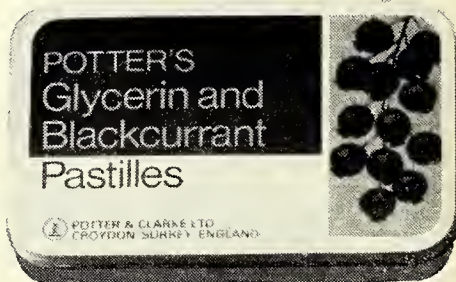
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S4A labelling should be regularised'

The situation in which pharmacists contravene the law every time they dispense an incomplete Schedule 4A prescription with the label "to be taken as directed," must be regularised. Mr W. M. Darling, president of the Pharmaceutical Society, held a conference of Scottish pharmacists in Dunblane on Sunday.

The president said that the solution recommended by the Society was that Rule 13 of the Poisons Rules should be amended to permit the pharmacist to specify the dose if the prescriber's intentions were known to him — and these could be ascertained in a number of ways. A pharmacist could endorse the prescription accordingly and append his signature and would write the dose on the label of the dispensed medicine.

Mr Darling gave this as one illustration of the consultative process now being adopted between the medical and pharmaceutical professions. Setting up of two working parties of doctors and pharmacists had been one dividend of the rural dispensing crisis.

Welcoming the proposed consortium health centre pharmacy at Kirkcaldy, Mr Darling said it was a solution advocated by the Society where pharmaceutical opinion was agreed that the service should be provided within a centre. There were now 11 centres operated in Scotland, nine were under construction and plans for another 23 had been approved. Another fifty were under consideration.

The president expected that more pharmacists would be crossing health centre thresholds but, provided they were consortia, economic viability of the profession and members' general practice would be maintained.

Mr Darling also welcomed the move to refer NP labelling back to Pharmaceutical Committees and hoped that they could now endorse the Society's policy.

He regretted delay within the Department of Health on the Society's policy for the planned distribution of pharmacies in areas of low population density. The Department had said it wished to follow the views of Executive Councils but the Society had

since learned that the Councils were fully in support of the proposals. "Clearly then it is time for another meeting with the Department."

The Society's committee was now turning its consideration to areas where health centres and large group practices were being built.

Mail order boost for electric shavers

The increasing importance of mail order has been the most significant single development in the electric shaver market in recent years, according to a survey published in the latest edition of the Economist Intelligence Unit's *Retail Business*.

Nearly 20 per cent of all sales in this £10 million market are through this means, it is reported. The market is pretty constant, states the EIU, with a great deal of internationalism. Top makers are all international operators, with considerable import and export characteristics.

It is generally agreed that the wet-shave giants have managed to maintain their sales both in the UK and abroad by extensive advertising. In 1959, Wilkinson and Gillette alone spent more than five times as much on TV and press advertising as all the dry shaver manufacturers combined.

From about the mid-1950's to 1963, the electric shaver manufacturers spent more on advertising; then came the big stainless steel battle and the gap between the two types of manufacturers' advertising expenditure has widened since then. The greatest impact on the dry shaver sales was in 1964/5.

However, the dry shaver manufacturers have not really found a way to combat this yet and appear to be waiting



The double harness championship at the Horse of the Year Show, sponsored by Lantigen (England) Ltd, was won by Mrs P. Stewart-Smith of South Park Farm, South Godstone, Surrey, who took her four-wheeled dogcart round the course in 57.4 seconds — 4.4 seconds ahead of her nearest rival. Mr Malcolm N. Montgomery, managing director of Lantigen, is seen here presenting the Lantigen Trophy (which is pictured below in close up) to Mrs Stewart-Smith and her groom



for a major technological break-through before anything can be done.

Surprising to all — including possibly Philips, says the report — has been the success of the battery shaver.

Consolidation appears to be the current trend in the electric shaver market itself. There is little scope for the new entrant into the market and the manufacturer who cuts back on advertising and presentation in order to offer the public lower-priced shavers is running a risk from which others have already suffered.

Pharmacist altered prescriptions

A Portsmouth pharmacist, who admitted that he had altered prescription forms, might have wanted to prove to the owner of the chemist's shop where he was manager what a good pharmacist he was, it was suggested at Portsmouth quarter sessions on October 7.

John Lupton Furness, 63, manager of J. H. Palmer (Chemists) Ltd, Twyford Avenue, Portsmouth, pleaded guilty to six offences of forging National Health prescriptions with intent to defraud, and four charges of attempting to procure payment for his employers with forged prescription forms.

He was fined £7 on each of

the ten charges, with one month's imprisonment on each charge in default of payment.

For the prosecution it was stated that Mr Furness altered the amounts on the prescription forms after dispensing tablets and capsules to patients before the forms were sent to the central Pricing Bureau. The alterations were detected when the Bureau checked the forms. The total amount involved was £1 11s 2d.

The assistant recorder told accused that although the amounts were small, it was still a very serious matter. He added: "I realise that you may face further penalties from the Pharmaceutical Society. I hope the Society does not see fit to take away your licence and, thereby, your livelihood."

Open shop at Sherwood

The whole of the Council of the Pharmaceutical Society has been invited to take part in a discussion forum organised by the Sherwood Region, to be held in Sheffield on March 28 next year.

It is planned that an open discussion should take place.

Ellis Seillon will fight charge

Mr Ellis Seillon, former chairman of Weston Group Ltd, has indicated through his solicitors that he intends to fight "strenuously" the forgery charge that was brought against him last week.

Mr Seillon, who became chairman of the group in January this year, was remanded in custody when he appeared on the charge at Mansion House Court.

The prosecution alleges that, as the result of uttering a forged document Mr Seillon obtained £4 million.

The full charge is: That at 10 Clements Lane, City, on November 29, 1967, he uttered with intent to defraud a forged document, namely a letter dated December 30, 1966, purporting to show a contract between J. H. De Lamare & Son, and Mesco Laboratories, for the purchase of quinine salts, knowing the same to have been forged.

Mr Seillon has resigned the chairmanship of Weston's (see p 530.)

On Monday of this week, Mr Elias Fahimian, of The Bishop's Avenue, Hampstead was charged at Wood Street police station that on or about March 31, 1970, at 123 Fenchurch Street, unlawfully and with intent to defraud he did utter a certain forged document, namely a document purporting to be a forwarding agent's receipt granted by D. Dumanex N.V. of Antwerp in verification of the holding by them of 650 kilos of quinine hydrochloride to the order of Mesco Laboratories Limited, knowing the document to be forged.

Pregnancy-test inquiry

A survey to find out the type of woman using pregnancy diagnosis services is being organised by Pharmacy and Professional Services, who operate through pharmacy outlets.

An anonymous questionnaire is being returned with samples to be tested. It is designed to show the percentages of married and unmarried women, the number of previous children they have had, whether a pregnancy would be welcome, and what their reaction and course of action would be if they received a positive result for an unwelcome pregnancy.



Dr Lawrence W. Grun (right), first prize winner in the Advances in Fertility Control essay competition, sponsored by Syntex Pharmaceuticals Ltd, is seen here being congratulated by Professor Carl Djerassi, professor of chemistry at Stanford University and president of the Syntex Research Centre, which operates in California, USA

World-wide clinical tests foreshadowed

Mass markets for medicines are likely to become less than they are at present, said Dr Colin G. McKerron, senior lecturer in medicine, King's College Hospital Medical School, when he gave a paper "Aspects of Clinical Trials with the Use of Computer Analysed Data" to the Royal Society of Health's Pharmaceutical Group Luncheon Club on October 7.

"Nevertheless, it would seem that the development and retailing of compounds for treatment of patients should not entirely be based on a mass market but perhaps on a world market where even small percentages of people having certain abnormalities would be well within capacity of industry to treat and also to provide for the industry a reward commensurate with their expenditure and investment."

In the assessment of clinical trial results, the use of computer techniques would allow research workers to take in many more variables about the patients.

A standardisation of recording procedures and of observations made during the course of a disorder both on the course of the illness and the quality of the return to health

would also be made much easier. There would be more documented illness, not only of the natural history of disease but of the treated natural history of disease. "Thus the natural histories that we should be documenting in future are those of treated disease, rather than disease *per se*, including a great deal about response of the patient to his disorder."

In most clinical trials the current standard criteria were the survival rates in serious disorders, which took little account of the quality of the survival "merely documenting the existence of the patients."

In medicine today the type of survival was becoming more important and therefore the quality of life during the period was going to assume greater importance. Thus it was likely that morbidity would become a much more serious consideration than hitherto because of the effectiveness of many drugs at the present moment.

The size of the groups to be treated would, of course, increase if many more factors were taken into consideration.

It was essential that industry grasped the concepts behind control systems and feedback in relation to health and

disease. "The possibilities of altering our interpretation especially of some large group of disorders such as diabetes, cancer and arterial diseases where complicated processes inevitably lie behind what appear on first sight to be simple disorders. Thus as our knowledge of medicine deepens so will the problem of conducting adequate clinical trials become more complex and difficult and new tools will have to be used to spin-off benefits from this area."

'Too-late' warning for cash register conversions

Those businesses that have not so far made arrangements for the conversion of their cash registers and other business machines to take decimal currency have left it too late to have the work done in time for D-Day (February 15, 1971). That was the message of Mr A. E. Phillips, editor, *Decimal Currency & Metrication News* at a recent conference in London organised by Financial Press Information Services Ltd.

Opening speaker at the conference was Lord Fiske, chairman, Decimal Currency Board who said that the Board's most recent survey of the preparedness of Britain's medium-sized and small retailers showed that although some seven out of ten retailers used cash registers, nearly 20 per cent of them had taken no action to convert.

The survey revealed that more than four out of five retailers still had staff to train. Lord Fiske said that naturally the small shopkeeper did not need to train his staff yet; he could do what was necessary in the four weeks before D-Day. But "carefully planned and practical staff training — given at the right time — is the key to success on D-Day."

Mr N. E. A. Moore (secretary, DCB), stressed the importance of the staff adopting a tolerant attitude to customers during the change over period.

From the floor a complaint was made at the lack of facilities at evening classes for staff training, to which one delegate said it was up to the employer to provide the training during business hours.

Another speaker, Mr R. Davey (head of research, Spar-Vivo), said a recent investigation carried out on 3,000 food outlets showed a much less cheerful picture than shown by the DCB's report.

EFTA envoys sign agreement on drug inspection

European Free Trade Association national envoys have now signed the convention pledging to recognise one another's national health authorities' inspections of pharmaceutical manufacturing plants (*C&D* September 5, p 281).

At a ceremony at EFTA headquarters in Geneva recently, the achievement was hailed as one of the most significant of this European trading bloc. Officials were satisfied that their low-key, voluntary efforts at co-operation were better than the Common Market's more forceful attempts to "harmonise" all kinds of conflicting laws.

The convention requires each country to maintain such an inspection system that the government can ensure that pharmaceuticals are produced to the appropriate standards and must "exchange such information as is necessary for the health authority in the importing country to be able to recognise, as equivalent to its own, the inspections carried out in the country of manufacture."

The inspections must cover personnel, premises and facilities, equipment, hygiene and in-process manufacturing and control procedures. Signatory nations must show that the inspectors have the required qualifications and experience. Such exchanged information will include the "standards of manufacturing practice in a particular firm or the specific standards of control of a given product of a particular firm."

Normally, such information would come from inspections in the course of enforcing the control system in the manufacturing country, the Convention points out. But if in that country the product in question is not subject to compulsory control, the manufacturer is asked to apply to his health authority for a "voluntary test."

Before any information is exchanged, the manufacturer must be notified of the request and he may refuse his consent to the exchange. But if he does, the health authority in the importing country must be informed, and it is then free to regard the product as not having been inspected.

In any case, the exchange may not include any details concerning financial or commercial matters or technical

"know-how," except if this is relevant to the quality control of manufacture.

To make sure that the Convention works well, and is applied uniformly, meetings of the collaborating national authorities are scheduled at least once a year. There the authorities will recommend further standards of good manufacturing practice, exchange and compare experience on ways of inspecting effectively and promote the mutual training of inspectors.

A dispute over Elizabeth Arden

A row seems to be blowing up in the United States over who should buy the business of Elizabeth Arden.

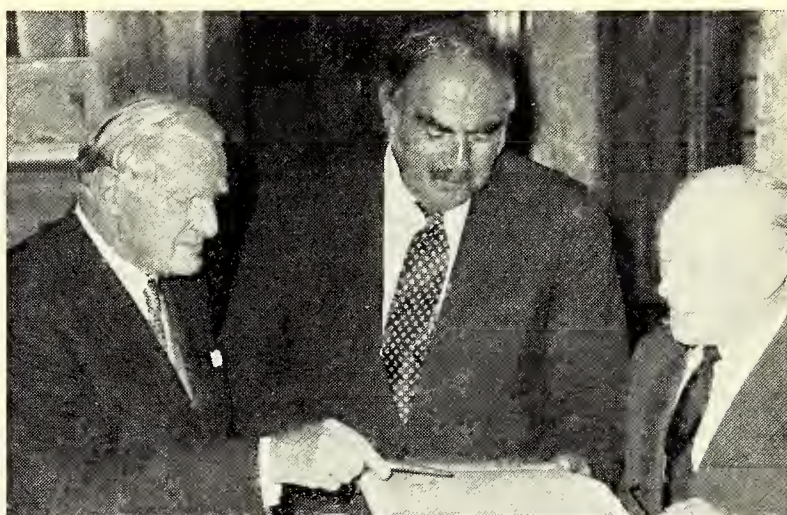
First to announce publicly their interest in the business was Eli Lilly & Co who said that agreement had been reached for the acquisition of Elizabeth Arden Sales Corporation and its worldwide operations by them and completion of the transaction was expected early in 1971.

On the following day American Cyanamid Co reported that they had signed an agreement on October 2 for the purchase for an undisclosed sum in cash. The agreement gave Cyanamid "at least 60 days to verify the consolidated balance sheet of Arden." Cyanamid regard its "prior agreement as creating enforceable rights" and will enforce them vigorously.

Furadantin mark injunction

Mr W. A. Gittoes, New Market Square, Basingstoke, Hants submitted to an interim order in the High Court on Friday forbidding him to infringe the trade mark Furadantin, registered in respect of pharmaceutical products and belonging to an American corporation, the Norwich Pharmacal Co.

Mr Gittoes also submitted to an order restraining him passing off nitrofurantoin not manufactured by Smith Kline



Mr Melville Balsillie (left), County Commissioner of Hertfordshire Scouts, talks over plans for next year's expeditions to the Lofoten Islands with Mr Stephen Steen (centre), chairman of Smith & Nephew and Dr Fred Wrigley, deputy chairman of the Wellcome Foundation. The two companies are assisting with the proposed expeditions

& French Laboratories, Ltd, Welwyn Garden City, Herts, registered users of the trade mark, as their product by using the word Furadantin or the monogrammed initials SK & F used by them in their business or any imitation of these marks.

Mr Gittoes did not attend court and was not legally represented.

Mr Robin Jacob, for the plaintiffs, told Mr Justice Pennycuik that a letter had been received from Mr Gittoes' solicitors stating that he would submit to the injunctions claimed. The judge made the orders until judgment in the action or further order.

Irish news

New faces on Council

Two new members have been elected to the Council of the Pharmaceutical Society of Ireland and the five outgoing members who went forward for re-election were duly returned when the results of the election to fill the outgoing panel of seven were announced at the annual meeting of the Society in Sligo on Monday, October 12.

The new members are: Mr Anthony Quirke, of Clonmel, who came fifth in the poll and Mr William J. Butler, of 48, Monaloe Park Road, Blackrock, Dublin, who will replace the two outgoing members who did not seek re-election — Mr T. B. O'Sullivan and Mr Jack O'Farrell.

The results of the election were: Elected, Boles, William


(548 votes); Timoney, Richard F. (547); Corrigan, Hugh P. (529); McElwee, Vincent (504); Quirke, Anthony (468); Murphy, J. B. (446); and Butler, William J. (423). Not elected: Maher, Michael William (410); O'Connor, T. J. (396); McGuinn, T. A. (368) and Maxwell, B. C. (335).

Mr Quirke, aged 30, was educated at Clonmel High School and entered the College of Pharmacy in 1958. He served his apprenticeship with Mr J. P. Crowe, at Sandycove Pharmacy, Dun Laoghaire. Qualifying in 1963, he took over his late father's pharmacy in his native Clonmel.

He has taken a keen interest in pharmaceutical activities at local level, having been Honorary Secretary of South Tipperary Pharmacists' Association for five years. He is active in various local clubs, being a useful golfer, a past president of Clonmel Tuairim; a founder and charter member, as well as vice-president, of the local Lions Club, which does so much for underprivileged children.

Mr Butler, at 28, will be one of the youngest members of Council. Educated at the Presentation Brothers' school, Rathmines, Dublin, he served his apprenticeship in Masseys', of Harcourt Street, Dublin, and in Joseph O'Reilly's, of Leeson Street. After qualifying in 1964 he took up a position as medical representative with Roche Products Ltd in the eastern region.

Son of Mr W. J. Butler, MPSI, of Birr, he is a brother of Mr David Murphy who is also a pharmacist and sales manager in Johannesburg for Burroughs Wellcome & Co.



TOMMEE TIPPEE has a new line in baby pants.

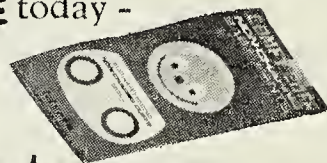
They're called **COMFY CUFF** - and they're made for us by **baby relax**

COMFY CUFF - the revolutionary baby pants with forward-facing, non-chafing patented air cuffs, in sizes to suit all babies.

Now baby can sleep all night in comfort.

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NEWS IN BRIEF

□ The one-day meeting organised by the Plymouth Branch of the Pharmaceutical Society and scheduled to take place on Sunday, October 18, has been postponed until the New Year.

□ Hammersmith Council has obtained sufficient German measles vaccine to protect all girls living in the Borough. A campaign to promote voluntary vaccination is being mounted.

□ The Department of Employment and Productivity has issued a document which is intended to form the basis of an Industrial Relations Bill to be presented to Parliament toward the end of the year.

□ A 17-hour course designed to show the basic techniques in instructing and how those techniques can be adapted to overcome problems peculiar to retail trade has been arranged in London, October 27-29 by the Industrial Society.

□ Any pharmacist engaged in the hospital service in Wales who has not yet received a voting paper for the election of a hospital member of the General Pharmaceutical Committee of Wales should apply at once to the secretary of the committee, Mallinson House, 321 Chase Road, London N14 6JN.

□ A grant of £7,187 has been awarded by the Enzyme Chemistry and Technology Committee of the Science Research Council to Dr N. F. Taylor, Reader in Biochemistry at Bath University in collaboration with Dr R. Harrison and Dr R. Eisinger, lecturers in Biochemistry, to support a research programme designed to elucidate the nature of the interaction of fluorinated derivatives of natural products with enzymes.

□ The latest edition of "At the Farmer's Service" is now available from the Ministry of Agriculture publications division, Tolcarne Drive, Pinner, Middx. As usual this pocket-sized booklet gives information about various services and facilities provided by the Ministry, together with brief details of the grants and subsidies available to farmers and growers. It is divided into sections, under various sub-headings, for easy reference.

SPORT

GOLF

Irish Chemists' Golfing Society

Kevin Banks' captaincy ended on a high note with the final meeting at Elm Park on October 7. The weather, particularly in the morning, was ideal and enabled the 50 players to get around the testing course in good style for first-rate prizes given by Rybar Laboratories Ltd. Best performer of the day was Nick Mockler (Thurles), who, with a 76 gross card, took away the prize of 12 golf balls.

Other results: Class 1: P. F. Twohig (12), 34; Cyril Staunton (7), 34; Gus Walsh (9), 34; Class 2: Phil McAuliffe (17), 34; Kit Greene (15), 33 and J. T. Foley (17), 33. The closing dinner of the season lived up to expectations when victors and vanquished did full justice to the excellent fare. Dr Michael Ryan, director of the donating company, presented the prizes.

The Xrayser column

An outraged physician

My old friend Dr Marley entered the pharmacy on a bright and, until the moment of his arrival, placid autumn morning. (I think that, hitherto, I have referred to him only at Christmas, and that mainly because of the fact that, unlike another Old Marley, he is still very much alive and has never heard of door-nails.) Marley can be the most delightful of companions, and it is only rarely that I have seen him put out. When he is, it is prudent to weigh every word with care and to use as few of them as possible.

He laid his top-hat on the desk, mopped his fevered brow with his handkerchief, and muttered something which sounded like medicines that protect us. As he spoke in what I believe is known as "lower case," I asked him to repeat. The second time it was unmistakably Medicines That Protect Us. I then saw that he was carrying a booklet bearing that title on the front cover, together with an illustration of a tablet bottle and an assortment of tablets in the foreground. A curious figure stood beside the bottle. At first glance it was difficult to say if the figure looked that way because it was requiring the tablets or if its appearance resulted from taking them. However, it was not this ambiguity which appeared to have raised the professional ire of my friend the physician.

"This booklet is published by your pharmaceutical industry," stormed Old Marley. I entered a modest disclaimer. "I have been asked," he went on, "to place the booklet in my waiting-room or at some point where it can be seen by the public. And, furthermore, all I have to do to get more is to send a form and I may have further copies free of charge." What, then, I asked, was troubling him? It was, I found, the wrong question.

Than what?

He prodded his finger forcefully on a paragraph which said: "Literally millions of people regularly take medicines of one kind or another to help them to go to sleep or to relieve depression or tension." I took refuge in silence. Did I imagine, the outraged physician went on, that he was going to display that in his waiting-room to stimulate demand?

He continued to read. "The common cold still takes its annual toll of illness and discomfort. Other ailments need quicker, better, more efficient cures." "Quicker than what?" Marley demanded: "Better than what? More efficient than what? And what of this? 'People will not be happy to take days or weeks in getting over them. They will *demand* and *expect* medicines that work within 24 hours'" The italics are Marley's — not mine or the booklet's.

"Demand and expect," he repeated, going on to say that the letter which came with the booklet said that the publication had been written for a lay audience. He paused for breath, and I took the opportunity of taking one or two myself.

Mundane medicaments

He continued to refer to the book. "Penicillin was a luxury for very few only twenty-five years ago. Today it is a low-cost medicine available to all who need it." Was there, he asked, a National Health Service twenty-five years ago? I was able to help Marley there, telling him it was started in 1948. There were also, he said, mundane medicines for household ailments and infections — a simple headache pill, a stomach powder and throat lozenges. That, I told him was not original. An eminent medico had said the same recently. "Such medicines," the booklet said, "can be taken the moment an illness begins, often curing it immediately." "Will you tell your pharmaceutical industry I have one copy too many?" Marley said. I again said, modestly, that the industry did not belong to me, but he snatched up his hat and made for the door. Something seemed to have upset him.

COMPANY NEWS

NPUM "did better than expected"

NPU Marketing Ltd did better than might reasonably be expected in the year ended March 31, achieving a profit of £22,532 after all charges except tax, states the chairman, Mr J. O. Bond, in the annual report. The balance was sufficient to wipe out the deficit of £9,366 brought forward from the previous year and after provision for tax there is a net balance of £7,916 for appropriation of which £7,000 is being distributed as dividend to NPU Holdings Ltd.

NPUH are recommending a dividend of 5 per cent on their capital. This will absorb £12,500 leaving £11,462 to be carried forward.

The annual meetings are at 321 Chase Road, London N14, on October 27 at 4 pm.

Weston Group appoint a new chairman

For the second time in about nine months Weston Group Ltd have a new chairman. He is Mr. D. B. Jacob, general manager of the Co-operative Bank Ltd and a director of the Co-operative Commercial Bank.

The appointment follows the resignation of Mr Ellis Seillon who was recently remanded on a forgery charge (see p 526).

Mr. Seillon became chairman at the end of January when he and his associates acquired 31 per cent of the company's equity previously held by the founder chairman, Mr Stanley Weston and his family trusts.

Also resigned from the board is Mr. Robert Edwards, M.P., who also joined in January.

The Co-operative Commercial Bank are registered holders of 1,967,813 of the companies shares, that is approximately 36 per cent of the total.

Higher dividend from Glaxo

Glaxo Group Ltd are recommending a final dividend of 8 per cent making a total of 14 per cent for the year ended June 30 as compared with 12.3 per cent for 1968-69 after adjustment for the recent one-for-four scrip issue.

Group sales, excluding wholesaling, at £122.1m were £14.6m higher than last year, with home sales showing an increase of 7.6 per cent and sales in markets overseas an increase of 16.4 per cent. The total Group trading profit, at £24.3m, is about £2.2m higher than last year.

Sales by Vestric Ltd rose to £43.1m

(from £39.2m) and sales by other Group companies to Vestric went up to £7.7m (from £6.4m).

New French outlet for Boots' products

Boots Pure Drug Co Ltd have acquired 80 per cent of the shareholding of the David-Rabot group of companies in Paris.

This French privately-owned pharmaceutical group, has its own manufacturing facility and according to Boots will "form a highly suitable vehicle for the future manufacturing and marketing of Boots' pharmaceutical products."

David-Rabot is reported to have an annual turnover of about £1m supplying 2,500 retail pharmacies and 150 hospitals.

Sturge forecast

John & E. Sturge Ltd record a setback in profits for the first half of the year ended June 28. At £167,800 profits, before tax, were halved on turnover of £2.28m (against £2.29m in the same period of 1969).

The directors have amended their previous forecast of £5m turnover for 1970 to £4.7m. They had hoped that production and sales in the second six months would show an improvement.

The directors predict full operation of the new citric acid capacity in 1971, now operating satisfactorily. Although they cannot rely on any significant improvement from precipitated calcium carbonate, a preliminary budget reassures them that the year will be a "very much more" profitable one than 1970.

Bydand's results

Although Bydand Ltd returned a loss of £69,183 in the year ended March 31 (C&D, September 5 p 269) against an adjusted profit of £217,625 in the previous year, the group's trading profit from their continuing operations increased by 41 per cent to £223,268, states the chairman, Mr N. Falkner.

Among the more successful sectors, their hospital supplies division produced increased profits, he said.

During the year Bydand sold their shares in Moore Medicinal Products Ltd for £40,000 and entered into agreements with associated companies of the purchasers under which Bydand has received £62,450. Over the next four years payments will also be received totalling £170,500 after tax and expenses.

Hanimex sales up

Sales of Hanimex Corporation Ltd, Canberra, Australia, at \$A17.66m during the year ended June 30 were up by 11 per cent on the previous year. The consolidated net profit was \$A629,679 (against \$A619,577) and the dividend is unchanged at 20 per cent.

Mr J. Hannes (managing director) explained that profits had been affected mainly by two factors — problems of the UK market, including the high purchase tax and the import deposit schemes, and pre-production costs of new projects.



The Spanish, British and Wellcome Foundation flags fly outside the new offices laboratories and factory building of Gayoso Wellcome, erected at a cost of over £700,000. Located at Alcala, 20 miles from Madrid, it was opened at the beginning of the month. The Foundation purchased 50 per cent of the shares of Laboratorios Gayoso in 1968 and the company was renamed Gayoso Wellcome

Appointments

Reckitt & Colman have appointed Mr Ronald A. Wing, MPS, general manager of their recently-formed United Kingdom pharmaceutical division. Mr Wing, 43, has worked successively as a retail pharmacist, medical representative, product manager, and as marketing manager for both the Wellcome Foundation Ltd and Boots whom he joined in 1967.

Rockware Group Ltd have appointed Mr Peter Parker a vice-chairman.

PEOPLE

Dr Paul S. J. Spencer has been appointed professor of applied pharmacology in the Welsh School of Pharmacy at University of Wales Institute of Science and Technology. Dr Spencer, at present the reader in pharmacology at the University of Aston in Birmingham, graduated in pharmacy in 1957. He has held posts in hospital (the Middlesex Hospital), the pharmaceutical industry (Allen & Hanburys Ltd) and academic pharmacy (the University of London and the University of Aston).

Deaths

Littlejohn: On October 9, Mr W. R. Littlejohn, B.Sc, FRIC. Mr Littlejohn was editor of *The Flavour Industry* and frequently addressed branches of the Pharmaceutical Society on the subject of essential oils.

Whelan, recently, Mr James William Whelan, 82 South Main Street, Wexford, who qualified as a pharmacist in 1918. Mr Whelan also practised dentistry in his later years. He also practised as an optician.

When a nose comes running into your shop



Recommend the old fashioned hot lemon treatment in its newest and most effective form. Effer-LEM tablets.

All your cold suffering customer has to do is pop one into a glass of hot water.

It dissolves rapidly into a relieving hot lemon drink which contains three therapeutically active ingredients.

You can recommend these tablets for colds, influenza, headaches and similar conditions.

Effer-LEM is yet another product in the Cox's Chemist Own Brand scheme.

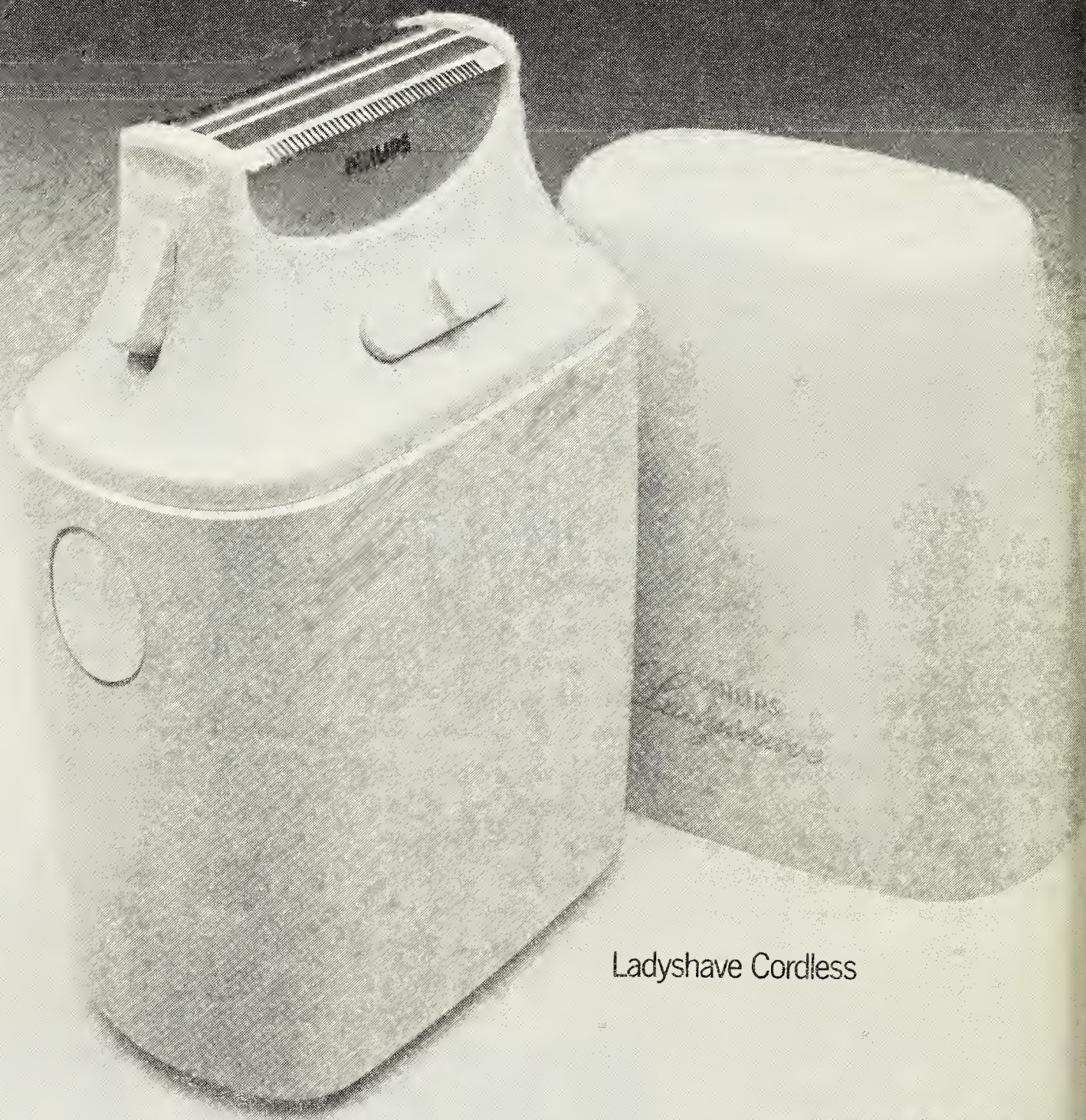
The scheme that puts your name, address and brand mark on the pack.

For further information on Effer-LEM and the C.O.B. scheme contact:

Arthur H. Cox & Co. Ltd.,
Brighton, BN2 3QJ.
Tel: Brighton 63084 (5 lines).
STD Dialling Code 0273.

Effer-LEM

FROM COX OF BRIGHTON



Ladyshave Cordless

PHILIPS

CAN PHILIPS MAKE ANY MORE BEST SELLERS?

We can. We have. And here it is.
A brand new battery shaver to
complete Philips beauty care range.

The Philips Ladyshave Cordless.
And we think you'll agree it was worth
waiting for.

Like the Philishave Compact,
it's powered by four penlight torch
batteries. Handsomely finished
in powder blue and white, it comes
complete with its own cleaning brush.
And an attractive display pack.

It's attractively priced too. At a
very competitive £3.15.0.

**34 million of our customers
will see our
TV Commercial.**

Our National
TV Campaign breaks
on w/c October 26th.
With 234 30-second
spots through
November right up
until Christmas.

And it'll be supported by whole
pages in the top women's magazines
throughout October, November and
December.

And that's not all.

Another Philips best seller is
going to become an even bigger seller!
Philips self-heating Hair Curler Set
is now available in a choice of colours.

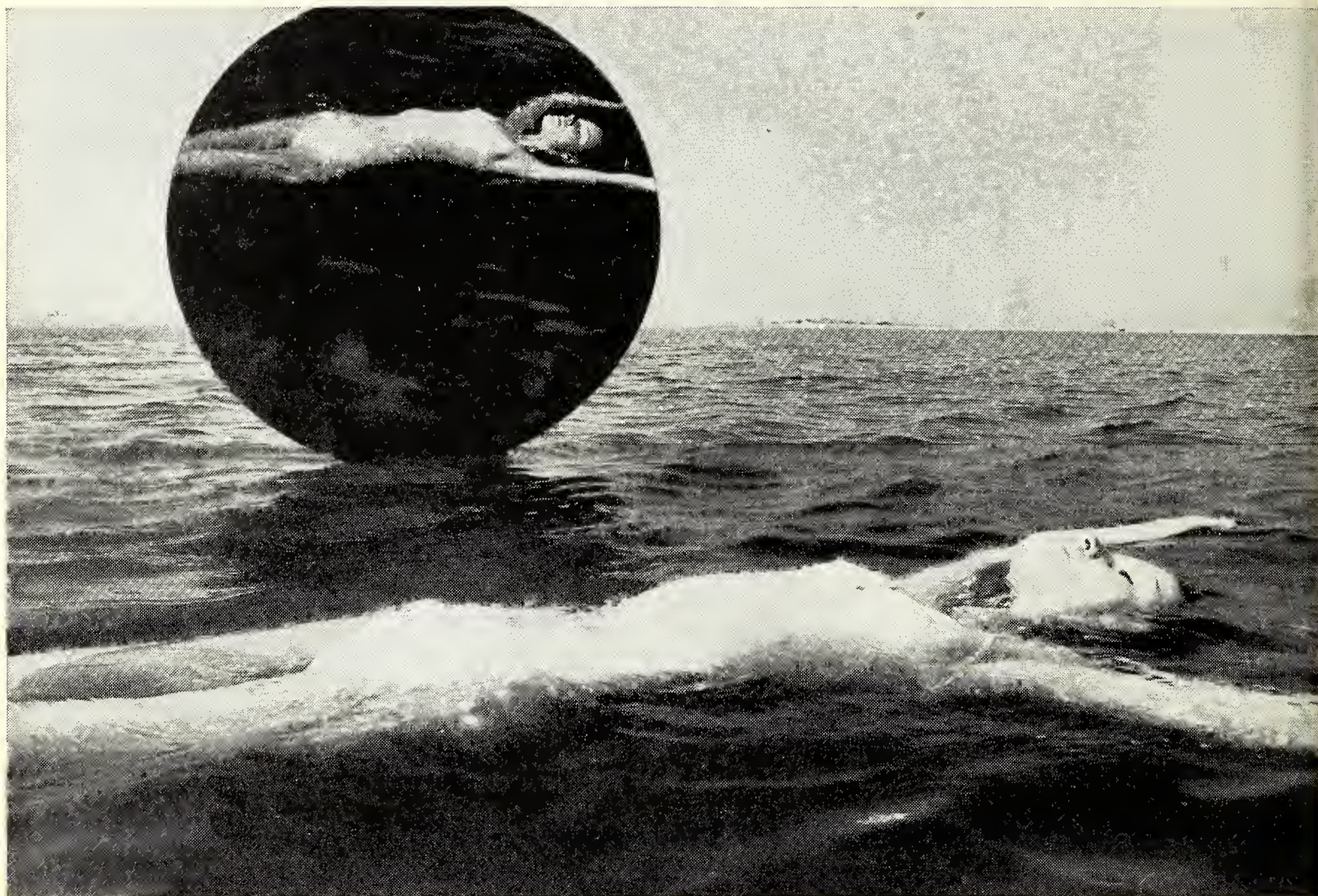
Not only in the already popular
two-tone orange and buff but also in
two-tone blue with an attractive
smoke grey transparent lid.

**Stock up now.
We want you to sell the
best sellers.**



Philips Beauty Care





A good reason to sell Aqua Glo is that people have a good reason to buy it.

The weakness of the vitamin bath world is that it's a copy cat world.

The strength of new Aqua Glo is it's uniqueness.

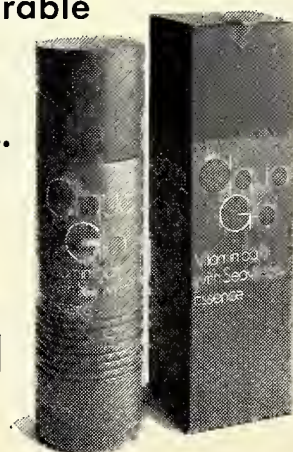
The theory behind it is that people buy things that there's a reason to buy.

They'll buy Aqua Glo because it offers the concentrated benefits of seaweed (12 vitamins, 50 important trace minerals). Plus the creamiest foam and most desirable (research proved!) scent of any bath essence.

We're telling people the whole story in full page four colour national advertisements.

What will you tell them if you're not stocked up?

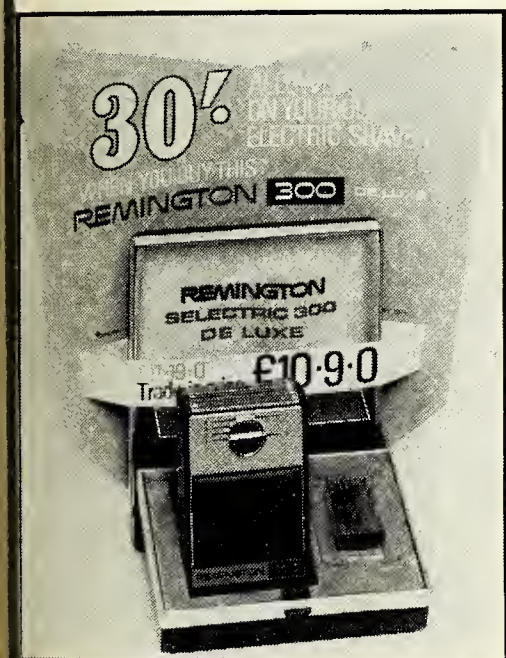
**New Aqua Glo
Thorncliffe, Sheffield**



PROMOTIONS

Remington razor trade-in

A concentrated national advertising campaign backed by colourful point-of-sale material introduces a trade-in offer now being launched by Remington Electric Shaver Division. Scheduled to continue until January 30, 1971, the promotion offers customers 30s off the recommended selling price of the Remington Selectric



300 De Luxe and £1 off the recommended selling price of the Selectric 200 De Luxe upon the surrender of any make of old shaver.

The trade-in offer is being heavily advertised during a three-month campaign which starts now and continues through to Christmas. The emphasis is on large, dominating spaces, with full pages appearing regularly in the *Daily Mirror*, *Sun*, *Daily Record*, *TV Times*, *Radio Times*, *Penthouse* and *Mayfair*; half-pages in *Weekend* and *Reveille*, and 13in by 5 column spaces in the *Daily Mail*, *Sunday Express* and *News of the World*.

Tie-in retail displays include crownners in distinctive colours for both shaver models being featured. (Remington Electric Shaver Division, Sperry Rand Ltd, New Malden, Surrey.)

Baby-care booklet revised

Heinz free baby care booklet, "From Milk to Mixed Diet," celebrates its twentieth year of publication with a revised edition introducing advice based on a new "feed by weight" approach.

It is said to be the first time that a publication of this kind has used weight rather than age to determine a baby's needs. This reflects increasing concern among the medical and nursing professions about the need for a balanced diet.

The majority of booklets are issued in bounty parcels, but retailers can obtain supplies of pre-paid postcards for mothers

to send off, from the Heinz sales force. (H. J. Heinz Co Ltd, Infant foods division.)

Golden Ostermilk sales aids

To assist the launch of Golden Ostermilk (see p. 536), Glaxo are supplying point-of-sale display items including show cards, a consumer leaflet dispenser, a carton flagging device, open/closed door signs and counter "pop-up."

Many mothers will be introduced to the product through presentation packs that are being made available to hospitals and domiciliary midwives. These packs contain a 1 lb carton of Golden Ostermilk, birth announcement cards and a feeding leaflet. (Glaxo Laboratories Ltd, Greenford, Middlesex.)

Trufood's new leaflets

To help promote sales of their chemist-only baby foods and baby cereals, Trufood have introduced 12 new leaflets. They are now being packed one of each sort in every dozen tins of humanised formula baby milk. The leaflets are also included in Maws' feeding bottle cartons.

Six of the leaflets are devoted to the Spoonfoods and Junior Foods ranges. Of the remainder, four cover the baby cereals and two Follow-on Trufood. (Trufood Creameries, Wrenbury, Nantwich, Ches.)

New Askit campaign

Askit, claimed to be the leading analgesic in Scotland, have introduced a "new concept" in analgesic advertising with a television campaign which started this month. This features animated characterisations of common ailments such as the headache, the cold, and the flu, known collectively as "The Miseries."

The commercials were successfully pre-tested in Scotland. (Askit Ltd, 93 Saracen Street, Glasgow N 2.)

Winter campaign for Phensic

Following Phensic's return to television during the summer, further heavy advertising is planned for this winter. A specially designed winter ailments commercial puts over the fact that "Phensic is the powerful way to fight colds and flu." With this in addition to standard headache advertising the total Phensic winter campaign will reach eight of ten women. It starts October 19 and runs through to the end of February. (Beecham Proprietary Medicines, St Helens, Lancs.)

Northern Press and TV campaign

The coming winter's campaign for Buttermilk Syrup cough mixture will be the biggest-ever for the product.

Starting with midlands and northern regional Press at the end of October, the campaign moves into the northern edition of the *Daily Express* on November 7 and of the *Daily Mirror* in January. Weekly spaces have been booked in the three media through to March.

Television on Tyne Tees, Granada and Yorkshire will cover a similar period, using 15- and 7-second spots. The Press schedule will also be used to introduce a new Baby Buttermilk Syrup. (Eucryl Ltd, 7 Oakley Road, Southampton, Hants.)

Christmas launch for men's range

Vetiver range of men's toiletries by Carven, recently relaunched in new packaging in readiness for Christmas, will be advertised in male interest publications from October to December. Just before Christmas there will be a concentrated campaign in the national daily and Sunday Press. (Shulton (GB) Ltd, Trevor House, 100 Old Brompton Road, London SW 3.)

Service to doctors

Representatives of Syntex Pharmaceuticals Ltd, Maidenhead, Berks, are now offering general medical practitioners a wall card for display in waiting rooms to indicate to patients that the doctor will advise on family planning if asked to do so.

In a recent report, Dr Anne Cartwright, director of the Medical Care Research Unit, stated that 71 per cent of mothers thought family doctors should ask women whether they wanted advice. On the other hand, three-quarters of the doctors surveyed thought that whilst it was their job to give advice, it was up to the patient to raise the subject.

Consumer offers

□ Free gift pack of Wella hair care products with every purchase of GEC Quikset 11 or 18 pre-heated hair rollers, as a Christmas selling aid. The gift pack contains setting lotion, shampoo and conditioner in presentation pack and is worth 8s 6d retail. Point of sale material available from GEC sales force. Offer closes to the trade December 18, and to the consumer December 31.

□ Wall poster, 60 x 12 in, for child's bedroom at 4s plus Ribena foil cap (saving 8s 6d on similar types of poster). Theme is "Bena's circus"—Bena being an imaginary animal resulting from a child's pronunciation of Ribena. Other posters of "boat" and "train" at 6s 6d plus two foil caps. (Beecham Products (UK), Beecham House, Great West Road, Brentford, Middlesex.)

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Alka-Seltzer: All areas

Anadin: All except M, G, E

Askit: Sc

Beechams pills: All areas

Beechams powders: All areas

Beechams powders + hot lemon: All areas

Bisodol: U

Disprin: All except E

Fynnon Spa bath salts: Ln, Lc, We

Iron Jelloids: NE

Liquid Radox: U, E

Old Spice after shave: All except E, CI

Phensic: All except E, CI

Steradent: Ln, M, Sc, WW, NE, U, We, B, G, CI

Trufood baby milk: M, Lc, Y, So

Vosene: All areas

Yeast Vite: M, Lc, Y, WW, Ne

NEW PRODUCTS AND PACKS

Over-the-counter medicinals

Own name range

With the beginning of the season of "coughs and sneezes," Cox announce another new product to their Chemist Own Brand range. Effer-LEM effervescent tablets. Each tablet contains paracetamol 600mg, ephedrine hydrochloride 10mg and ascorbic acid 20mg. The tablets when dissolved in hot water yield a pleasant lemon-flavoured drink.

Twelve Effer-LEM tablets (6s) are contained in each aluminium tube with silica-gel cap and are available packed in a carton displaying individual chemist's name, address and brand mark. Twelve such cartons per "prop-up" counter display outer. (Arthur H. Cox & Co Ltd, 93 Lewes Road, Brighton, BN2 3QJ.)

Baby products

New in plastic baby pants

The Comfy Cuff pants (2s 6d) are claimed to be a major break-through in the design of plastic pants for babies. The most important aspect of the design is the double "cuff" surrounding the leg openings which contains a very soft elastic and a pocket of air. This cuff makes the pants virtually "leak-proof," providing an effective seal around the legs. At the same time the cuff is said to eliminate chafing.

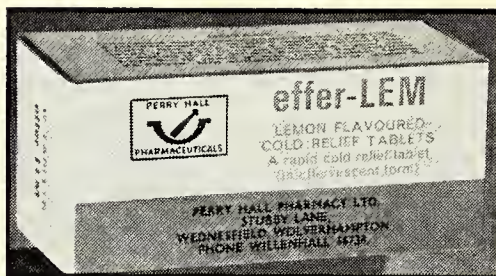
The pants are tailored, with forward facing leg openings, giving the maximum room for a nappy. Available in white with blue, pink, primrose or white cuffs and in four sizes. (Jackel & Co Ltd, Blyth, Northumberland.)

A new Ostermilk launched

Glaxo are introducing on October 19, on a national basis, Golden Ostermilk, a spray-dried powder with added vitamins A, D and C and iron (5s 6d). The product has been test marketed for 15 months in Lancashire and Cheshire and since March in the Tyne-Tees area.

Packed in 1 lb carton, Golden Ostermilk is claimed to be the first instantised full-cream milk-powder to be developed in the UK.

One of the advantages claimed for



Golden Ostermilk is that it can be scooped straight into a wide-necked bottle containing lukewarm water (previously boiled) and shaken into a natural looking and tasting feed; no need for jug, fork or other utensil.

It is made at Glaxo's new £1½m-milk drying plant at Kendal. Introductory bonus and parcel terms are available. The traditional Ostermilk one and two brands will continue to be marketed, say the makers. (Glaxo Laboratories Ltd, Greenford, Middlesex.)

Dietary aid

Treatment of phenylketonuria

Aminogran is a new preparation from Allen & Hanburys for use in the dietary treatment of phenylketonuria. It provides a mixture of L-amino acids, and a mixture of mineral salts sufficient to maintain a normal rate of growth and development in children with phenylketonuria. It is not a complete food, and must be supplemented by a carefully controlled low phenylalanine diet.

Aminogran (145s) is available in cartons, each containing a 150g container of amino acid mixture and a 50g container of mineral mixture. Measuring scoops are provided for each container. (Allen & Hanburys Ltd, Bethnal Green, London E 2.)

Cosmetics and toiletries

Seaweed-vitamin bath additive

Seaweed essence derived from *Fucus vesiculosus* forms the basis of Aqua Glo, a new bath additive from the House of Thorncliffe. It is claimed to give the product a calming, soothing effect and to provide in the bath protein, 12 vitamins and 60 trace elements, plus iodine "for strong healthy nails."



To the vitamin attributes are added water softening properties, a gentle foaming agent and a refreshing fragrance. Consumer tests have shown that Aqua Glo is received favourably by men as well as women. It is available in bottles of 180 ml (19s 6d).

The House of Thorncliffe have also introduced Thorncliffe guest soap in aerosol form. The 5oz-fill can (10s) provides 100 applications, offering guests clean soap at the touch of a button.

A wide variety of high quality toiletries and cosmetics are promised from the House of Thorncliffe, part of the Newton Chambers Group, in the 1970's. (House of Thorncliffe, Thorncliffe, Sheffield. S30 4YP.)

New look for Supersoft

Reckitt & Colman Toiletries Division have updated their Supersoft range of hair care products.

Supersoft shampoo is in a completely new shape of bottle with an elegant cap and tear-drops label carrying a new Supersoft logo. A third size of bottle is added to give a new range comprising 40 g (2s), 75 g (3s), and 130 g (4s 6d), claimed to pre-empt the major competition



in respect of both price and quality. The product, also carrying the new logo, is larger than in the old range.

The shampoo comes in four types — liquid (renamed Beauty), lemon, cream and herb. All have been reformulated and include, exclusively, Loraderm, a modified form of lanolin said to be a restorative replacement to the outer layer of the hair follicle. Its purpose is to compensate for the natural oils lost by the cleansing action of shampoos. Perfumes are also new.

Changes in the hairspray again include the new logo, but the labelling has been carried out with softer, more feminine colours. Supersoft is the first to introduce a new size and shape of aerosol into the hairspray market — the 240 g, which is tall and slim and represents an "intermediate" pack for which there is substantial demand. It sells at 9s; other sizes and prices are unchanged.

A new unperfumed version is included in the range for those who find that the conventional hairspray perfumes clash with the perfume they are wearing.

Massive television and Press advertising campaigns will bring details of the innovations to the attention of customers. Reckitt & Colman Toiletries Division, Tunnydale, Derby DE2 9GG.)

TRADE NEWS

Phillips take over Antussin

Phillips Laboratories Ltd have acquired Antussin cough syrup, following an agreement with Gibbs Proprietaries Ltd. Phillips are now owners of the trademark and associated rights in the UK and Eire.

For a transitional period, Antussin will continue to be sold under the name of the present distributors, Tobal Laboratories Ltd. From November onwards Antussin will be advertised under the Phillips banner, appearing in regular weekly full-page advertisements in women's magazines. Price, pack and formulation remain unchanged. Phillips Laboratories Ltd, St Mark's Hill, Surbiton, Surrey.

Ulay ownership changes

Richardson-Merrell Inc have acquired the Ulay and Delph range of skin care products. In the UK Richardson-Merrell Ltd and the Ulay distributors, Garsalle, are to work together on the development of these products but distribution continues through Garsalle (UK) Ltd, Shire Hall Industrial Estate, Thaxted Road, Saffron Walden, Essex.

Aerosol range

Domestic Fillers Ltd who specialise in aerosol products, market Sacha hair spray in both normal and hard-to-hold types. They are available in two sizes (3s 11d and 5s 11d). Under the same brand name is an aerosol family deodorant (5s 6d). A range of household aerosol products supplied by the company under the name Big D includes air freshener 16oz (2s 11d) and fly and wasp killer 16 oz (2s 11d).

The company also market air freshener

and toilet sanitiser blocks. (Domestic Fillers Ltd, 10 Thames Road, Barking, Essex.)

Trade price correction

Cow & Gate Ltd, Guildford, Surrey, point out that the trade prices for Cow & Gate full cream, half cream humanized and Hemolac should be 90s 8d for two dozen and not as shown in last week's Price List Supplement.

Stock management service

International Data Highways, have launched a new stock management service.

The service, run on computers linked by telephone to teletypewriter terminals on user sites, is primarily intended to serve the needs of merchants in competitive fields who cannot expect to get optimum use from a dedicated computer. (International Data Highways Ltd, 83 Clerkenwell Road, London EC 1.)

Bonus offers

Glaxo Laboratories Ltd, Greenford, Middlesex. Golden Ostermilk. 24 invoiced as 22. Until November 23.



PRESCRIPTION SPECIALITIES

IRIFOL C tablets

Manufacturer Abbott Laboratories Ltd, Queenborough, Kent.

Description Red Filmtab (film coated tablet) containing the excised equivalent of 525 mg ferrous sulphate (equivalent to 105 mg elemental iron) in a Gradumet, plus 350 microgrammes folic acid and 500 mg vitamin C as sodium ascorbate

Indications Prophylaxis of anaemias in pregnancy

Contraindications Megaloblastic anaemia due to primary vitamin B12 deficiency. Should not be prescribed for non-pregnant patients

Dosage One tablet daily before food throughout pregnancy

Precautions Evidence exists that the slow re-

lease of iron from the Gradumet may significantly reduce the toxic effects following accidental ingestion of large numbers of tablets by children. Appropriate measures should always be taken, however in the event of accidental ingestion of Irifol C tablets

Side effects Minimal. Those commonly associated with other oral iron preparations, such as nausea and constipation, are less likely to occur

Packs Dosage-reminder blister pack of 30 tablets (9s trade). Available in multiples of 5 and 20 packs

Supply restrictions Recommended on prescription only

Issued October 1970

RIFADIN syrup

Manufacturer Lepetit Pharmaceuticals Ltd, Nicholson House, High Street, Maidenhead, Berks

Description Raspberry flavoured syrup containing 100 mg rifampicin in each 5 ml

Indications Tuberculosis

Contraindications Hypersensitivity to the rifamycins; first trimester of pregnancy; jaundice

Dosage Adults: A single daily dose of 450-600mg. This is based on a dosage schedule ranging from 8-12 mg/kg (3.6-5.4 mg/lb) bodyweight. Children: A daily dose of up to 20 mg/kg (9 mg/lb) bodyweight (a total daily dose should not usually exceed 600 mg)

Side effects Occasionally gastric intolerance, hypersensitivity type reactions and hyperbilirubinaemia (sometimes with a rise in serum transaminase levels). In the latter instance a return to normal is to be expected as the liver adjusts to the metabolic handling of Rifadin, although cases of hepato-cellular damage possibly associated with drug regimens that include Rifadin have been reported. Reddish discoloration of urine, sputum and lacrimal fluid

Precautions May decrease the prothrombin time of patients receiving concurrent anticoagulant therapy; frequent monitoring of the prothrombin level in such patients, with subsequent adjustment in anticoagulant dosage, is recommended.

Shelf life 18 months

Pack Bottle of 120 ml (59s trade)

Supply restrictions Therapeutic Substances Act
Issued October 1970

LETTERS

The working party

The long-awaited announcement of the working party requested by the Branch Representatives meeting in May has come at last. It is heralded as "statesman-like" on the part of the Central NHS Committee — as indeed it is.

The constitution and terms of reference of the working party are brilliantly contrived to ensure beyond any shadow of doubt that it cannot possibly achieve the object which the Branch Representatives had in mind when they supported the East Metropolitan motion which it was my privilege to propose.

Cutting through the phraseology of that motion, which was amended to save face in certain quarters, the gist of the motion was to find a new NHS contractual basis which would stem the closures of small pharmacies. These had reached the colossal proportions of 500 per year, almost 5 per cent of the total number of registered premises.

We now learn that the chairman of the working party is to be the chairman of a large national wholesaler. The Central NHS side will consist of Mr David — the arch-advocate of *laissez-faire* — accompanied by Mr Ross, the national negotiator for Boots. The Society side will consist of the ex-Boots superintendent plus our president. Hardly biased on the side of the small contractor, one might be pardoned for commenting!

Unenviable post

There is a fifth member from outside the establishment, who one might have expected to be drawn either from North-east London Pharmaceutical Committee who launched the campaign, or the East Metropolitan Branch which brought it to conference — but No. This unenviable post goes to Mr Idris Hughes, the Hertfordshire bard — and he will undoubtedly need all the eloquence of his Welsh ancestry if he is to get any reaction whatsoever out of this working party in the foreseeable future.

The final absurdity lies in the one specific exclusion to the very broad terms of reference, namely that planning of pharmacies be not discussed. It must by now be apparent to all that if the present situation is to be met, the solution must incorporate some element of responsible planning of a pharmaceutical service for which adequate remuneration is sought. Thus with one stroke of the pen the complete impotence of the working party is assured.

Despite the fine words spoken by our ex-president in May, the North-east London proposals which led to the East Metropolitan motion and thus to the working party will not in fact qualify for consideration at all. They are comprehensive, incorporating a vital element of planning by incentive. This could lead

to results and a stemming of the closures *before* the smaller pharmacy is extinct — and that would not suit the statesmen of Mallinson House.

Do not underestimate these gentlemen. They are forthright and determined and are already on record in this very journal as content that the smaller neighbourhood pharmacist must and will become a thing of the past.

In the constitution and terms of reference of this working party they have achieved another brilliant stroke in the battle against his survival and the survival of the pharmaceutical service as we know it today.

The resultant inevitable delay and procrastination which can be expected to last for months, if not years, may well mean that we have lost the last battle against superior strategy and organisation. Do not blame the multiples — public or private — the fault lies with the extraordinary death-wish of the small contractor who, although in a numerical majority, will not unite, will not organise — and, in most cases, will not even vote.

R. G. Worby,
Woodford Green

NI Council

As an ex-member of Council of the Pharmaceutical Society of Northern Ireland, who was privileged to attend the exhilarating 44th annual meeting of the Society, I wish to record first of all my sincere thanks to all those members who voted for me at the recent election and secondly to state that I fully support the views expressed so ably at the meeting by our past president, Mr J. Kerr, concerning the correctness and fullness of the information and leadership given to members of the Society during the past three years.

It became abundantly clear during the discussion at the annual meeting that misunderstanding of the information issued to members by the Council over the last two or three years was the basic cause of members' dissatisfaction with the old Council and which led to the downfall of the six retiring members. I sincerely hope that the members present at the meeting now have a much clearer picture of the true facts and a better understanding of the complexity of the very real problems besetting the profession to-day.

If replacing six experienced members of Council with six new and inexperienced members is the price we must pay for progress, so be it. But it is a tragedy for Northern Ireland pharmacy that Mr Josh Kerr, a man who has poured out so much of his time and energies on Council affairs over a period of years and whose integrity, ability, experience and devotion to the best interests of pharmacy as a profession must surely be known to most members of the Society, should now be missing from the Council chamber. It is to be hoped that members will seek an early opportunity to see that he is returned to the Council.

Finally, I would appeal to all members of the Society to ensure by their regular attendance at Pharmaceutical Society meetings that never again will Council

members be forced to work in a complete vacuum for such a long period of time, not knowing if their policies are understood by the members at large and, if understood, whether or not they have the support and approval of members. If this year's meeting marks the beginning of a new era of much closer co-operation between the Council and members of the Society, I shall consider that the three years during which it was my privilege to be a member of Council and a working member of several of its Committees and sub-committees were well spent.

A. N. Morrison,
Belfast

Supervision

From time to time I read in your columns that pharmacists have been brought before some disciplinary committee involving some misdemeanour in the conduct of a retail pharmacy.

These cases seem to be mostly concerned with the pharmacist not being on the premises at all times when the shop is open. Strangely enough, by comparison, there is a dearth of similar action against factory pharmacists, and their responsibilities in manufacture of tablets, syrups etc. containing poisonous substances.

As most factories start work at 7.30 a.m. and most factory pharmacists at 9 a.m., does not this constitute a breach of the regulations?

Perhaps the Society would provide some figures for comparison between the two above-mentioned groups.

Puzzled

Thanks for support

Through the medium of your columns we should like to thank all those who voted for us in the recent Council elections.

As already stated in our election manifesto, we intend to work to safeguard the interests of *all* pharmacists, and we will be willing at all times to meet and discuss problems of mutual interest with our fellow-pharmacists throughout the Province.

J. A. Boyle	T. I. O'Rourke
T. G. Eakin	R. F. S. Thornton
J. L. McIntyre	Mrs C. B. A. Watson
J. McLaughlin	

Only a dream

Last night I had a beautiful dream. I dreamt that for a whole morning I had the "person" who devised the prescription exemption scheme dealing with my customers. By the end of the morning he was taken away — a completely broken man.

Today I awoke to face a recurrent nightmare—75 prescriptions in the first two hours of the morning and only 15 paid for. A constant stream of people not knowing whether or not they are exempt, asking why they have to sign again, having done so on a previous occasion, etc.

For the Department of Health to say they have no evidence of difficulty arising from the exemption scheme is utter nonsense. When is this farce going to cease?

Isca

Floxapen

(flucloxacillin)

A new
antibiotic
from
Beecham



Floxapen is active against virtually all staphylococci (including 'penicillin-resistant' strains), streptococci and pneumococci. Floxapen retains the characteristic penicillin advantages of bactericidal action, low toxicity and flexibility of dosage.

Floxapen enables the advantages of Orbenin* to be obtained at the lower and more convenient oral dosage of 250 mg. q.i.d. and this can lead to a significant reduction in the cost of treatment.

Floxapen's excellent antibacterial activity, simple dosage and other clinical advantages thus simplify the treatment of Gram-positive infections.

Floxapen is available as 250 mg. capsules (black/caramel) for oral administration and as 250 mg. vials for injection. A syrup formulation will be introduced early in 1971.

The basic NHS price is 40/- (£2.00) for a pack of 20 capsules and 64/2 (£3.21) for a pack of 10 vials. Stocks of Floxapen may be obtained from your usual wholesaler or direct from Beecham Ethical Distributors.

Floxapen - simplifies antibiotic treatment



Floxapen* is a product of British research at
Beecham Research Laboratories, Brentford, England
originators of the new penicillins

*regd.



THE QUEEN'S AWARD
TO INDUSTRY
1966 1970

MACDONALD'S *new deal* puts you on *top terms*

A revolutionary new quantity discount scheme now enables you to avoid over-stocking, adopt a completely flexible ordering policy and make more profit.

How you benefit from *top terms*

Macdonalds new Top Terms on dressings, santowels and household cotton wool will in future be based on the combined total of cases ordered. Although it was previously possible to group some of these products for discount purposes, it was formerly necessary to order in much greater quantity to achieve maximum discounts.

Five new *top terms* discount rates

Quantities on Top Terms discounts start as low as 3 cases for an extra 2½%, moving up to 5% on 5 cases, 7½% on 10 cases, 10% on 15 cases and an extra 12½% on 20 case orders. Dressings lead the way with a handsome 15% on a £20 order.

Now fast moving products link up for better profits

A major advantage of Top Terms is that Macdonald products which need less frequent replacement can now be purchased on far better terms by ordering them in combination with faster moving products. To qualify for a 20 case maximum discount, for example, 1½ dozen maternity towels could be added to a 19 case order for other Macdonald products and qualify for a *twenty case* discount!

Much more profit

On average, your cash profit on new combined order terms is likely to be between 10% and 15% above that which was possible under the old discount structure.

More stock space

Because it is no longer necessary to buy in such bulk to maximise profits, demands on valuable stock room space are significantly reduced.

Stock less—make more

WEEKLY CHANGES AND ADDITIONS

September Quarterly Price List

WALLIS SUPER SACCHARIN

SUPASAC

the slimmer's sweetener
with the **fat 100% profit**
for chemists only!

from your usual wholesaler

Prices and purchase tax figures are given per dozen unless otherwise stated. Bold upright figures (2 9) in the retail column indicate the price is subject to retail price maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested price. A=Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. I=Insert.

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Clock (41S Gillette)				Continental	8oz	—	9 6	Angel Face (256 CPL)			
des stainless (5)	33 5	12 3	3 0	16oz	—	10 2		eye pencil	18 11	10 5	3 0
	(15 pkts)	(15 pkts)	— D	23oz	—	15 5		eye shadow compact	15 3	8 5	2 5
id pack	—	—	—	32oz	—	16 6		face powder	18 11	10 5	3 0
ern (746 Lederle)	100	18 0ea	6 7ea	32oz	—	— D		lipstick	31 7	17 4	5 0
omycin V (746 Lederle) T5	—	—	—	Dura Clad	—	—		Stayfast	18 11	10 5	3 0
diatric drops 10ml	3 10ea	—	5 9	food flask super	16oz	—	17 8	liquid make-up tube	25 3	13 11	4 0
mol (649 ICI)	—	—	—	32oz	—	—	22 0	mascara compact	12 8	6 11	2 0
ules S00	—	—	— D	32oz	—	—	39 7	Nothing On	27 10	15 4	4 5
orm (1301 WM) Tsls4A	—	—	—	jug	—	—	—	vanity case	31 7	17 4	5 0
der	85g	8 5ea	3 2ea	Albion (25 A5)	—	—	—	Angier (172 8MCL)	—	—	—
ets	50	6 8ea	2 5ea	(distributors 1363 Alcos)	—	—	—	emulsion standard	36 0	13 0	5 0
	24	—	— D	ichthammol soap	11 5	4 2	1 9	junior aspirin tablets	50	17 0	6 0
otriphos (1077 Rona)	—	—	—	milk and sulphur soap	11 5	4 2	1 9	500	6 8ea	—	—
ne (179 8DH)	2S	—	— D	bath size	—	—	—	Antalby (115 8engue) ts7	—	—	—
oules 1ml	1	12 0	16 0	Alfonal (29 Alfonal) existing entry	—	—	— D	suppositories, adult	6	46 0	16 11
10ml	100 0ea	—	133 4	Alfonal (29 Alfonal)	—	—	— I	and child	30	46 0	16 11
osable syringe	1	14 0ea	18 8	Lin-O-Saf. Safflower	—	—	—	tablets	30	46 0	16 11
o (1476 5MP)	—	—	— D	oil	10oz	24 5	2 9	Antipeol (829 MBL) existing entry	—	—	— D
lo (61 APC)	—	—	— I	1pt	41 0	—	4 7	Antipeol (829 MBL)	—	—	—
(16 AGL)	—	—	—	1gal	24 5ea	—	32 7	ointment standard	20 11	7 8	3 5
black & white	—	—	—	Maizy biscuits	—	—	—	large	34 3	12 7	5 5
apan 1000	—	—	—	or ginger	7oz	20 10	2 2	hospital	62 2	22 9½	9 9
ill 120	—	—	—	cheese spread	3½oz	36 5	2 0	16oz	218 0	79 11	34 0
mm 36 exp	—	—	8 3	(2 doz)	—	—	—	Anzora (325 C-A)	—	—	—
direct reversal	—	—	15 0	corn oil	1pt	36 9	4 7	cream	22 3	12 3	3 9
mm 36 exp	—	—	24 2	1qt	68 3	—	7 7	viola	22 3	12 3	3 9
pan 126	—	—	6 3	1gal	22 3ea	—	29 7	April Violets (1355 Yardley)	—	—	—
20 exp	—	—	8 11	with alphium	1pt	36 7	4 0	perfume 1991	7 8ea	4 2½ea	15 10
pan IFF	—	—	—	margarine	½lb	36 5	2 0	perfumed Cologne	—	—	—
metre length	—	—	17 1	(2 doz)	—	—	—	1984	7 0ea	3 10ea	14 5
pan IF and ISS	—	—	—	Snow-Queen non-fat	58 7	—	3 3	1945	12 1ea	6 8ea	24 10
il 127, 130 & 620	—	—	5 4	milk	(2 doz)	—	—	1907	3 4ea	1 10ea	6 11
mm cassette Rapid	—	—	6 11	Sun-O-Life margarine	½lb	36 5	2 0	1962	2 1ea	9ea	3 7
20 exp	—	—	8 5	(2 doz)	—	—	—	Aqua Manda (532 Goya)	—	—	—
36 exp	—	—	10 10	Sunflower seed oil	22 0	—	2 5	herbal shampoo sachet	9 0	3 3½	1 5
metre length	—	—	17 1	½pt	35 10	—	4 0	Aquasan (1000 Premier)	—	—	—
metre length	—	—	53 4	1qt	66 5	—	7 5	toilet cleanser refill	28 0	—	2 11
pan Ultra	—	—	—	1gal	21 7ea	—	28 9	Ardena (60 Arden)	—	—	—
il 127, 120 & 620	—	—	5 4	yeasty savory spread	6oz	64 5	3 9	lipsticks	—	—	12 0
mm cassette	—	—	—	(2 doz)	—	—	—	Arpege (730 Lanvin)	—	—	—
36 exp	—	—	10 10	Algamarin (708 K)	—	—	—	perfume	½oz	—	86 0
metre length	—	—	17 1	foam bath tube size 1	13 6	4 11½	2 3	1oz	—	—	123 0
metre length	—	—	53 4	bottle size 3	16 0ea	5 10½	30 0	2oz	—	—	184 0
lor (16 AGL)	—	—	—	Alka-Seltzer (843 ML)	—	—	—	3oz	—	—	294 0
ive film CN17	—	—	—	tablets	12	20 9	7 3	9oz	—	—	415 0
versal Rapid	—	—	9 0	30	41 0	14 4	5 9	minispray	—	—	953 0
ive film CNS	—	—	—	Allergilac (307 C & G)	—	—	—	handbag spray	—	—	98 0
andard cassette	—	—	—	32oz	49 6	—	5 6	refill	—	—	98 0
mm 12exp	—	—	9 10	All Fours (1068 Roberts)	—	—	—	toilet water	2oz	—	74 0
20exp	—	—	11 10	cough mixture	1S 7	5 8	2 4	4oz	—	—	62 0
36 exp	—	—	15 10	Allinson (40 Allinson)	—	—	—	8oz	—	—	86 0
20exp	—	—	12 11	dried yeast	4oz	67 0	2 4	aerosol	4oz	—	131 0
12 exp	—	—	10 8	(3 doz)	—	—	—	Arrid (235 Carteret)	—	—	92 0
id	—	—	10 8	Altoids (1152 SK)	—	—	—	anti-perspirant spray	—	—	—
film 127, 120, 620	—	—	9 4	50g	17 7	3 10½	2 5 A	extra dry	255g	83 2	45 9
rsal film CT 18	—	—	—	Ambassador (1357 ATPL)	—	—	—	anti-perspirant spray	120g	52 0	27 2
20 exp	—	—	25 3	Ambassador (1375 ATPL)	—	—	—	extra dry	170g	64 10	33 10
mm cassette 20 exp	—	—	25 3	Amfac (61 APC)	—	—	—	Asmolin (894 Nicholas)	—	—	10 5
36 exp	—	—	36 2	Glanules	50	18 0ea	—	cream and tablets	—	—	— D
id	—	—	20 6	500	140 0ea	—	210 0	Ascabiol (971 P5M8)	—	—	— D
film 127, 120, 620	—	—	18 9	Anaderm (705 Kirby)	—	—	—	emulsion	200ml	S2 0	—
cine CT 135 25ft	—	—	30 11	pile ointment	30	24 0	8 9½	4oz	—	—	— D
cine CK.17	—	—	—	tablets	36 0	13 2½	7 0	Asmolon (811 Mawdsley)	—	—	— D
er 8	—	—	37 3	Anaxeryl (115 Bengue)	—	—	—	tablets 250 & 500	—	—	—
8 Movex cassette	—	—	40 0	ointment	40g	31 0	11 5	Astral (509 Gibbs)	—	—	—
in cine spool 100ft	—	—	87 10	Anaxeryl (115 Bengue)	—	—	—	toilet soap	12 4	4 6	1 7
208 8W)	—	—	—	Aneston (32S C-A)†	—	—	—	Athera (851 MHP)	—	—	—
et atomiser	—	—	— D	tablets	8	18 0	—	tablets	40	26 0	9 7
oline (115 Bengue)	—	—	—	24	40 3	—	4 5	100	56 0	20 7	8 6
les 100g	44 0	16 2	6 3	60	81 0	—	9 0	500	214 0	78 6	32 6
n (24 ALAD)	—	—	—	180	207 0	—	23 0	4oz	34 0	12 6	5 2
m flasks	—	—	—	H.F. capsules	8	21 7	—	tea	9 Sea	—	14 2
assador	—	—	—	—	—	—	—	Aureomycin (746 Lederle) TS	—	—	—
16oz	—	—	10 6	—	—	—	—	syrup 100ml	—	—	—
32oz	—	—	18 0	—	—	—	—	Avlocior (649 ICI)	—	—	—
16oz	—	—	9 11	—	—	—	—	tablets 0.25g shipping packs	—	—	— D
32oz	—	—	15 5	—	—	—	—	—	—	—	—

Specify **'Wellcome'** brand Insulins

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail	
Avlosulfon (649 ICI) tablets 0-1g				D	Bubon (208 BW) VPO liquid (vet.) 20oz	45	0ea	—	60	0		
Bacchus (301 Coty) after shave 4oz	17	11ea	9	10ea	38	0			Chironseal (387 DBMP) clearseal colostomy bags			
Cologne 4oz	20	4ea	11	2ea	43	0			12x4in	9	0	
deodorant 10	1ea	5	6½ea	21	0				12x5in	9	6	
talcum 8	5ea	4	7½ea	18	0				9x5in	9	6	
Balm Dalet (657 IL)†	28	11	10	7	4	6			12x6in	12	9	
Balmosa (912 O)				D	Cabdrivers (234 Cartwright) existing entry			D	disposable ileo-colostomy bags			
Balmosa (972 Pharmax)				D	Cabdrivers (558 Halas)	24	0	8	10	3	6	
Band-Aid (672 Johnson)				D	linctus adults †DDI	44	0	16	1	6	6	
elastic plasters				D	junior	20	6	7	6	3	0	
medium assorted				D	tablets 12	37	0	13	7	5	6	
1½in x 1yd strip				D	(1½ doz)	43	4	15	11	4	0	
sheer plasters				D	Cabochard (Gres (209 Buser))							
washproof plasters				D	bath oil ½oz	—	—	—	60	0		
small assorted				D	1oz	—	—	—	90	0		
Banish (813 MF)	45	4	15	9	7	0			eau de toilette 2oz	—	70	0
barboestry (1087 Roussel)				D	4oz	—	—	—	115	0		
Bardase (938 PD) †s4A	36	6ea	13	5ea	68	2			8oz	—	170	0
tablets 500				D	16oz	—	—	—	300	0		
Bear Brand (1449 R & CFD)	31	8	—	3	2				atomiser A1070	—	69	0
tub honey				D	refill AT1090	—	—	—	170	0		
Beecham's (104 BP)				D	perfume ½oz	—	—	—	90	0		
powders + hot lemon 30	13	7ea	5	0ea	9				1oz	—	70	0
Beflavit (1074 Roche)				D	atomiser A57	—	—	—	138	0		
tablets 10mg pack of 500				D	refill	—	—	—	200	0		
Bemax (103 Beecham)				D	soap	43	5	15	11	11		
10oz 40	8	—	4	3	toilet (6 doz)	43	1	15	10	1	5	
20oz 72	0	—	7	6	bath (4 doz)	37	2	—	4	3		
Benadon (0174 Roche)				D	Calazean (312 AC)							
tablets 20mg pack of 500				D	cream 25g	19	0	7	0	3	0	
50mg pack of 500				D	Calcimax (1301 WM)							
Benerva (1074 Roche)				D	syrup 150ml	7	0ea	2	8ea	13	2	
tablets 3mg pack of 1000				D	ampoules	—	—	—	—	—	D	
50mg pack of 500				D	Caivert's (331 C of C)							
100mg pack of 500				D	soap	9	9	3	5	1	6	
Bengue's Balsam (115 Bengue)				D	medicated sulphur	11	4	4	0	1	9	
original or greaseless 25g	30	0	11	0	carbolic 20%	21	0	7	6	3	3	
500g 34	0ea	—	—		tooth powder	51	9	—	2	9		
Benuride (115 Bengue)				D	polythene pack	94	4	—	10	2		
tablets 100	22	0ea	—	29	4							
500 100	10ea	—	—		Cameo (1073 Robinson)							
Benylin (938 PD) †sDDI				D	tampons 10	40						
with codeine 125ml	44	0	16	0								
500ml 11	0ea	—	16	6								
2½ 44	8ea	—	67	0								
Bisedia (1330 White) †DDI				D	Caprice (1355 Yardley)							
114ml 8	2ea	—	—		Cologne 7	0ea	3	10ea	14	5		
227ml 15	0ea	—	—		cream perfume 7	3ea	4	0ea	15	0		
454ml 27	6ea	—	—		mini spray 6	9ea	3	8½ea	14	0		
2½ 123	0ea	—	—		perfume 7	8ea	4	2½ea	15	10		
4oz, 8oz, 16oz & 80oz	—	—	—	D	talcum 3	4ea	1	10ea	6	11		
Bisks (1530 Fisons)				D	Carbomucil (896 NL)							
chicken flakes 1 meal	23	5	—	2	6							
4 meal 46	0	—	4	11	granules 100g	48	0	17	7	7	6	
digestive sweetmeal 8oz	49	4	—	5	1							
sandwich biscuits 46	0	—	4	11	Carter's (232 Carter)							
Blake's (135 TB) existing entry				D	herb bath salts 3	9ea	1	4½ea	8	6		
Blake's (135 TB)				D	foam bath 5	7ea	2	0½ea	11	0		
witch hazel cream 50g	25	9	9	5	4							
100g 48	7	17	10	7	7							
Body Mist (105 BTD)				D	shampoo 3	7ea	1	3½ea	7	0		
deodorant aerosol 38	7	21	3	6	0							
Boldolaxine (346 Dales)†				D	Castellan No.10 (1075 R)							
tablets 500	39	0ea	14	4ea	72	10						
Bond Street (1355 Yardley) existing entry				D	bronchial pastilles 56g	17	9	6	6	2	9	
Bond Street (1355 Yardley)				D	children's syrup †DDI	18	0	6	7	2	9	
crystallised Cologne 2770	6	2ea	3	5ea	12	9						
dusting powder 2709	13	6ea	7	5ea	27	10						
perfume 2790	10	2ea	5	7ea	21	0						
perfumed Cologne 2792	23	8ea	13	0ea	48	7						
2784	9	2ea	5	0½ea	18	10						
2785	17	0ea	9	4ea	35	0						
2745J	7	3ea	4	0ea	15	0						
2745	13	1ea	7	2ea	26	10						
2762	2	1ea	9ea	3	7							
2707	4	5ea	2	5ea	9	1						
Bornolin (115 Bengue)				D	Certor (785 Macdonald)							
ointment 40g	30	0	—	3	4							
500g 16	3ea	—	—		capsicum tissue 1oz	21	3	—	—	—		
Braun (1588 HG)				D	2oz 37	3	—	—	—	—		
hair dryer HLD	—	—	220	0	4oz 68	9	—	—	—	—		
health lamp Cosmolux	—	—	—	D	1oz 18	9	—	—	—	—		
Breck (1509 C of GB)				D	2oz 31	11	—	—	—	—		
shampoo medicated 6	6	2	5	11	4oz 59	1	—	—	—	—		
sachet 70cc	24	0	8	10	8oz —	—	—	—	—	—	D	
120cc 34	10	12	10	5	0							
Elimin				D	cotton wool absorbent ½oz	7	0	—	—	—		
Bristow's (105 BTD)				D	16oz 112	0	—	—	—	—		
shampoo sachets 4	2	1	7	7	gauze tissue BPC	7	0	—	—	—		
Brocadopa (192 Brocades) †s4B				D	zinc oxide spoons ½in x 1yd	7	0	—	—	—		
capsules 125mg 250	65	11ea	—	—	1in x 1yd 9	9	—	—	—	—		
250mg 250	129	11ea	—	—	½in x 3½yd 16	0	—	—	—	—		
500mg 250	254	8ea	—	—	1in x 3yd 22	5	—	—	—	—		
Bron-Sikels (1152 SK)†DDI	20	7	—	2	7							
Brylcreem (105 BTD)				D	½in x 5yd 20	9	—	—	—	—		
hairdressing standard 20	11	11	7	3	3							
medium 31	1	17	2	4	10							
large 43	11	24	2	6	10							
tube 22	6	12	5	3	6							
Bubon (208 BW) VPO				D	Chandau (116 Benton)							
liquid (vet.) 20oz	45	0ea	—	60	0							
Cabdrivers (234 Cartwright) existing entry				D	Chiron (387 DPMP) existing entry							
Cabdrivers (558 Halas)				D	Chiron (387 DBMP)							
linctus adults †DDI	24	0	8	10	3	6						
junior	44	0	16	1	6	6						
tablets 12	37	0	13	7	5	6						
(1½ doz)	43	4	15	11	4	0						
Cabochard (Gres (209 Buser))				D	disposable ileo-colostomy bags							
bath oil ½oz	—	—	—	60	0							
1oz	—	—	—	90	0							
eau de toilette 2oz	—	—	—	70	0							
4oz	—	—	—	115	0							
8oz	—	—	—	170	0							
16oz	—	—	—	300	0							
atomiser A1070	—	—	—	69	0							
refill AT1090	—	—	—	170	0							
perfume ½oz	—	—	—	90	0							
1oz	—	—	—	70	0							
2oz	—	—	—	138	0							
4oz	—	—	—	200	0							
atomiser A57	—	—	—	315	0							
refill	—	—	—	500	0							
Cadum (280 CP)				D	refill	—	—	—	136	0		
soap	43	5	15	11	11				70	0		
toilet (6 doz)	43	1	15	10	1	5						
bath (4 doz)	37	2	—	4	3							
Cafdan (588 H & H)				D	Calazean (312 AC)							
Calazean (312 AC)				D	cream 25g	19	0	7	0	3	0	
Calcimax (1301 WM)				D	Caivert's (331 C of C)							
syrup 150ml	7	0ea	2	8ea	13	2						
ampoules	—	—	—	—	—	—						
Caivert's (331 C of C)				D	soap	9	9	3	5	1	6	
medicated sulphur	11	4	4	0	1	9						
carbolic 20%	21	0	7	6	3	3						
tooth powder	51	9	—	2	9							
polythene pack	94	4	—	10	2							
Cameo (1073 Robinson)				D	Caprice (1355 Yardley)							
tampons 10	40				Cologne 7	0ea	3	10ea	14	5		
(2 doz)	94	4	—	10	2							
Caprice (1355 Yardley)				D	cream perfume 7	3ea	4	0ea	15	0		
Cologne 7	0ea	3	10ea	14	5							
cream perfume 7	3ea	4	0ea	15	0							
mini spray 6	9ea	3	8½ea	14	0							
perfume 7	8ea	4	2½ea	15	10							
talcum 3	4ea	1	10ea	6	11							
Carbomucil (896 NL)				D	Carbomucil (896 NL)							
granules 100g	48	0	17	7	7	6						
Carter's (232 Carter)				D	Carter's (232 Carter)							
herb bath salts 3	9ea	1	4½ea	8	6							
foam bath 5	7ea	2	0½ea	11	0							
shampoo 3	7ea	1	3½ea	7	0							

	Trade	Tax	Retail
ety (216 Christy)			
d and body			
noline	35 1	19 4	6 0
olin tube	13 5	7 5	2 4
	19 11	10 11	3 5
ce pack	9 11	5 6	1 9
be	21 0	11 6	3 8
in emulsion 2oz	21 10	8 0	3 5
ube	21 10	8 0	3 5
cka (774 LR)			
posable panties			
hite large size	3 25 0	3 5	2 11
en's disposable briefs	5 42 0	5 9	4 11
re (301 Coty) existing entry			
re (301 Coty)			
amy skin perfume			
2958	11 0ea	6 0 1/2ea	23 0
ting powder			
348-29	16 9ea	9 2 1/2ea	35 0
fill	29351	8 2ea	4 6ea 17 0
fume	113	16 5ea	9 0ea 35 0
p toilet (1)	2982	2 11ea	1 1ea 5 0
bath (1)	2981	4 7ea	1 8ea 8 0
um	357	4 10ea	2 8ea 10 0
t (121 Bibby)			
p bath	32 6	12 2	2 3
	(2 doz)	(2 doz)	
ol (172 BMCL)			
dition hair condi-			
ner	39 0	22 0	6 6
ing Care creme			
fter rinse	6 0	3 0	11
ir colour lotion	56 0	31 0	9 5
ge N'Easy hair colour	68 0	38 0	11 5
rasii (1055 KM)			
erwash	61 10	22 7	8 9
am skin-tinted	38 7	14 2	6 0
hite vanishing	42 5	15 7	6 0
p	21 2	7 9	3 0
rway (256 CPL)			
n's hairdressing jar	56 8	31 2	4 5
	(2doz)	(2doz)	
	87 7	48 2	6 9
	(2doz)	(2doz)	
c (509 Gibbs)			
icated shampoo	23 4	8 7	3 4
ndy	37 6	13 9	5 4
mylin (518 Glaxo) TS			
lets	100	23 0ea	34 6
lets	1000	220 0ea	330 0
lets 500mg	100	44 0ea	66 0
lets	500	210 0ea	315 0
tetrin (518 Glaxo) TS			
lets	100	23 0ea	34 6
lets	1000	220 0ea	330 0
lin H (930 P&B)			
poules 250mg	6 54 0	—	—
1000mg	6 69 0	—	—
erol (311C)			
lets	100	3 9ea	—
lets	1000	23 6ea	—
ate (280 CP)			
tal cream standard	84 5	31 0	2 11
	(4doz)	(4doz)	
large	90 6	33 3	4 2
	(3doz)	(3doz)	
ex. large	41 8	15 4	5 9
family	52 6	19 3	7 3
ride tooth-paste			
standard	42 2	15 6	2 11
	(2doz)	(2doz)	
large	60 4	22 2	4 2
	(2doz)	(2doz)	
ve cream lather or			
ushless	26 8	9 10	3 8
ant shave	20 5	7 6	5 9
	(1/2 doz)	(1/2 doz)	
anche (331 C of C)			
n's hairdressing			
sol	37 6	20 1	5 10
et (810 Maw)			
cutter			
gal de luxe	9 3ea	3 5ea	17 6
oyne (1025 RC & C)			
	20 0	7 4	3 3
avit (1301 WM)			
oules 2ml	6 7 0ea	—	10 6
oules	100	—	—
oules	25	7 8ea	11 6
oules	100	22 0ea	33 0
oules	15ml	5 10ea	8 9
oules	150ml	8 0ea	12 0
eves (1534 Fennings)			
mic elixir	38 9	14 2	5 6
150ml	73 3	26 10	10 6
300ml	119 0	43 8	17 0
aita (331 C of C)			
ole bath sachet	3 9	1 4	7
poos			
er, egg and lanolin			
icated sachet	3 9	1 4	7
uer remover	4 10	1 8	9
re (1203 Surex)			
ectives lubricated			
	90 0	—	5 0
	(1 gross)		
Charm (105 BTD)			
perspirant aero-			
	41 3	22 9	6 5
	54 2	29 10	8 5

	Trade	Tax	Retail
Coopers (295 CM & R)			
veterinary			
fluke and worm			
drench 100dose	11 3ea	4 6ea	19 6
450 dose	26 3ea	8 6ea	40 2
900 dose	48 9ea	17 5ea	82 5
4,500 dose	187 6ea	67 0ea	317 0
lambing lubricant			
1/2pt	6 0ea	2 2ea	10 2
Corona (1296 VW) existing entry			
Cossack (1038 R & C)			
speed foam	45 11	16 10	6 6
Co-tabs (311 C)			
0.93 Oxatets T5 250mg			
100	15 0ea	—	—
1000	135 0ea	—	—
Coty (301 Coty) existing entry			
Coty (301 Coty)			
airspun powder	2050	4 10ea	2 8ea 10 0
beauty facial	316	4 4ea	2 4 1/2ea 9 0
cream powder			
compact	584	4 4ea	2 4 1/2ea 9 0
refill	581	3 4ea	1 10ea 7 0
twinsset	2094	9 1ea	5 0ea 19 0
deodorant mist	330	4 10ea	2 8ea 10 0
roll-on	319	4 4ea	2 4 1/2ea 9 0
foundation cream	549	4 10ea	2 8ea 10 0
Innovation			
eyeliner gel	401	4 10ea	2 8ea 10 0
eyeshadow gel	402	4 10ea	2 8ea 10 0
make-up gel	400	5 9ea	3 2ea 12 0
instant cleanser	301	6 8ea	3 8ea 14 0
Light and Lovely	530	4 10ea	2 8ea 10 0
lipstick	203	4 4ea	2 4ea 9 0
	209	4 4ea	2 4ea 9 0
superclear	208	4 4ea	2 4ea 9 0
liquid base	354	4 4ea	2 4ea 9 0
moisture blancer	304	8 2ea	4 6ea 17 0
moisture veil	353	6 8ea	3 8ea 14 0
all-in-one	355	6 3ea	3 5ea 13 0
face formers	356	8 2ea	4 6ea 17 0
nourishing cream	310	6 8ea	3 8ea 14 0
Originals			
bare blusher	528	15 7ea	8 7ea 33 0
compact make-up	510	9 4ea	5 1 1/2ea 20 0
eye make-up			
eyebrow pencil	110	3 7ea	2 0ea 8 0
automatic	108	7 5ea	4 1ea 16 0
refill	109	3 1ea	1 8ea 7 0
eyeliner liquid	111	5 0ea	2 9ea 11 0
brush	112	3 1ea	1 8ea 7 0
eye shadow			
powder	105	8 5ea	4 7 1/2ea 18 0
sheers	122	9 4ea	5 1 1/2ea 20 0
stick	106	5 3ea	2 1 1/2ea 11 0
refill	107	3 7ea	2 0ea 8 0
Extravalash	100	8 5ea	4 7 1/2ea 18 0
refill	101	5 6ea	3 0ea 12 0
highlight and shadow collection			
002a	12 0ea	6 7ea	25 0
frosted	002	12 0ea	6 7ea 25 0
liquid lid	277	8 5ea	4 7 1/2ea 18 0
mascara cake	104	5 0ea	2 9ea 11 0
brush-on	102	7 8ea	4 2 1/2ea 16 0
refill	103	5 0ea	2 9ea 11 0
lipsticks	116/7	6 7ea	3 7 1/2ea 14 0
liquid moisture			
make-up	534	8 5ea	4 7 1/2ea 18 0
sheer puffery foam			
blusher	527	14 2ea	7 9 1/2ea 30 0
foam foundation	537	12 0ea	6 7ea 25 0
sunshimmer	536	6 8ea	3 8ea 14 0
	539	8 7ea	4 9ea 18 0
undercover cream			
136	9 4ea	5 1 1/2ea	20 0
revitalising cream	313	8 2ea	4 6ea 17 0
rouge	255	5 3ea	2 1 1/2ea 11 0
skin freshener	307	6 8ea	3 8ea 14 0
slenderline pressed			
powder compact	585	6 8ea	3 8ea 14 0
refill	586	3 10ea	2 1ea 8 0
sub tint	541	2 5ea	1 4ea 5 0
translucent highlighter	535	6 3ea	3 5ea 13 0
Cougar (1355 Yardley) existing entry			
Cougar (1355 Yardley)			
after shave lotion	24581	5 11ea	3 3ea 12 3
	2458	9 2ea	5 0 1/2ea 18 10
after shower talc	2407	5 3ea	2 1 1/2ea 10 10
deodorant aerosol			
2440	5 3ea	2 1 1/2ea	10 10
soap-on-a-rope	2464	6 1ea	2 3ea 10 5
Countess (105 BTD)			
hair conditioning			
cream	22 0	12 2	3 5
Covas (358 D & S)			
injection (vet.)	50ml	45 0ea	— 67 6
Cow and Gate (307 C & G)			
low calcium	14oz	96 9	— 10 9
low lactose	14oz	96 9	— 10 9
milk food			
full cream	16oz	45 4	— 4 8
human cream	16oz	45 4	— 4 8
humanized	16oz	45 4	— 4 8
skimmed	14 1/2oz	36 0	— 4 0
special half cream			
20oz	63 0	—	6 9

		Trade	Tax	Retail
Cream Silk (412 Elida)				
hair conditioner	bottle	24 10	13 8	3 11
Cremalgin (117 BPL)				
balm 1lb				
Creme Puff (813 MF) existing entry				
Creme Puff (813 MF)				
compact		47 4	24 9	8 0
slim		46 0	24 0	7 9
refill		41 4	21 7	7 0
plus		58 0	30 4	9 9
Cremotresamide (837 MSD)				
4oz size				
Crinagen (912 O)				
Crinagen (972 Pharnax)				
Crinx (1155 S & N) existing entry				
Crinx (1155 S & N)				
conforming bandage				
4yd x 2in		11 7	—	1 6
4yd x 3in		15 4	—	1 11
4yd x 4in		18 1	—	2 3
4yd x 6in		25 4	—	3 2
Crystapen (518 Glaxo)				
injection 100,000 units				
Crystapen V (518 Glaxo)				
syrup 62.5mg/5ml				
Cullingford (331 C of C)				
bath gems				
Belle		32 4	11 6	5 0
Berkeley		81 0	22 7	12 6
Candle		51 9	18 6	8 0
Carol		71 0	25 5	11 0
Diamond		48 6	17 4	7 6
Minor		32 4	11 6	5 0
Savoy		109 10	39 3	17 0
Square		48 6	17 4	7 6
Tassel		38 8	13 10	6 0
Tetra		48 6	17 4	7 6
Waldorf		48 6	17 4	7 6
Wand		55 0	19 8	8 6
lantern bath				
gems				
small		37 2	18 7	5 9
large		55 0	19 8	8 6
soaps				
baby bear		16 2	5 9	2 6
bath discs	3	67 6	23 9	4 6
		(2 doz)	(2 doz)	
buttermilk toilet		51 9	18 5	8
		(1 gross)	(1 gross)	
coal tar, glycerine & cucumber, carbolic				
toilet oval	2	45 0	16 1	2 0
		(3 doz)	(3 doz)	
		51 9	18 5	8
		(1 gross)	(1 gross)	
rectangular toilet loose				
economy pack				
toilet oval	4	77 2	27 8	2 7
bath oval	2	77 2	27 8	2 7
standard pack				
toilet oval	6	66 10	23 11	3 10
bath oval	3	66 10	23 11	3 10
specialities				
Bell lavender		28 0	—	3 6
Bell perfumed		35 6	19 0	6 0
Butterfly bath				
fragrance		26 6	14 3	4 6
Big Ears soap				
hand painted		35 10	12 9	5 6
Gayrobe Charms		29 6	14 9	5 0
Mr Plod soap				
hand painted		35 10	12 9	5 6
Noddy bubble				
bath		42 0	15 0	6 6
car soap		35 10	12 9	5 6
picture soaps		32 4	11 6	5 0
soap hand painted		35 10	12 9	5 6
toilet set		52 8	11 0	7 6
tooth paste		17 10	6 4	2 9
Sooty soap				
hand painted		35 6	12 8	5 6
with face cloth		51 6	12 8	7 6
tooth paste		17 10	6 4	2 9
Sweep soap				
hand painted		35 6	12 8	5 6
with face cloth		51 6	12 8	7 6
Cutex (256 CPL)				
basecoat		27 8	15 2	4 5
cheeky chops		53 8	29 6	8 6
cuticle remover		27 8	15 2	4 5
cream		27 8	15 2	4 5
hand lotion	130g	60 0	33 0	9 6
lipstick colour gloss		41 7	22 11	6 7
swivel		41 7	22 11	6 7
wet look		41 7	22 11	6 7
nail polish				
regular		27 10	15 4	4 5
pearl		37 10	20 10	6 0
one coat		37 10	20 10	6 0
see through		37 10	20 10	6 0
reflections		44 3	24 4	7 0
wet look		44 3	24 4	7 0
nail hardener		55 8	30 7	8 9
nail flex		27 8	15 2	4 5
oily polish remover				
27g		21 6	11 10	3 5
76g		35 4	19 5	5 7
strong nail		37 10	20 10	6 0
CVK (2 Abbott)				
solution 125 mg 60ml		—	—	—
Cygnel (705 Kirby,				
see under Kirby,				

	Trade	Tax	Retail
Daltose (307 C & G)			
16oz	47 3	—	5 3
Dandricide (25 AS)	38 4	14 1	6 2
Dapsodine (358 D & S) ts4B			
intramamary tubes	12 264 0	—	33 0
syringes	12 316 0	—	39 6
Dason (358 D & S)			
conditioner (vet.)	4oz 30 0	—	3 9
2lb	180 0	—	22 6
shampoo (vet.)	26 3	11 7	4 3
Dayfur M (358 D & S)			
intramamary tubes	12 264 0	—	33 0
syringe	12 332 0	—	41 6
Day's (358 D & S)			
antiseptic hand cream	4oz 48 0	21 1	7 9
Black Drink	21oz 49 6	21 10	8 0
Driffield oils	10oz 86 8	38 1	14 0
20oz	163 11	72 2	26 6
80oz	525 9	231 4	85 0
etherie ammonia	8oz 69 7	30 8	11 3
Red Drink	7lb 30 11ea	13 7ea	60 0
14lb	58 8ea	25 9ea	113 9
28lb	110 5ea	48 7ea	214 3
white oils	10oz 86 8	38 1	14 0
20oz	163 11	72 2	26 6
Day-Vits (705 Kirby)			
tablets	30 45 0	—	6 9
De-Lac (116 Benton)			
Delafine (1480 Izal)			
bubble bath	34 0	12 6	5 0
Tone Up bath salts	32 6	16 6	5 5
Dentesive (843 ML)			
231g	22 8	—	2 10
49g	34 0	—	4 3
Dento (331 C of C)			
denture cleanser	22 8	8 0	3 6
Dequaspon (34 A & H)			
2 x 2 x 1 cm 6 pieces	9 3ea	—	13 11
Derl (1070 Windsor)			
soap bath size	—	—	—
Desbutal (2 Abbott)			
Desert Flower (1131 Shulton)			
Corn Silk			
Micron face powder	6519 63 5	34 0	11 0
6520	86 7	46 5	15 0
pressed compact	6530 86 7	46 5	15 0
during powder	1821 86 7	46 5	15 0
hand & body lotion	1719 42 7	22 10	7 5
plastic bottle	1814 69 0	37 0	12 0
perfume	1746 79 5	42 7	13 9
perfumed Cologne	2778 98 0	52 7	17 0
roll-on perfume	2779 73 9	39 7	12 9
sparkling Cologne	1701 86 7	46 5	15 0
spray Cologne	1739 121 3	65 0	21 0
talcum powder	1923 40 3	21 7	7 0
Dettol (1037 Reckitt)			
10l	36 3ea	—	40 0
2 and 5 gal	—	—	—
De Witt's (372 De Witt)			
antacid powder	21 0	7 8	3 0
35 6	13 0	5 0	—
62 0	22 9	8 9	—
23 6	8 7	3 5	—
47 0	17 3	6 10	—
73 6	26 11	10 5	—
23 6	8 7	3 5	—
47 0	17 3	6 10	—
73 6	26 11	10 5	—
Diabinese (969 Pfizer)			
tablets 100mg	500	—	—
250mg	500	—	—
Diafin (705 Kirby)			
diarrhoea mixture	200ml 25 0	9 2	3 9
Dietrims (312 AC)			
tablets	42 27 0	—	5 0
Digestells (141 Blyton)			
tablets 250mg 1000	18 6	6 9½	3 0
Distaquaine-V (378 Dista)			
tablets sulphate	—	—	—
Distaquaine V-K (378 Dista)			
syrup 125mg 60ml	—	—	—
Doctor's (141 Blyton)			
catarrh pastilles	17 0	6 3	2 9
Dols (381 Dols)			
back protector adjustable	1 11 9ea	1 7ea	19 4
outsized	1a 12 11ea	1 9ea	21 2
body belt	3 20 1ea	2 8ea	33 0
outsized	3c 22 1ea	2 11ea	36 1
chest protector adjustable	2 11 9ea	1 7ea	19 4
2a	12 11ea	1 9ea	21 2
chest & back protector	4 15 10ea	2 1ea	26 0
4a	17 11ea	2 5ea	29 4
elbow cap	5 9 0ea	1 2ea	14 8
footlets pr.	6 5 2ea	8ea	8 5
knee caps	7 9 6ea	1 3ea	15 8
outsized	7c 10 4ea	1 5ea	17 0
lower back protector	8 11 9ea	1 7ea	19 4
outsized	8a 12 11ea	1 9ea	21 2

	Trade	Tax	Retail
rub cream	30 6	11 2	4 9
shoulder cape	9 20 1ea	2 8ea	33 0
outsized	9a 22 1ea	2 11ea	36 1
5pynol	11 11 9ea	1 7ea	19 4
11a 12 11ea	1 9ea	21 2	
Warmer-Wear			
adaptable sections			
13 x 14 in	12c 5 11ea	2 1ea	11 0
9 x 28 in	12b 7 1ea	2 6ea	13 4
18 x 28 in	12a 11 9ea	4 2ea	27 1
36 x 28 in	12 21 11ea	7 10ea	40 9
by the yard			
13 x 14 in	4 6ea	1 7ea	8 4
9 x 28 in	5 4ea	1 11ea	9 11
18 x 28 in	10 2ea	3 8ea	18 11
36 x 28 in	19 11ea	7 1ea	37 0
insoles pr.	10 2 4ea	4ea	3 0
reviver	34 4	12 7	5 1
Dorothy Gray (385 DG)			
all-weather balancer	83 0	45 8	14 7
face glossers	94 0	51 9	16 7
Dreamland (1501 DA) existing entry			
Dreamland (1501 DA)			
4-heat 60 x 30in 4F5	—	—	175 10
60 x 48in 4FD	—	—	234 0
dual 60 x 48in	—	—	258 0
4FDD	—	—	111 4
Galaxy 48 x 24in SLB	—	—	151 10
48 x 44in DLB	—	—	134 1
Family 56 x 24in 3S	—	—	175 10
56 x 44in 3D	—	—	239 1
Luxury 60 x 30in XLS	—	—	356 8
60 x 48in XLDD	—	—	146 9
New Standard	—	—	198 7
60 x 30in F5	—	—	33 0
60 x 48in FD	—	—	42 1
washable covers single	SC	—	—
double	DC	—	—
Drummer (1068 Roberts)			
dyes	15 2	—	2 0
Dulsils (751 LL)†			
lozenges	20 11	7 8	3 3
Dunlop (396 DC)			
hot water bottles			
Cosimax	34 9ea	—	44 6
Deep Sleep	28 6ea	—	36 9
Flag	84 0	—	10 6
Golliwog	108 0	—	13 6
Quiltie	124 0	—	15 6
Renown	98 0	—	12 3
Symbol	79 0	—	10 0
fluted	82 0	—	10 3
Cosiline	—	—	—
Durosax (714 Koray)			
tablets	100 34 0	—	8
(6 doz)	26 0	—	3 0
500	45 0	—	5 0
1000	—	—	—
Dutton's (398 GD)			
antiseptic cream	20 8	—	2 7
calamine cream	30g 18 6	6 9½	3 0
cherry cough mixture	100ml 18 6	6 9½	3 0
pastilles	50g 17 6	6 5	2 10
chilblain tablets	50 28 8	—	3 7
cold sore lotion 14 ml	17 6	6 5	2 10
corn & wart solvent	17 6	6 5	2 10
cough mixture	2oz 17 6	6 5	2 10
4oz 29 0	10 7½	4 9	—
50g 17 6	6 5	2 10	—
pastilles	24 20 8	—	2 7
digestive mints	—	—	—
junior paracetamol	24 18 0	—	2 3
tablets	50 15 0	5 6	2 5
junior aspirin	26 0	—	3 3
nasal spray	24 0	—	3 0
rest aid tablets	12 22 0	8 1	3 7
universal embrocation	100ml 46 0	—	5 9
vitamin 'C'	40 0	—	5 0
vitamin tonic	200ml 16 0	—	2 0
zinc & castor oil	50g 24 0	—	3 0
cream	100g —	—	—
Easy (509 Gibbs)			
shaving stick refill	13 11	5 1	1 9
Effer-C (312 AC)			
tablets	10 39 0	—	5 9
Ekco (410 EPL) existing entry			
Ekco (410 EPL)			
nursery ware	33 0ea	4 6ea	54 0
Babysitta	22 0ea	3 0ea	36 0
Comfy bath	37 7ea	4 5ea	60 9
gift set	29 4ea	—	44 0
safety stand	4 10ea	—	7 3
potty "non-tip"	23 9ea	3 2ea	38 9
Superbath	39 0ea	4 6ea	63 0
gift set	7 2ea	—	10 9
trainer seat	—	—	—
Ekco (411 Ekco)			
underblankets	—	—	119 10
Delia double	—	—	139 10
Delilah double	—	—	95 0
Juno single	—	—	109 10
Sophia single	—	—	155 0
Super Sylvia single	—	—	189 10
Super Diana double	—	—	—
Daphne double	—	—	—
Sabrina single	—	—	—
Eldon (561 HF)			

		Trade	Tax	Retail
Electrique (813 MF)				
bath cubes (6)		34 8	18 1	5 10
parfum Cologne 2oz		80 8	42 2	13 7
perfume 1/2oz		206 8	108 0	34 10
presentation		128 0	66 11	21 7
spray mist decanter		135 4	70 9	22 10
talcum plastic		38 0	19 10	6 5
new		35 4	18 6	6 0
Elephant (1296 VW) entire entry				
Elixir 231 (811 Mawdsley) existing entry				
Elixir 231 (811 Mawdsley)				
500ml	13	5ea	—	—
1l	24	9ea	—	—
2l	47	0ea	—	—
Elizabeth Arden (60 Arden)				
eyewriter		—	—	45 0
refill		—	—	15 0
Directionale				
blusher stick		—	—	45 0
colour soft brow		—	—	—
designer		—	—	30 0
eyelid colour		—	—	35 0
fine line eye designer		—	—	35 0
foundation cream		—	—	55 0
liquid		—	—	55 0
lip colour		—	—	18 0
mascaretic		—	—	25 0
powder loose		—	—	45 0
powder pressed lightweight		—	—	—
case 47mm		—	—	30 0
refill		—	—	25 0
case 67 mm		—	—	40 0
refill		—	—	30 0
luxury case		—	—	60 0
refill		—	—	25 0
reflecting light stick		—	—	35 0
Elle (325 C-A)				
aerosol 115g	51 0	28 0	8 0	
budget 60g	32 0	17 7	5 0	
skin health cream	26 10	9 11	3 10	
talc mitt	37 0	20 5	5 10	
Emeraude (301 Coty) existing entry				
Emeraude (301 Coty)				
creamy skin perfume				
4058	11 0ea	6 0 1/2ea	23 0	
perfume 113	16 5ea	9 0ea	35 0	
mist 293-40	12 0ea	6 7ea	25 0	
soap toilet (1) 4082	2 1 1ea	1 1ea	5 0	
bath (1) 4081	4 7ea	1 8ea	8 0	
talcum 357	4 10ea	2 8ea	10 0	
356	6 2ea	3 5ea	13 0	
4066	3 10ea	2 1ea	8 0	
Emoform (1341 Willour)				
medicated toothpaste				
50g	29 8	10 11	4 7	
100g	46 7	17 1	7 3	
Endocil (1419 Intec)				
foundation cream 30g	57 0	32 0	9 10	
hand care 38g	41 0	22 0	7 0	
moisturising lotion				
28g	62 0	34 0	10 7	
60g	105 0	57 0	17 10	
tinted 28g	62 0	34 0	10 7	
skin cleanser 150g	75 0	41 0	12 10	
skin tonic	98 0	54 0	16 10	
Sun Care 100g	75 0	41 0	12 10	
treatment cream 30g	56 0	31 0	9 7	
75g	115 0	63 0	19 7	
120g	14 1ea	7 9ea	28 9	
Endrine (1352 Wyeth)				
nasal drops 25ml	2 1ea	9ea	3 7	
100ml	5 3ea	1 11ea	8 11	
old formula	—	—	—	
Envacar (969 Pfizer)				
tablets 40mg 500				
Enzypan (896 NL)				
tablets 40	48 0	17 7	7 6	
120	112 0	41 1	17 5	
Ephynal (1074 Roche)				
tablets 10mg 500				
Erasmic (509 Gibbs)				
shaving stick refill	14 11	5 6	2 1	
Escapade (1131 Shulton)				
bath foam	73 10	26 5	11 9	
bath oil foaming	94 7	33 10	15 0	
body lotion	50 0	26 10	8 9	
Cologne	67 10	36 5	11 9	
skin fragrance	63 5	34 0	11 0	
splash Cologne	73 9	39 7	12 9	
talcum	40 3	21 7	7 0	
Esoderm (1007 PL)				
lotion	24 0	8 10	3 9	
Estee Lauder (425 ELC)				
Re-Nutriv				
capsule concentrates				
(6 vials)	—	—	250 0	
creme 1oz	—	—	199 6	
creme foundation				
1oz	—	—	172 0	
extract 1/2oz	—	—	196 9	
liquid 1oz	—	—	199 6	
skin cleanser 6oz	—	—	100 0	
skin tonique 6oz	—	—	100 0	
compacts				
art deco, big weave,				
heirloom	—	—	200 0	
Etophylate (1531 Delendale)				
ampoules 500mg/2ml				
50				

	Trade	Tax	Retail	
ylate P.P. (1531 Delendale)				D
positories				
is (20 Lloyd)				
ve cream lather-				
s 100g	32 0	11 9	5 0	
litz (1268 V&C)				
tronic flashguns				
model 5m6			231 0	
5m8			252 0	
ett (358 D & 5) 3oz	38 8	17 0	6 3	
ne (358 D & 5) 3oz	21 8	9 6	3 6	
irin (172 8MCL)				
ets	12	16 0	6 0	2 4
	36	39 0	14 0	5 6
erance (813 MF)				
r-bath oil spray	162 8	85 0	27 5	
n cubes (6)	34 8	18 1	5 10	
m perfume	92 8	48 5	15 7	
m Cologne 2oz	94 0	49 1	15 10	
y mist	174 8	91 3	29 5	
m	38 0	19 10	6 5	
w	35 4	18 6	6 0	I
e (443 Eylure)				
ashes				
e Through	116 8	61 0	19 9	
ull (976 Petfoods)				
ly	63 1	12 2	1 3	
	(6 doz)	(6 doz)		
e	78 5	15 2	2 4	
	(4 doz)	(4 doz)		
ia (304 Costa)				
is Birschmuesli				
2½oz	10 7		1 2	
13oz	45 0		4 10	
ys (448 Farley's)				
colate rice 6oz	19 3		2 0	
ood half cream				D
resh (325 C-A)				
erspirant aerosol	51 0	28 0	8 0	
l-on	38 3	21 0	6 0	
lorant sachet (4)	12 9	7 0	2 0	
(12)	28 1	15 6	4 5	
(20)	38 3	21 0	6 0	
spray aerosols 50g	38 3	21 0	6 0	
120g	57 5	31 7	9 0	
d	42 0	23 0	6 7	
a	25 5	14 0	4 0	
m	25 5	14 0	4 0	
d	32 0	17 7	5 0	
ngs (1534 Fennings)				
epctic baby powder	13 5	4 11	2 0	
ing powders				
lt	12	17 0	6 3	2 6
	36	40 6	14 10	6 0
ndren's	20	24 0	8 10	3 6
ure		27 3	10 0	4 0
a mixture		20 3	7 5	3 0
or aspirin soluble				
50	15 5	5 8	2 3	
healer tablets 40	17 0	6 3	2 6	
matic tablets 45	27 3	10 0	4 0	
ade (1439 Strathmore) existing entry				D
ade (1439 Strathmore)	28 7	6 4	3 8*	
*Includes 4d for container				
(893 Nicholas)				
cubes (6)	28 2	14 8	4 9	
(981 Picot)				
de toilette				
n-Flo applicator	38 0	20 11	6 6	
me (705 Kirby)				
smoking tablets	30	30 0	11 0	6 0
SI WLU)				
setting lotion				
bottle	21 0	11 7	3 7	
acks				D
ess (256 CPL)				
m 22g	34 9	19 1	5 6	
ben (1393 BRL)TS				
ules 250mg	20	40 0ea		
100	188 0ea			
tion vials 250mg				
10	64 2ea			
etta (331 C of C)				
spray aerosol	26 0	13 11	4 3	
rel (472 Fontarel)				
de toilette	2oz		17 6	
	4oz		32 6	
	4oz		16 0	
			15 0	
al (1367 Unigreg)				
ein 300g	14 8ea		19 6	
c (307 C & G)				
16oz	47 3		5 3	
n Quick (903 NPU)				
ing pads	13 9	7 7	2 5	
up (116 Benton)				D
(1449 R&CFD)				
y set & clear 1lb	36 8		3 8	
a (898 Northern)				
horated goose				
ase	24 0	8 9½	3 5	
	38 0	13 11	5 5	
	55 0	20 2	8 0	
nol (1074 Roche)				D
ts 0.5g	500			

	Trade	Tax	Retail	
Garlisol (135 TB) existing entry				D
Garlisol (135 TB)				I
cough mixture 200ml	32 0	11 9	5 0	
emollient balm 50g	37 0	20 4	6 5	
garlic flavouring 2oz	34 0		4 0	
8oz	112 0		14 0	
liquid 150ml	29 5	10 9	4 7	
200ml	36 7	13 5	5 9	
500ml	76 9	28 2	12 0	
4½l	40 5ea	14 10ea	75 5	
ointment 24g	16 7	6 1	2 7	
90g	47 5	17 5	7 5	
60g	25 9	9 5	4 0	
rheumatic balm 110g	42 3	15 6	6 7	
42	27 3	10 0	4 3	
150	74 5	27 4	11 7	
250	113 0	41 5	17 9	
500	204 0	74 9	32 7	
1000	350 0	128 4	55 0	
Gaviscon (1037 Reckitt)				
powder sachet 24	16 10ea		24 0	
1000g	105 0ea		150 0	
Georgina Blakes (135 TB)				
hand cream 50g	20 9	11 5	3 9	
2oz				D
Gerber (209 B & P)				D
Gerber (200 B & P)				I
junior food				
beef dinner 4½oz	13 1		1 4	
pears & pineapple,				
peaches, pears 7½oz	15 7		1 7	
all other varieties 7½oz	14 9		1 6	
strained foods				
beef dinner 4½oz	13 1		1 4	
pears & pineapple,				
pears 4½oz	12 3		1 3	
all other varieties 4½oz	9 10		1 0	
Geriomar (1555 PAP)				
clinical tablets				
16mg (vet.) VPO 250	30 0ea	11 0ea	56 0	
500	55 0ea	20 2ea	97 8	
50mg (vet.) VPO 250	55 0ea	20 2ea	97 8	
500	100 0ea	36 8ea	186 8	
Germaine Monteil (1486 GM) existing entry				D
Germaine Monteil (1486 GM)				I
Acti Vita cream			210 0	
			336 0	
bath perfume 15cc			64 3	
bath powder 95g			21 3	
beauty case			33 6	
Bio-Miracle ampoules				
3			57 0	
9			156 0	
cream			217 0	
			367 4	
			613 6	
make-up			66 0	
clarity			27 6	
cleansing cream non-				
liq.			18 0	
			27 6	
			41 0	
Cologne 45cc			41 6	
95cc			65 6	
colour blend compact			40 0	
compact case oval			51 6	
refill			21 3	
conditioning cream			48 9	
			83 6	
eau de toilette 115cc			65 6	
230cc			105 6	
gel rouge			36 6	
Idol-Eyes				
eye liner cake			32 0	
liquid			25 6	
pencil			11 3	
eye shadow cake			36 6	
lotion iris			24 3	
luxury lotion 110g			32 0	
210g			60 0	
450g			106 6	
mascara			25 3	
moisture bath 100cc			41 6	
perfume ½oz			85 0	
½oz			135 0	
1oz			220 0	
spray 8g			25 6	
13g			54 6	
plastic cream			24 3	
powder bath foam				
210g			58 6	
160g			46 6	
powder mist			18 3	
rose skin cream			27 6	
			41 0	
rose tonique			25 3	
			39 6	
Secret light			51 6	
skin freshener			25 3	
			39 6	
soap 1			8 6	
3			23 6	
spray concentratee				
50g			64 0	
Super-3 cleanser			25 3	
			39 6	
Super-Clean			31 6	
Super eye cream			45 6	

	Trade	Tax	Retail	
Superglow face powder			30 3	
refill			21 3	
fluid make-up			25 3	
			39 6	
solid powder compact			25 0	
refill			15 3	
Super Lash			25 3	
refill			16 4	
cream			33 3	
Super masque			53 6	
Supermoist beauty				
emulsion			41 6	
			77 0	
			125 0	
lipstick			21 6	
Super neck cream			93 6	
Super night cream			26 3	
			43 9	
Super-Royal cream			96 0	
			147 6	
			245 6	
ampoules 3			43 6	
9			114 6	
Super Smooth hand				
cream			30 0	
Super-Tone conditioner			30 3	
			48 6	
			79 0	
Gibbs (509 Gibbs)				
dentifrice	12 2	4 6	1 8	
fluoride toothpaste				
standard	20 11	7 8	2 11	
large	29 5	10 9	4 2	
economy	40 10	15 0	5 9	
toothbrush long head	18 1		2 2	
short head	18 1		2 2	
junior	14 9		1 9	
bristle	29 6		3 6	
Gillette (415 Gillette)				
razor Techmatic	148 4	53 0	22 7	
cartridge refill	57 5	20 7	7 0	
(1½doz)	(1½doz)			
Glycinello (49 Aneson)				D
Glycinello (372 De Witt)				I
Glymiel (1351 WLU)				
for the hands	11 10	6 6	2 0	
	17 9	9 9	3 0	
Goddess (280 CP)				D
Golden Babe (761 Lilia-White)				
cotton wool economy				
pack	28 0		3 6	
Gre-Sol (541 GS) existing entry				D
Gre-Sol (541 GS)				I
jelly personal	20 3		2 3	
economy	50 0		5 6	
9 lb	13 0ea		17 4	
Gre-Solvent (541 GS) existing entry				D
Gre-Solvent (541 GS)				I
liquid soap 1 gal	9 0ea		12 0	
paste No. 3 tins	30 0		3 4	
7lb	7 6ea		10 0	
28lb	23 3ea		31 0	
Gres pour Homme (Gres (1402 Buser))				
toilet water	2oz		46 0	
4oz			69 0	
8oz			110 0	
Griptight (1349 LW)				
soother rattle	8 9	3 3	1 6	
Guerlain (548 Guerlain)				
powder blusher			64 6	I
Hai Karate (1552 UL) London and South-east only				
after shave lotion 70cc	70 3	38 8	12 0	
140cc	99 6	54 9	17 0	
Happy Face (1242 Toni)				D
Happy Feet (1383 MFCC)				
exercise sandals				
Britta	42 0ea		63 0	
Kitty	39 0ea		59 11	
exercise sandalettes				
Julian child's 7-11	30 7ea		45 11	I
12-3	33 3ea		49 11	
4-5	39 10ea		59 11	
Sol	36 1ea	4 11ea	58 11	
Scandinavian clogs				
Anti-static ladies'	56 2ea		76 6	
men's	57 6ea		78 0	
Oster	33 3ea		49 11	
Petri cloquettes	43 2ea	5 11ea	69 11	
Harmony (412 Elida) Midlands area only				
hairspray standard	32 5	17 10	5 2	
large	42 11	23 7	6 11	
Hartnell (1376 Hartnell) entire entry				D
Head & Shoulders (1010 P & G) Southern, Tyne Tees,				I
Yorkshire and Ulster areas only				
Healthcrafts (29 Alfonal) existing entry				D
Healthcrafts (29 Alfonal)				I
Acerosa tablets 60	96 4		11 2	
Alfafa tablets 100	86 0		10 9	
Anti-Sat capsules				
32 day	62 2	22 8	9 9	
8. Compleat 100	72 0		9 0	
Bio-Flavon 100	65 2		7 9	
Bio-Flora 250	108 0	39 6	16 10	

		Trade	Tax	Retail
Golden Seal	84	69 0	25 4	10 9
Inner Fresh	50	27 8	10 2	4 5
	100	51 6	18 11	8 2
Liver Plus	100	72 0	—	9 0
Nerve Tone	84	48 4	17 8	7 7
Super				
bone meal	500	91 2	—	10 9
brewer's yeast	250	32 0	—	4 0
cod liver capsules	100	37 3	—	4 9
halibut liver oil	100	30 0	—	3 9
kelp	250	52 0	—	6 7
lecithin	100	46 0	—	5 9
rose hips	100	65 2	—	7 9
wheat germ oil				
capsules	16 day	39 0	—	4 9
	32 day	73 0	—	8 9
	64 day	138 0	—	16 7
Super.				
A 25,000i.u.	100	150 0	—	18 9
B1 25mg	100	104 0	—	13 0
B2 10mg	100	88 0	—	10 9
B6 10mg	100	126 4	—	15 9
B15 25ug	100	104 0	—	13 0
C 200mg	100	145 5	—	18 2
E 100i.u.	100	170 0	—	21 3
sustained release vita-				
min tablets				
Sustain				
A 25,000i.u.	100	150 0	—	18 9
B1 25mg	100	104 0	—	13 0
B2 10mg	100	88 0	—	10 9
B6 10mg	100	126 4	—	15 9
B12 25ug	100	104 0	—	13 0
C 200mg	100	145 5	—	18 2
E 100i.u.	100	170 0	—	21 3
Veg-E-tabs	64	80 10	—	9 7
	128	145 0	—	17 3
V/M formula	16 day	48 0	—	5 9
	32 day	81 7	—	9 9
	64 day	146 6	—	17 7
Vita-Mines chewable				
	84 day	112 0	—	14 0
	120 day	158 0	—	19 9
	300 day	360 0	—	45 0
Vit-Amino				
beverage	1 month	104 0	—	13 0
tablets	1 month	104 0	—	13 0
Heath & Heather (588 H & H) existing entry				
Heath & Heather (588 H & H)				
anti-smoking tablets	23 9	8 8	—	3 9
cider vinegar	10oz	28 0	—	3 7
	40oz	90 0	—	9 9
cosmetics				
cleansing lotion	32 11	18 1	—	5 10
foundation cream	31 11	17 6	—	5 7
hand cream	31 11	17 6	—	5 7
hand lotion	33 5	18 4	—	5 10
skin food	31 11	17 6	—	5 7
dandelion coffee	72 0	—	—	8 0
essence	10oz	48 2	—	5 2
extract of rosemary	24 11	13 8	—	3 9
honey Special Blend				
(clear or set)	11b	44 0	—	4 9
lime blossom—Roumania				
(clear)	11b	39 9	—	4 3
	71b	21 10ea	—	28 0
orange—Spain (set)				
	11b	39 9	—	4 3
	71b	21 10ea	—	28 0
clover—New Zealand				
(set)	11b	41 9	—	4 7
	71b	23 2ea	—	30 0
golden—Mexican				
(set)	11b	32 0	—	3 7
	71b	17 2ea	—	22 0
hymetus (clear)	11b	61 7	—	6 5
lemon—Greece				
(clear)	11b	61 7	—	6 5
French heather				
(clear)	11b	63 5	—	6 9
floral—Canada				
(set)	11b	40 5	—	4 5
	71b	21 10ea	—	28 0
everyday—Guatemala				
(clear)	11b	35 2	—	3 9
	71b	19 2ea	—	24 7
acacia—Roumania				
(clear)	11b	39 9	—	4 3
	71b	21 10ea	—	28 0
jelly crystals				
unsweetened	9 3	—	—	1 0
molasses	33 9	—	—	3 9
slippery elm food	11b	28 7	—	3 2
	11b	47 9	—	5 5
	21b	78 0	—	8 9
	11b	47 9	—	5 5
unmalted				
smoking mixture herbal				
fragrant	32 0	—	—	3 7
plain	32 0	—	—	3 7
mellow	15 0	—	—	1 9
toothpaste azulene	24 3	8 11	—	3 5
Vi-tablets	50	23 3	8 6	3 9
	150	61 2	22 5	9 9
Heatherclean (588 H & H)	11 1	4 1	—	2 0
	23 0	8 5	—	3 9
H.E.B. (589 HEB) existing entry				
H.E.B. (589 HEB)				
"A"	130g	5 8ea	—	8 6
	250g	7 9ea	—	11 7
	750g	21 4ea	—	32 0
	1 1/2k	38 0ea	—	—
	3 1/2k	75 0ea	—	—

		Trade	Tax	Retail
antazoline	60g	3 8ea	—	5 6
	130g	5 10ea	—	8 9
	500g	16 6ea	—	24 9
	750g	23 6ea	—	37 3
burn cream	100g	2 9ea	1 1ea	5 0
	250g	4 6ea	1 7ea	8 4
	750g	8 9ea	3 1ea	16 2
calamine cream	130g	4 3ea	1 6ea	7 10
	250g	7 0ea	2 6ea	13 0
	750g	20 9ea	7 4ea	38 6
compound	130g	5 8ea	—	8 6
	250g	7 9ea	—	—
	750g	21 4ea	—	—
diphiodin	130g	4 3ea	1 6ea	7 10
	250g	7 0ea	2 6ea	13 0
	750g	20 9ea	7 4ea	38 6
lac	200ml	4 3ea	1 6ea	7 10
	500ml	8 6ea	3 1ea	15 10
	11	16 0ea	5 8ea	29 8
	21	27 6ea	9 3ea	50 6
normal	250g	5 9ea	2 1ea	10 8
	750g	12 0ea	4 5ea	22 5
	1 1/2k	22 0ea	7 11ea	—
	3 1/2k	46 5ea	17 1ea	—
parisepsin cream	130g	4 3ea	1 6ea	7 10
	250g	7 0ea	2 6ea	13 0
	750g	20 9ea	7 4ea	38 6
emulsion	200ml	5 0ea	1 10ea	9 4
	500ml	8 6ea	3 2ea	15 11
	11	16 6ea	6 0ea	—
	21	33 0ea	12 2ea	—
simplex	100g	4 6ea	—	—
	275g	11 0ea	—	—
	650g	17 6ea	—	—
	2 1/2k	55 0ea	—	—
	3 1/2k	69 6ea	—	—
S.S. solution	200ml	9 0ea	—	—
	500ml	20 0ea	—	—
	11	39 0ea	—	—
	21	75 0ea	—	—
waterproof	250g	6 0ea	2 2ea	11 2
	750g	12 9ea	4 7ea	23 8
	1 1/2k	23 0ea	8 6ea	43 0
	3 1/2k	47 6ea	17 4ea	—
Heinz (593 Heinz)				
all 7 1/2oz cans except toddler foods				
Helena Rubinstein (596 HR)				
illumination soufflé				
cheek colour	—	—	—	45 0
cream foundation	—	—	—	80 0
Helios (1025 RC & C)				
ointment	1oz	23 6	8 7	3 7
Hemolac (306 G & G)				
	16oz	45 4	—	4 8
Hepanorm (1301 WM)				
forte 100 2cc	6	10 8ea	—	16 0
1000 2cc	3	16 0ea	—	24 0
Hermesetas (J25 C-A)				
tablets	200	27 0	—	3 0
	650	59 5	—	6 7
Hi and Dri (1052 Revlon)				
roll-on deodorant	5109	—	—	12 0
spray deodorant	0567	—	—	13 0
Hibitane (649 ICI)				
lozenges	16 0	5 11	—	2 9
Hi-Fi (813 MF)				
fluid eye liner	44 0	23 0	—	7 5
old pack	—	—	—	—
Hi-Five (813 MF)				
slim line case	41 4	21 7	—	7 0
Hill's (605 Hill's)				
bronchial balsam				
†DDI	100ml	31 2	11 5	4 7
	200ml	51 6	18 10 1/2	7 7
	100ml	25 6	9 4	3 9
junior balsam				
Hiltone (105 BTD)				
shader	9 8	5 4	—	1 6
His 'N Hers (506 Gerhardt)				
deodorant aerosol	140g	70 0	38 6	11 10
Histasal (705 Kirby)				
cream	40-	28 0	10 3	5 0
Horlicks (103 Beecham)				
	11b	26 1	—	2 5
	11b	43 6	—	4 2
	11b	75 0	—	7 3
	31b	202 0	—	19 6
chocolate flavoured				
	6oz	34 11	—	3 4
	12oz	63 4	—	6 0
Hudnut (631 Hudnut)				
Fashion Style				
soft casual or				
very curly	46 10	24 6	—	7 9
	71 1	37 2	—	11 9
Huskolein (358 D & S)				
	20oz	145 5	63 11	23 6
Hypnotique (813 MF)				
cream perfume	92 8	48 5	—	15 7
eau de toilette aerosol	92 8	48 5	—	15 7
parfum Cologne	2oz	80 8	42 2	13 7
perfume	1oz	414 0	216 4	69 9
presentation	128 0	66 11	—	21 7
spray mist decanter	150 8	78 9	—	25 5
talc	35 4	18 6	—	6 0

		Trade	Tax	Retail
Iglodine (561 HF) existing entry				
Iglodine (561 HF)				
antiseptic	100ml	13 6	4 11 1/2	2 0
	200ml	20 0	7 4	3 1
	500ml	32 0	11 9	4 11
	11	64 0	23 5 1/2	9 6
	4 1/2	204 0	74 9	29 4
embrocation				
ointment	tin	23 0	8 5	3 7
	jar	17 0	6 3	2 8
		42 0	15 5	6 6
		80 0	29 4	12 0
		150 0	55 0	23 0
		23 0	8 5	3 7
salicylated				
I.G.T. (141 Blyton)				
safeguards	17 0	6 3	—	2 9
Ilford (645 Ilford)				
cameras				
projectors				
Imprevu (301 Coty)				
Cologne	261-09	8 8ea	4 9ea	18 0
	259-09	12 11ea	7 1ea	27 0
	260-09	16 9ea	9 2ea	35 0
dusting powder				
	233-09	18 2ea	10 0ea	38 0
hair spray	940-09	9 1ea	5 0ea	19 0
hand lotion	278-09	7 8ea	4 2ea	16 0
parfum de toilette				
	222-09	14 4ea	7 10ea	30 0
	232-09	26 4ea	14 6ea	55 0
perfume	113-09	21 2ea	11 8ea	45 0
	122-09	32 11ea	18 1ea	70 0
	112-09	25 10ea	14 2ea	55 0
skin perfume	258-09	12 11ea	7 1ea	27 0
soap (1)	282-09	3 6ea	1 3 1/2ea	6 0
talcum	268-09	7 8ea	4 2ea	16 0
	357-09	5 9ea	3 2ea	12 0
In Love (1376 Hartnell)				
(distributors 261 Christy)				
bath cubes 6	HL17	40 9	22 5	7 0
bubble bath	HL16	83 7	46 0	13 0
perfume	HL3	532 0	292 7	93 0
soap 3	HL8	69 0	25 3	10 9
talcum	HL9	56 0	30 10	9 9
Innoxa (654 Innoxa) existing entry				
Innoxa (654 Innoxa)				
astringent				14 0
barrier cream 71				6 7
Cheek-Glo rouge				11 0
clean face with amalene				18 0
cleansing cream				11 0
cleansing milk				25 0
complexion milk 41				11 0
cool hands				11 0
coverstick 41				12 0
cream powder 41				12 0
cream powder				8 5
plastic case				12 10
mirror case				38 7
gilt case				2 0
puff				11 10
cream satin				8 0
cuticle remover				11 0
deodorant spray 41				5 0
eyebrow pencil				8 0
eye liner cake				5 0
brush				8 0
eye liner liquid				12 0
with brush				7 0
eye make-up remover				10 10

	Trade	Tax	Retail
percoat	—	—	7 10
dercoat	—	—	7 10
l hardener	—	—	17 0
n fatty cream 4l	—	—	11 0
and Off depilatory	—	—	11 0
—	—	—	16 0
e & All	—	—	11 0
ernight cream	—	—	12 0
—	—	—	17 0
in bloom	—	—	11 10
in sheen	—	—	12 0
adow Gleam	—	—	—
ye shadow	—	—	8 10
adow Soft	—	—	—
ye shadow	—	—	8 0
with applicator	—	—	12 0
applicator	—	—	5 0
hampoo hair 4l	—	—	10 0
in 4l	—	—	11 0
n balm	—	—	11 0
—	—	—	16 0
n freshener	—	—	14 0
p medicated 4l	—	—	5 0
t Echo rouge	—	—	10 0
ution 4l	—	—	10 0
nplay tan cream	—	—	10 0
oil	—	—	10 0
aerosol	—	—	19 0
er vitaliser	—	—	25 0
nder Touch	—	—	15 0
—	—	—	23 0
coat cream	—	—	24 0
ue cream	—	—	12 0
—	—	—	17 0
aliser	—	—	33 0
ormone cream	—	—	—
ngle	—	—	33 0
uble	—	—	45 0
ite mask	—	—	14 0
mil (232 Carter)	—	—	—
tons 1lb	4 7ea	—	6 0
-Dens (1556 Farillon)	—	—	—
ooks 29 8	10 11	—	4 7
ate (1052 Revlon) existing entry	—	—	—
ate (1052 Revlon)	—	—	—
er bath Cologne	—	—	—
5595	—	—	36 0
i perspirant spray	—	—	—
5631	—	—	19 0
h powder spray	—	—	—
0254	—	—	32 0
amy skin perfume	—	—	—
5674	—	—	23 0
mond facet spray	—	—	—
4706	—	—	48 0
ting powder	—	—	40 0
0364	—	—	50 0
de toilette	—	—	19 0
5619	—	—	30 0
3953	—	—	38 0
0415	—	—	16 0
on 0372	—	—	12 0
astic bottle	—	—	56 0
5146	—	—	45 0
k bath	—	—	49 0
0745	—	—	74 0
lesque mist	—	—	115 0
3853	—	—	195 0
fume 3.5cc	—	—	243 0
0283	—	—	397 0
7cc	—	—	53 0
0941	—	—	31 0
14cc	—	—	33 0
0957	—	—	20 0
28cc	—	—	17 0
0958	—	—	—
56cc	—	—	—
0966	—	—	—
112cc	—	—	—
0916	—	—	—
spray	—	—	—
2153	—	—	—
5190	—	—	—
ay mist	—	—	—
5302	—	—	—
p	—	—	—
5571	—	—	—
um	—	—	—
0361	—	—	—
IC (2 Abbott)	—	—	—
lets 150	45 0ea	—	67 6
600	180 0ea	—	270 0
l (358 D & S)	—	—	—
let doser 100ml	28 8ea	—	43 0
ak (16 AGL)	—	—	—
era outfit	—	—	91 7
se	—	—	28 8
dy set	—	—	167 7
amera outfit	—	—	148 5
dy set	—	—	186 4
camera outfit	—	—	196 0
n Marble (1561 MD)	—	—	—
ibutors 261 Christy)	—	—	—
h bliss sachet	7 7	4 2	1 4
100cc	91 4	50 3	15 8
h Cologne	97 1	53 5	16 8
h talcum	85g	40 6	12 8
p guest 6	230g	37 3	15 10
on's (662 EJ)	—	—	—
ose barley sugar	—	—	—
ops 4oz	12 4	2 7	1 9
cks 10	16 0	3 4	1 7
(1½ doz)	(1½ doz)	—	—
evon butterscotch	—	—	—
4oz	12 4	2 7	1 9
evon fruit	—	—	—
4oz	12 4	2 7	1 9
nts	—	—	—
4oz	12 4	2 7	1 9
xed fruit drops 4oz	—	—	—
12 4	—	—	—
stilles blackcurrant	—	—	—
4oz	12 4	2 7	1 9
renie de menthe	—	—	—
4oz	12 4	2 7	1 9
atural lemon	—	—	—
4oz	12 4	2 7	1 9
angerine	—	—	—
4oz	12 4	2 7	1 9

	Trade	Tax	Retail
pastilles	—	—	—
antiseptic throat 50g	17 10	6 2	2 11
bronchial catarrh 50g	17 10	6 2	2 11
Creds 50g	17 10	6 2	2 11
crystallised black-	—	—	—
currant 50g	17 7	3 8	2 7
catarrh 50g	17 10	6 2	2 11
children's cough 50g	16 0	5 7	2 7
Envoy 50g	17 10	6 2	2 11
eucalyptus & menthol	—	—	—
50g	19 5	—	2 5
Gee s linctus †DDI	—	—	—
50g	18 2	—	2 2
glycerine, lemon &	—	—	—
honey 50g	17 7	3 8	2 7
glycerine thymol 50g	19 5	—	2 5
liquorice mentholated	—	—	—
bronchial 50g	17 10	6 2	2 11
night cough †DDI 1oz	17 10	6 2	2 11
pholcodine †DDI 50g	22 7	—	2 11
Ress-Q 1oz	17 10	6 2	2 11
cachous Devon violet	7 0	1 6	1 0
Devon floral	7 0	1 6	1 0
lozenges	—	—	—
bismuth dyspepsia	—	—	—
50g	17 10	6 2	2 11
Brompton 50g	19 5	—	2 5
Duskies	3 0	8	5
lime flavoured sulphur	13 0	4 6	—
linseed, liquorice &	—	—	—
chlorodyne †DDI	13 0	—	1 7
snow mints	4 6	11	7
sulphur 50g	19 5	—	2 5
pellets	—	—	—
lmps	2 3	9	4
liquorice & menthol	12 7	—	1 7
tablets	—	—	—
Devonshire junket 12	16 8	—	2 0
soda mints	6 2	—	9
sulphur (cellobags)	10 9	3 9	1 7
Jaslyn (1070 Windsor)	—	—	—
mammoth ovals	22 1	7 11	3 4
J Cloth (672 Johnson)	—	—	—
all purpose cloths 6	24 6	3 4	3 0
Jectoral (68 Astra)	—	—	—
tablets 100	10 6ea	3 10ea	19 7
Jectoral F (68 Astra)	—	—	—
tablets 30	6 6ea	2 4½	12 2
Jergens (261 Christy)	—	—	—
hand lotion	3oz	25 8	14 2
6oz	45 7	25 1	7 10
classic	—	—	—
Johnsonplast (672 Johnson)	—	—	—
zinc oxide plaster	—	—	—
1yd x ½in	7 8	—	11
1in	10 6	—	1 3
3½yd x ½in	17 6	—	2 1
1in	24 6	—	2 11
5yd x ½in	23 1	—	2 9
1in	33 7	—	4 0
2in	56 8	—	6 9
3in	77 0	—	9 2
10yd x ½in	33 7	—	4 0
1in	53 2	—	6 4
2in	83 4	—	9 11
3in	117 8	—	14 0
Johnsons (672 Johnson)	—	—	—
bandages w.o.w.	—	—	—
B.P.C.	—	—	—
1in x 4yd	4 11	—	8
2in x 4yd	8 0	—	1 0
3in x 4yd	11 3	—	1 4
4in x 4yd	14 4	—	1 9
crepe 8.P.C.	—	—	—
2in	29 0	—	3 5
2½in	35 0	—	3 9
3in	41 8	—	4 8
3½in	47 10	—	5 4
4in	55 10	—	6 1
6in	81 0	—	9 0
cellulose wadding	—	—	—
B.P.C. 16oz	41 11	—	4 8
cotton wool B.P.C.	—	—	—
1oz	10 10	—	1 4
4oz	30 4	—	3 4
16oz	101 0	—	11 2
hospital	1oz	9 5	1 2
4oz	24 7	—	2 9
16oz	78 0½	—	8 7
dressing pack	—	—	—
sterilised	21 6	—	2 7
gauze 8.P.C. 1yd	16 5	—	2 0
3yd	36 0	—	4 5
6yd	65 9	—	7 3
12yd	128 3	—	14 2
gauze and cotton	—	—	—
tissue 8.P.C. 16oz	120 0	—	12 9
Drug tariff 16oz	101 0	—	11 2
lint plain B.P.C. 1oz	16 7½	—	2 0
4oz	53 3	—	5 10
16oz	192 2	—	21 3
boric 8.P.C. 1oa	17 5	—	2 2
4oz	56 4	—	6 4
multiple pack	—	—	—
dressings No.1	48 8	—	5 5
No.2	99 2	—	11 0
sterilised lint	—	—	—
dressings small	7 6	—	1 2
medium	10 11	—	1 3
large	16 11	—	2 2
triangular bandages	24 8	—	2 11

		Trade		Tax	Retail	
baby products						
cotton buds	20	11	4	—	1	5
	60	28	8	—	3	7
	100	38	0	—	4	9
cream jar	45g	28	9	15 10	4	8
	100g	49	0	27 0	8	1
tube	34g	19	9	10 10	3	3
lotion	120cc	28	8	15 9	4	9
	205cc	41	5	22 9	6	10
	285cc	51	10	28 6	8	7
nappy liners	50	44	0	—	5	6
	100	79	2	—	9	6
	200	149	9	—	17 10	1
oil	135cc	28	8	15 9	4	9
	210cc	41	5	22 9	6	10
powder	99g	20	0	7 4	3	0
	227g	34	11	12 9	5	3
	economy	49	9	15 8	6	5
shampoo	sachet	7	0	2 7	1	1
	bottle	28	8	10 6	4	5
soap		10	0	3 8	1	5
		14	8	5 4	2	1
cotton wool household		—		—	—	D
dental floss		—		—	—	D
incontinence pads	12	83	6	—	10	3
N.A. dressings		18	10	—	10	
		(3 doz)				
Johnsons (673 J of H)						
acid hardener	2½l	12	0ea	—	18	0
	1gal	22	0ea	—	33	0
acid hypo fixing powder						
	250g	3	4ea	—	5	0
	500g	5	0ea	—	7	6
	5k	24	8ea	—	37	0
anti-static solution						
	50cc	3	4ea	—	5	0
	2½l	40	0ea	—	60	0
A.O.S. aerosol	4oz	5	0ea	—	7	6
Auto-Film developer						
	1 gal	22	0ea	—	33	0
	5 gal	94	8	—	142	0
replenisher	1 gal	23	8	—	35	6
	5 gal	106	0ea	—	159	0
Auto-Print R						
developer	1 gal	24	4ea	—	36	6
	5 gal	110	0ea	—	165	0
replenisher	1 gal	28	0ea	—	42	0
	5 gal	128	4ea	—	192	0
bromide developer						
liquid	250cc	3	8ea	—	5	6
	500cc	6	0ea	—	9	0
	2½l	14	0ea	—	21	0
powder to make						
	3 gal	7	6ea	—	11	3
	6 gal	12	10ea	—	19	3
	9 gal	18	10ea	—	28	3
Cinecol	25cc	3	0ea	—	4	6
	100cc	5	4ea	—	8	0
	500cc	12	8ea	—	19	0
	2½l	42	0ea	—	63	0
chromium intensifier						
	100cc	4	0ea	—	6	0
Colourform outfit		40	0ea	—	60	0
Coulorform Resist						
	3oz	5	0ea	—	7	6
	10oz	9	0ea	—	13	6
copper intensifier						
	30oz	6	0ea	—	9	0
contrast developer						
	250cc	3	8ea	—	5	6
	500cc	6	0ea	—	9	0
	2½l	14	0ea	—	21	0
cotton wool	No. 1	8	0ea	—	12	0
	No. 2	6	0ea	—	9	0
absorbent	1 lb	9	0ea	—	13	6
dead black	25cc	2	8ea	—	4	0
	100cc	4	0ea	—	6	0
	250cc	6	0ea	—	9	0
	2½l	25	0ea	—	37	6
Definol	100cc	2	8ea	—	4	0
	500cc	8	0ea	—	12	0
developer '468'						
	1-2 gal	6	0ea	—	9	0
	2-4 gal	10	0ea	—	15	0
	4-8 gal	18	0ea	—	28	0
dri mount	10oz	6	0ea	—	9	0
film cleaner	100cc	4	0ea	—	6	0
fine grain developer						
	20oz	3	2ea	—	4	9
	1 gal	7	0ea	—	10	6
	3 gal	17	0ea	—	25	6
	5 gal	26	0ea	—	39	0
	10 gal	49	0ea	—	73	6
replenisher	½ gal	6	0ea	—	9	0
	2 gal	18	0ea	—	27	0
Fixadon	250g	3	4ea	—	5	0
	500g	5	0ea	—	7	6
	5k	24	8ea	—	37	0
	10k	46	0ea	—	69	0
Fix-5ol	250cc	2	10ea	—	4	3
	500cc	5	0ea	—	7	6
	2½l	12	0ea	—	18	0
	1 gal	22	0ea	—	33	0
	5 gal	112	0ea	—	168	0
flash powder No. 2						
	4oz	9	0ea	—	13	6
	8oz	15	0ea	—	22	6
glazing solution	250cc	4	0ea	—	6	0
	2½l	17	0ea	—	25	6

	Trade	Tax	Retail
Hypo-Clear	5 gal	5 6ea	8 3
Indicol	225cc	6 0ea	9 0
	2 1/2 gal	22 0ea	33 0
	1 gal	43 4ea	65 0
lith developers	Exelith		
	1 gal	12 0ea	18 0
	1 gal	12 0ea	18 0
Unilith	25cc	2 8ea	4 0
lubricant	25cc	3 0ea	4 6
mat black	100cc	6 4ea	9 6
	2 1/2 gal	48 0ea	72 0
	2 1/2 gal	13 0ea	19 6
Maxicon	1 gal	24 0ea	36 0
mountant	24oz	6 0ea	9 0
	1/2 gal	16 0ea	24 0
	1 gal	29 0ea	43 6
M.Q. developer	1-2 gal	6 0ea	9 0
M.Q. print developer	No. 1	6 0ea	9 0
	No. 1a	10 0ea	15 0
	No. 2	22 0ea	33 0
One-Four-Two	100cc	3 0ea	4 6
	500cc	9 8ea	11 6
	2 1/2 gal	26 0ea	39 0
	5 gal	230 0ea	345 0
opaque liquid	25cc	3 0ea	4 6
	100cc	6 0ea	9 0
	250cc	12 0ea	18 0
Permafilm	50cc	10 0ea	15 0
photo colouring outfit	10 0ea	15 0	15 0
major outfit	30 8ea	45 0	45 0
Photowet	2 1/2 gal	24 0ea	36 0
P.Q. developer	No. 1	5 6ea	8 3
	No. 1a	10 0ea	15 0
	No. 2	22 0ea	33 0
	No. 3	40 0ea	60 0
retouching medium	25cc	2 6	3 9
reversal processing outfit	6 0ea	9 0	9 0
rubber solution	1 pt	6 0ea	9 0
Speedwash	600cc	6 0ea	9 0
	1 gal	21 0ea	31 6
sepia toner	2 1/2 gal	11 0ea	16 6
Soluprint	250cc	3 8ea	5 6
	500cc	6 0ea	9 0
	2 1/2 gal	14 0ea	21 0
spotting medium black	25cc	2 6ea	3 9
stop bath powder	2 gal	4 0ea	6 0
	100cc	3 0ea	4 6
Three-Two-Six	500cc	6 4ea	9 6
	2 1/2 gal	16 0ea	24 0
	5 gal	130 0ea	195 0
Unitol developer	250cc	3 6ea	5 3
	500cc	6 6ea	9 6
	2 1/2 gal	17 6ea	26 3
	1 gal	32 0ea	48 0
Universal developer	250cc	3 8ea	5 6
	500cc	6 0ea	9 0
	2 1/2 gal	14 0ea	21 0
film cement	25cc	2 4ea	3 6
	100cc	5 0ea	7 6
	500cc	12 0ea	18 0
	2 1/2 gal	36 0ea	54 0
uranium intensifier	100cc	4 0ea	6 0
warm black tone developer & replenisher	1 gal	25 0ea	37 6
	5 gal	112 0ea	168 0
white ink	25cc	1 7ea	3 0
Jonquille (813 MF)			
bath cubes (6)	32 0	16 9	5 5
Cologne	6oz	97 4	50 10
	8oz	121 4	63 5
perfume	1/2 oz	206 8	108 0
soap (3)	57 4	20 0	34 10
talcum plastic	38 0	19 10	6 5
Kaykill (1068 Roberts)			
rodenticide drum	No. 1	14 4	1 10
	No. 2	32 6	4 2
Kay's (1068 Roberts)			
linseed compound	large	37 0	13 7
Keroderm (692 Kerodex) †			
ointment	tube	—	6 0
Kerodex (692 Kerodex)			
baby cream	—	—	6 0
sun deflectant cream	IID	—	7 0
	I2W	—	8 0
double seven	—	—	5 0
KiKU (446 FI)			
bath mitt	0511	16 10ea	9 3ea
sparkling bath	0510	11 6ea	6 4ea
Kirby (705 Kirby)			
bronchial balsam†	100ml	25 0	9 2
	200ml	42 0	15 5
burn cream	28g	24 0	3 0
cherry bark linctus	100ml	21 0	7 8 1/2
children's	100ml	20 0	7 4
cold sore lotion	7ml	15 0	5 6
earache drops	7ml	15 0	5 6

	Trade	Tax	Retail
extra energy tablets	50	25 0	3 3
glycerine, lemon & honey with ipecac	100ml	23 0	2 9
hormone hair tonic	170ml	66 0	36 3
iron & yeast tablets	80	28 0	4 3
junior balsam	100ml	22 0	8 1
kiddie aspirin tablets	50	15 0	5 6
mentholated balsam	100ml	20 0	7 4
mentholated bronchial mixture	100ml	19 0	6 11 1/2
mouth ulcer tablets	20	19 0	6 11 1/2
multivitamin tablets	100	30 0	5 0
orange & halibut tablets	100	60 0	9 0
special backache & kidney tablets	40	24 0	8 9 1/2
toothache tincture	7ml	15 0	5 6
vitaminised iron & yeast tablets	100	28 0	4 3
white horse oil	100ml	20 0	7 4
Kleenex (702 KC)			
25 case rates minimum	order direct		
kitchen towel holders	54 8 (4 doz)	7 6 (4 doz)	2 0 1
Kling (672 Johnson)			
conforming bandage	2in	12 6	1 7
	3in	16 3	2 1
	4in	19 5	2 5
	6in	26 11	3 5
Komed (187 B5)			
Koralle (1203 Surex)			
protectives	50 0 (2 1/2 doz)	—	3 6
Kurlash (1296 VW)			
eyelash curler	8 6ea	4 8ea	—
refill	2 3ea	1 2 1/2 ea	—
Twissors	5 0ea	2 9ea	—
K.Y. (672 Johnson)			
jelly	41g	18 10	2 4
	82g	29 6	3 8
Lacidac (307 C & G)			
half cream	12oz	49 6	5 6
Lactocalamine (325 C-A) existing entry			
Lactocalamine (325 C-A)			
baby cream	42 0	23 0	7 0
talcum	18 0	10 0	3 0
cream tube	50g	30 0	16 7
hand cream	50g	25 5	13 7
	110g	49 9	27 2
hand lotion	50cc	21 5	11 9
	105cc	30 0	16 7
	50cc	21 5	11 9
	105cc	30 0	16 7
Softan	35 3	19 5	6 0
talcum	30 0	16 7	5 0
Lady Manhattan (893 Nicholas)			
cream perfume roll-on	80 4	42 0	13 6
perfume	10cc	118 0	61 8
spray Cologne	112 8	59 0	19 0
L'Aimant (301 Coty)			
creamy skin perfume	2058	11 0ea	6 0ea
dusting powder	348.20	16 5ea	9 0ea
refill	351.20	8 2ea	4 6ea
face powder	050	4 10ea	2 8ea
hair spray	2041	7 8ea	4 2 1/2 ea
hand lotion	2078	6 2ea	3 5ea
parfum de toilette	212.20	21 6ea	11 10ea
spray	232.20	8 5ea	4 7 1/2 ea
perfume	120.20	28 2ea	15 6ea
	141.20	44 7ea	24 6ea
	151.20	75 3ea	41 5ea
	113.20	16 5ea	9 0ea
	112.20	21 2ea	11 8ea
cream sachet	264.20	11 0ea	6 0ea
mist	290.20	8 1ea	4 5ea
	289.20	14 4ea	7 10ea
pulse perfume	114.20	12 0ea	6 7ea
soap toilet (I)	2082	2 11ea	1 1ea
bath (I)	2081	4 7ea	1 8ea
solid fragrance	2020	6 2ea	3 5ea
Splash Cologne	261.20	7 2ea	3 11ea
	259.20	11 0ea	6 0ea
talcum	357.20	4 10ea	2 8ea
	356.20	6 2ea	3 5ea
La India (975 PD5)			
powder	1/2 oz	26 0	14 4
Lanalein (903 NPU)			
shampoo cream	sachet	6 5	2 4
	jar	29 0	10 7 1/2
liquid sachet	6 5	2 4	1 0
bottle	24 0	8 9 1/2	3 9
Lancome (726 Lancome)			
lipsticks transparent	—	—	15 6
Maqui-blush	—	—	39 0
Mimaki	—	—	31 6
Lanvin (730 Lanvin)			
eau de Lanvin	2oz	—	46 0
	4oz	—	62 0
	8oz	—	101 0

	Trade	Tax	Retail
Lapaquin (649 ICI)			
Lapudrine (649 ICI)			
Larodopa (1074 Roche)†s4B			
tablets 500mg	200	208 0ea	—
Laroxyl (1074 Roche)			
tablets packs of 500			
Lastonet (733 Lastonet)			
crepe bandages (Lastoyarn)			
	2in	27 0	3 3
	2 1/2 in	32 0	4 4
	3in	38 0	4 8
	3 1/2 in	46 0	5 5
	4in	52 0	6 2
	5in	62 0	7 5
	6in	76 0	9 0
elastic net bandages			
	3in x 5yd	6 9ea	10 2
	4in x 5yd	8 6ea	12 9
	5in x 7 1/2 yd	14 6ea	21 9
jackstrap standard support stockings	61 0	8 0	8 6
Spanflex			
suspender belts	22 0pr	—	33 0
	single	64 0	8 10
	double	76 0	10 5
surgical hosiery			
seamless stout thread			
thigh stocking	41 0pr	—	61 6
tights			
Lastolita	40 0pr	—	59 11
Spanflex	28 0pr	—	42 0
Lemon Delph (496 Garsalle)			
bath oil	2oz	48 0	26 5
Lempak (261 Christy)			
beauty mask	sachet	9 11	5 6
	tube	28 0	15 5
cream	21 0	11 7	3 8
soap	11 6	4 2	1 10
Lentheric (753 Lentheric)			
12 range			
Centaur			
after shave lotion			
	52ml	—	21 0
	105ml	—	33 0
Cologne	52ml	—	27 0
	105ml	—	42 0
foam shave	135g	—	18 9
pre electric shave			
	52ml	—	21 0
	105ml	—	33 0
soap	—	—	9 9
talcum	105g	—	16 9
cleansing mousse large	—	—	19 6
eyebrow pencil	—	—	—
Miss Letheric			
bath foam	—	—	18 3
eau de toilette	1oz	—	10 9
	2oz	—	16 9
	spray	—	23 0
eau de parfum spray	—	—	25 0
hand lotion	—	—	26 0
parfum creme	—	—	12 9
perfume	module	—	22 0
	1oz	—	27 0
	1/2 oz	—	50 0
	1/4 oz	—	75 0
soap twin pack	—	—	9 0
talcum	—	—	10 9
Onyx			
after shave lotion	—	—	14 3
	—	—	22 3
after shave balm	—	—	14 3
brilliantine	—	—	22 3
Cologne	—	—	22 3
deodorant roll-on	—	—	24 0
spray	—	—	12 9
foam shave	—	—	16 9
hair dressing	—	—	16 3
hair cream	—	—	22 3
hair lotion without oil	—	—	14 3
pre-shave lotion	—	—	22 3
shampoo	—	—	11 0
shaving bowl	—	—	16 3
refill	—	—	9 9
cream	—	—	9 9
soap toilet	1	—	5 3
bath	2	—	14 0
talcum	—	—	13 9
bath gelee	—	—	—
de luxe travel kit	—	—	—
sun screener	—	—	—
rouge cream	—	—	9 9
Sun'n Wind cream	—	—	—
Tweed	—	—	—
perfume	replica	—	33 0
	purse flacon	—	38 0
	1oz	—	56 0
	1/2 oz	—	90 0
bouquet	miniature	—	11 9
	1oz	—	18 9
	2oz	—	28 0
	4oz	—	40 0
spray	—	—	28 0

	Trade	Tax	Retail
u de parfum spray	—	—	28 0
berg	—	—	15 0
th foam	—	—	19 9
th cubes	6	—	13 9
alts	—	—	25 0
il	—	—	19 0
il	—	—	30 0
eamy skin perfume	—	—	29 0
sting powder	—	—	24 0
sence	—	—	22 0
ir mist	—	—	21 0
nd lotion	—	—	14 9
ap guest	6	—	14 0
pillet	2	—	10 0
bath	1	—	8 0
cum	—	—	11 9
—	—	—	28 0
sveller	—	—	—
omiser	—	—	—
er bath spray	—	—	—
th gelee	—	—	—
icine (561 HF)	—	—	—
standard	19 6	7 2	3 0
ard (893 Nicholas)	—	—	—
fectant	15 0	—	1 8
large	24 0	—	2 8
giant	33 9	—	3 9
lgal	12	—	17 0
(308 Cow)	—	—	—
water bottles	—	—	—
flow junior	5 9ea	—	8 6
ouble heat	6 10ea	—	10 3
andard	7 2ea	—	10 9
andard	7 2ea	—	10 9
ajor	7 11ea	—	12 0
erline	7 5ea	—	11 0
avonoid (757 Lewis)	—	—	—
ules	100	256 0	93 0
500	98 8ea	35 2ea	183 2
abil (894 Nicholas)	—	—	—
iad (757 Lewis)	—	—	—
ules	100	212 0	78 0
1000	164 8ea	60 4ea	307 4
200ml	150 0	55 0	23 4
II	58 8ea	21 6ea	109 6
(72 Clin. P) existing entry	—	—	—
893 Nicholas)	—	—	—
relief sachets	5	29 8	10 1
ex (256 CPL) existing entry	—	—	—
lex (256 CPL)	—	—	—
polish cream	18 11	10 5	3 0
pearl	25 3	13 11	4 0
remover	13 10	7 7	2 3
an (301 Coty) existing entry	—	—	—
an (301 Coty)	—	—	—
ny skin perfume	7058	11 0ea	6 0ea
toilet (I)	7082	2 11ea	1 1ea
bath (I)	7081	4 7ea	1 8ea
rt (1052 Revlon)	—	—	—
ade (103 Beecham)	—	—	—
small	24 3	4 1	1 5*
(2 doz) (2 doz)	—	—	—
Includes 3d for container	—	—	—
large	32 7	6 4	3 8*
Includes 4d for container	—	—	—
S C-A)	—	—	—
brant dry spray	—	—	—
54g	42 0	23 0	6 7
95g	62 10	34 7	9 11
es sachets	6	19 2	10 5
Dent (280 CP)	—	—	—
-paste standard	35 0	12 10	2 5
large	25 4	9 4	3 6
osticon (917 Organon)	—	—	—
ostic agent	—	—	—
6 test kit	420 0ea	—	—
at (1080 Rorer)	—	—	—
as No. 1	—	—	—
ald (786 Macdonald)	—	—	—
lonna plasters	—	—	—
cloth	5x7 1/2	13 1	—
7x11	26 2	—	—
5x7 1/2	25 1	9 2	—
7x11	51 1	18 8	—
annelette	5x7 1/2	19 10	7 3
7x11	37 6	13 10	—
ressing No. 7	5 4	—	—
8	9 4	—	—
9	15 0	—	—
10	5 4	—	—
11	9 6	—	—
12	15 6	—	—
wool sterilised	—	—	—
1/2oz	8 0	—	—
ads	11 0	—	—
ard dressing No 2	24 3	—	—
hold cotton wool	—	—	—
4oz	16 9	—	2 0
ds (1152 SK)	—	—	—
berg (1287 Vitalam)	—	—	—
water bottles	—	—	—
ewick covered	11 2ea	—	14 11
ed satin	14 11ea	—	19 11
ir	13 10ea	—	18 6
n (372 De Witt)	41 6	15 2	5 10

	Trade	Tax	Retail
Marcel Rochas (796 MR) existing entry	—	—	—
riarcel Rochas (796 MR)	—	—	—
femme	—	—	—
eau de Cologne	2206	20 2ea	11 1ea
2204	33 0ea	18 2ea	71 0
2203	49 4ea	27 2ea	106 0
atomiser	5240	43 0ea	23 8ea
parfum	180	33 0ea	18 2ea
156	43 0ea	23 8ea	92 6
154	63 3ea	34 9ea	136 0
153	92 0ea	50 7ea	198 0
152	145 1ea	79 10ea	312 0
151	221 6ea	121 10ea	476 0
150	268 6ea	147 8ea	577 6
atomiser	595	63 3ea	34 9ea
refill	596	31 6ea	17 4ea
atomiser	5253	109 6ea	60 3ea
refill	5243	72 3ea	39 9ea
parfum de toilette	2007	22 6ea	12 5ea
2006	40 3ea	22 2ea	86 6
2004	60 0ea	33 0ea	129 0
2003	103 0ea	56 8ea	221 6
5040	63 10ea	35 1ea	137 6
1115	14 5ea	7 11ea	31 0
talcum powder	480	33 0ea	18 2ea
La Rose parfum	456	43 0ea	23 8ea
454	63 3ea	34 9ea	163 0
453	92 0ea	50 7ea	198 0
Madame Rochas	—	—	—
eau de Cologne	9206	20 2ea	11 1ea
9204	33 0ea	18 2ea	71 0
9203	49 4ea	27 2ea	106 0
atomiser	5940	43 0ea	23 8ea
parfum de toilette	9007	22 6ea	12 5ea
9006	40 3ea	22 2ea	86 6
9004	60 0ea	33 0ea	129 0
9003	103 0ea	56 8ea	221 6
atomiser	980	63 10ea	35 1ea
parfum	980	33 0ea	18 2ea
956	43 0ea	23 8ea	92 6
954	63 3ea	34 9ea	136 0
953	92 0ea	50 7ea	198 0
952	145 1ea	79 10ea	312 0
951	221 6ea	121 10ea	476 0
950	268 6ea	147 8ea	577 6
atomiser	995	63 3ea	34 9ea
refill	996	31 6ea	17 4ea
atomiser	5953	109 6ea	60 3ea
refill	5943	72 3ea	39 9ea
talcum	9115	14 5ea	7 11ea
Monsieur Rochas	—	—	—
after shave	4160	18 4ea	10 1ea
4140	25 8ea	14 1ea	55 0
4131	38 10ea	21 4ea	84 0
atomiser	4540	31 6ea	17 4ea
eau de Cologne	3160	19 4ea	10 8ea
3140	31 6ea	17 4ea	67 6
3131	47 8ea	26 2ea	102 6
atomiser	3540	36 4ea	20 6ea
Moustache after-shave	416	17 0ea	9 4ea
414	23 0ea	12 8ea	49 6
413	35 8ea	19 7ea	76 6
travel pack	415	19 2ea	10 6ea
atomiser	5440	28 6ea	15 8ea
eau de Cologne	116	17 9ea	9 9ea
114	28 7ea	15 9ea	61 6
113	43 0ea	23 8ea	92 6
atomiser	5540	34 4ea	18 11ea
talcum powder	5115	10 6ea	5 9ea
Marigold (774 LR)	—	—	—
house gloves	—	—	—
Suregrip	40 0	5 4	5 4
Marina (786 Macdonald)	—	—	—
holdall	5	35 6	13 0
67	—	—	—
face cloth	21	10 4	1 5
Marsilid (Z074 Roche)	—	—	—
tablets 25 mg pack of 250	—	—	—
50mg pack of 1000	—	—	—
Marvin (1566 NM)	—	—	—
anti-pore cream	55cc	—	74 3
anti-wrinkle cream	—	—	—
55cc	—	—	93 6
for the eyes	8cc	—	40 3
cleansing cream	85cc	—	51 0
cleansing milk	120cc	—	36 3
compact powder	—	—	—
micronised	20cc	—	32 0
refill	20cc	—	21 6
decongestion tonic	—	—	—
lotion	120cc	—	47 0
deodorant spray	70cc	—	34 6
eyebrow pencil	—	—	17 6
eye drops	10cc	—	21 6
eyeliner liquid	10cc	—	34 6
eye make-up remover	—	—	—
120cc	—	—	47 0
eye shadow compact	—	—	38 9
stick	—	—	32 0
foundation cream	40cc	—	38 9
55cc	—	—	55 9
tin-ed	40cc	—	38 9
hair removing cream	—	—	21 6
hand cream	55cc	—	28 0
lipsticks	—	—	21 6
liquid day cream	30cc	—	115 0
liquid foundation	35cc	—	46 9

	Trade	Tax	Retail
loose powder micro-	—	—	—
nised	30cc	—	34 6
de luxe	45cc	—	68 6
lyophilized biological	—	—	—
mask	—	—	32 0
mascara automatic	—	—	42 9
refill	—	—	23 6
massage cream	165cc	—	83 3
nourishing cream	55cc	—	53 3
strong	55cc	—	64 0
nourishing and mois-	—	—	—
turising fluid cream	30cc	—	83 6
refreshing lotion	120cc	—	40 3
skin impurity cream	55cc	—	73 0
tonic astringent	120cc	—	47 0
vitamin shock	—	—	—
emulsion	—	—	123 6
Marvol (675 Jones) †	—	—	—
mole poison	32 0	—	4 0
Masumi (301 Coty)	—	—	—
Cologne	261-25	9 7ea	5 3ea
259-25	14 4ea	7 10ea	30 0
spray	263-25	19 1ea	10 6ea
refill	265-25	11 11ea	6 7ea
dusting powder	233-25	23 10ea	13 1ea
refill	234-25	11 11ea	6 7ea
perfume	113-25	22 1ea	12 2ea
119-25	35 3ea	19 5ea	75 0
139-25	56 4ea	31 0ea	120 0
spray	112-15	26 9ea	14 8ea
pulse perfume	114-25	14 4ea	7 10ea
skin perfume creamy	14 4ea	7 10ea	30 0
soap (I)	282-25	3 10ea	1 5ea
spray mist	293-25	16 2ea	8 11ea
talcum	268-25	8 8ea	4 9ea
Matey (893 Nicholas)	—	—	—
bath liquid	28 9	9 9	3 9
powder	28 9	9 9	3 9
Mawduvite (811 Mawdsley)	—	—	—
Mawplex B (811 Mawdsley) existing entry	—	—	—
Mawplex (811 Mawdsley) †sls4A	—	—	—
500ml	10 0ea	—	—
11	19 0ea	—	—
21	37 0ea	—	—
Mawvite E (811 Mawdsley) existing entry	—	—	—
Mawvite (811 Mawdsley)	—	—	—
emulsion	250ml	62 6ea	—
Max Factor (823 MF)	—	—	—
Total Moisture	—	—	—
active moisturiser	—	—	—
tube	64 0	33 5	10 9
bottle	88 0	46 0	14 10
corrective cream	80 8	42 2	13 7
cup of youth	77 4	40 5	13 0
deep milky cleanser	92 8	48 5	15 7
double action cleans-	—	—	—
ing cream	88 0	46 0	14 10
double depth cleans-	—	—	—
ing lotion	77 4	40 4	13 0
eye cream plus	68 8	35 11	11 7
facial bath	68 8	35 11	11 7
gentle foam cleanser	77 4	40 5	13 0
moisturising essence	—	—	—
night cream	77 4	40 5	13 0
moisturising essence	—	—	—
under make-up lotion	77 4	40 5	13 0
normalising facial	—	—	—
tonic	77 4	40 5	13 0
rejuvenating	—	—	—
masque	64 0	33 5	10 9
velvety day cream	77 4	40 5	13 0
night cream	88 0	46 0	14 10
vitamin massage	—	—	—
cream	124 8	65 2	21 0
blusher sticks	59 4	31 0	10 0
cake mascara	24 8	12 11	4 2
cake rouge	41 4	21 7	7 0
California	—	—	—
lip glosses	41 4	21 7	7 0
lipsticks	46 0	24 0	7 9
nail frosts	38 0	19 10	6 5
Coiffure Italienne	47 4	24 9	8 0
cosmetic soap	49 4	17 2	7 7
cream rouge	41 4	21 7	7 0
cuticle remover	33 4	17 5	5 7
eye-liner brush plastic	35 4	12 4	5 5
eye-liner frosted	46 0	24 0	7 9
shiny	59 4	31 0	10 0
eye make-up remover	—	—	—
pads	46 0	24 0	7 9
eye pencil	24 8	12 11	4 2
automatic	38 0	19 10	6 5
refill	22 8	11 10	3 10
self-sharpening	100 8	52 7	17 0
refill	28 8	15 0	4 10
eye shadow aquafactors	35 4	18 6	6 0
frosted	38 0	19 10	6 5
eye shadow play brush	37 4	13 0	5 9
face powder	44 0	23 0	7 5
translucent	47 4	24 9	8 0
brush	57 4	20 0	8 10
family deodorant	53 4	27 10	9 0

	Trade	Tax	Retail
potency 50	12 0ea	—	16 0
100	21 0ea	—	28 0
210	34 0ea	—	51 0
E capsules			
40	5 4ea	—	7 0
150	16 0ea	—	21 0
350	30 0ea	—	40 0
25	6 10ea	—	9 0
75	19 0ea	—	25 0
400	69 0ea	—	103 0
50	12 0ea	—	16 0
150	35 0ea	—	46 0
350	68 0ea	—	102 0
term flakes			
13oz	3 10ea	—	5 0
term oil capsules			
75	6 10ea	—	9 0
200	12 0ea	—	16 0
Wonder (1052 Revlon)			
ent lotion			
5284	—	—	17 0
stick 0424	—	—	15 0
blusher 0622	—	—	34 0
pressed			
5349	—	—	20 0
g pads 5090	—	—	16 0
cake 0599	—	—	18 0
low 0593	—	—	26 0
lotion make-			
5348	—	—	18 0
facial cleanser			
5281	—	—	22 0
brush 4694	—	—	11 0
0538	—	—	12 0
o cake 5126	—	—	19 0
0823	—	—	13 0
0808	—	—	16 0
0633	—	—	23 0
0859	—	—	15 0
5534	—	—	21 0
treatment			
2890	—	—	23 0
powder 0837	—	—	17 0
case 2833	—	—	12 0
make-up			
2855	—	—	23 0
ners			
ows pearly	—	—	21 0
95 CM & R)†sl	—	—	31 0
rench 10oz	16 6ea	5 11ea	27 11
40oz	56 3ea	20 1ea	95 1
til (824 MCP) T5			
100ml	21 6ea	—	32 3
50	35 4ea	—	53 0
amid (115 Bengue)			
15ml	25 0	9 2	3 10
(115 Bengue) †			
anaesthetic oil	79 0	29 0	11 3
onal nozzle	198 0	—	22 0
30g	34 0	12 6	4 10
500g	21 1ea	—	—
ories 12	46 0	16 11	6 7
100	27 6ea	—	—
ena (900 Norton)			
sachet	7 6	2 9	1 2
55cc	26 0	9 6½	4 0
110cc	45 0	16 6	7 0
220cc	88 0	32 3	13 9
550cc	17 0ea	6 3ea	32 0
32 6	11 11	—	5 0
73 Robinson)			
garment pink	80 9	11 0	10 0
white	56 6	7 9	7 0
pads 12	79 3	—	2 2
(4 doz)	—	—	—
(1074 Roche)			
00 mg pack of 500	—	—	—
(897 NC)			
ts4B	12 3ea	—	18 5
50 dose	7 9ea	—	11 7
250 dose	33 10ea	—	50 9
ts4A 20 dose	4 5ea	—	6 7
100 dose	19 5ea	—	29 3
il syrup ts7			
150ml	4 5ea	1 8ea	8 5
500ml	13 5ea	5 0ea	25 2
15cc	3 7ea	—	5 5
50	4 2ea	—	6 3
300	20 10ea	—	31 3
Luminos) existing entry			
68 V & C)	—	—	1357 3
jectors	—	—	1399 6
sal	—	—	599 9
jectors	—	—	1199 9
0	—	—	—
il (896 NL)			
modic			
100g	48 0	17 7	7 6
250g	110 0	40 4	17 0
500g	204 0	74 9	31 8
100g	45 0	16 6	7 0
250g	100 0	36 8	15 6
500g	185 0	67 10	28 9
2k	676 0	247 10	105 2
2½k	825 0	—	—
100g	45 0	16 6	7 0
250g	100 0	36 8	15 6
500g	185 0	67 10	28 9
2k	676 0	247 10	105 2
2½k	825 0	—	—

	Trade	Tax	Retail
Northern Star (1570 NBL)			
overblankets			
single 81×58	—	—	239 6
double 81×72	—	—	279 6
dual 81×72	—	—	319 6
underblankets			
standard			
single 50×25	—	—	99 6
double 50×45	—	—	129 6
de luxe			
single 60×30	—	—	147 0
double 60×48	—	—	189 0
N.P.U. (903 NPU)			
vacuum Nu-Flask			
8oz	57 6	7 10	7 10
15oz	61 8	8 6	8 5
26oz	91 0	12 6	12 5
36oz	105 8	14 6	14 5
36oz	113 0	15 6	15 5
with handle			
Nu-Cot (903 NPU)			
pleats			
60g	37 11	—	1 6
(3 doz)	43 6	—	2 7
150g	33 11	—	4 0
(2 doz)	33 11	—	4 0
(1 doz)	—	—	—
Nurse Harvey's (578 Harvey)			
gripe mixture	25 0	9 2	3 6
Nu-Soft (903 NPU)			
cotton wool puffs			
standard	14 0	—	1 9
economy	22 0	—	2 9
Odol (235 Carteret)			
mouth wash			
45cc	31 7	11 0	4 5
85cc	53 0	18 5	7 5
toothpaste			
60g	21 5	7 5	3 0
107g	38 7	13 5	5 2
Odo-Ro-No (256 CPL)			
Cologne aerosol	38 8	21 3	6 0
deodorant sticks	15g	24 5	13 5
unperfumed	15g	25 8	10 7
roll-on	40g	38 7	21 3
Dri-Mist	51 6	28 4	8 0
Oil of the Night (358 D & S)			
liniment			
6oz	40 3	17 8	6 6
10oz	60 4	26 6	9 9
20oz	114 6	50 3	18 6
Okasa (325 C-A)			
tonic tablets	96	196 7	24 7
Old Spice (1131 Shulton) existing entry			
Old Spice (1131 Shulton)			
after-shave lotion	3712	63 5	34 0
3710	92 2	48 5	16 0
3719	69 0	37 0	12 0
travel pack			
presentation pack			
3711	156 2	83 9	27 0
3734	51 10	27 10	9 0
after-shave lotion lime			
3502	63 5	34 0	11 0
3500	92 2	49 5	16 0
3503	69 0	37 0	12 0
travel pack			
after-shave skin			
conditioner	3750	75 0	40 3
anti-perspirant			
spray			
3886	38 10	20 10	6 9
3850	61 2	32 10	10 7
body talcum	3741	78 0	41 10
3742	51 10	27 10	9 0
lime	3510	86 7	46 5
3573	57 9	31 0	10 0
Cologne for men	3722	75 0	40 3
3720	104 0	55 9	18 0
lime	3522	80 7	43 3
3520	121 3	65 0	21 0
deodorant aerosol			
3881	49 7	26 7	8 7
3876	63 5	34 0	11 0
3880	63 5	34 0	11 0
stick-lime	3587	63 5	34 0
lime aerosol	3527	49 7	26 7
hair cream, jar	3040	46 3	24 10
tube 3043	38 10	20 10	6 9
hairdressing aerosol			
3672	51 10	27 10	9 0
hair groom	3938	44 9	24 0
lime	3549	46 3	24 10
3550	61 2	32 10	10 7
hair tonic	3940	69 0	37 0
preelectric shave	3611	75 0	40 3
roll-on	3640	75 0	40 3
shampoo for men	3950	73 10	26 5
shave mug	3700	95 10	44 0
refill	3701	54 3	19 5
shaving bowl	3709	73 2	26 2
lime	3969	73 2	26 2
shaving cream lather			
3820	54 3	19 5	8 7
3822	30 2	10 9	4 9
3994	30 2	10 9	4 9
brushless			
3830	54 3	19 5	8 7
3832	30 2	10 9	4 9
shaving stick	3890	56 7	20 3
refill	3891	37 7	13 5
smooth shave	3690	56 7	20 3
lime	3591	56 7	20 3
soap	3792	33 0	11 10
lime	3583	33 0	11 10
Burley			
after-shave lotion			
3114	80 7	43 3	14 0
3110	115 7	62 0	20 0
travel pack	3119	86 7	46 5
body shampoo	4101	94 7	33 10

		Trade	Tax	Retail
Cologne	3124	98 0	52 7	17 0
	3120	144 5	77 5	25 0
deodorant aerosol				
	3151	61 2	32 10	10 7
stick	3148	75 0	40 3	13 0
hairdressing aerosol				
	4172	69 0	37 0	12 0
hair cream	3139	57 9	31 0	10 0
smooth shave	3154	69 5	24 10	11 0
talcum	3141	69 0	37 0	12 0
	3140	104 0	55 9	18 0
Omnopon (1074 Roche)†slDD				
ampoules 20mg/ml 12		32 0	—	4 0
	100	252 0	—	31 6
tablets 10mg	100	88 0	—	11 0
Omy (331 C of C)				
bandbox soap guest				
(3)		45 3	16 7	7 0
bath (3)		81 0	28 7	12 6
bath essence	drum	70 8	38 0	12 0
	medium	165 0	88 6	28 0
	large	319 9	171 5	54 3
sachet boules		35 5	18 11	6 0
soap toilet		26 0	9 3	4 0
bath		38 10	13 10	6 0
Ophthalmic-Antipeol (829 MBL) †sl				
ointment	small	18 9	6 10½	3 0
	standard	34 3	12 7	5 5
Opobyl (115 Bengue)				
pills	50	43 0	15 9	6 2
Original Brown Windsor (1070 Windsor)				
soap toilet		17 6	6 3	2 10
bath		28 3	10 1	4 7
Oscosed-P (912 O)				
Owbridges (917 Organon)				
Vaporstick		26 5	9 8	4 0
Pagan (981 Picot)				
eau de toilette				
Spin-Flo applicator				
10cc		38 0	20 11	6 6
Palmolive (280 CP)				
shampoo regular or				
medicated		41 5	15 3	4 2
		(1½ doz)	(1½ doz)	
shave cream lather or				
brushless		26 8	9 10	3 8
regular or lime		37 8	13 10	5 2
shave stick		29 1	10 8	2 0
		(2 doz)	(2 doz)	
soap, green	toilet	63 8	23 5	1 4
		(6 doz)	(6 doz)	
	bath	63 8	23 5	2 0
		(4 doz)	(4 doz)	
	family	59 8	21 11	2 6
		(3 doz)	(3 doz)	
gold	toilet	31 10	11 8	1 4
		(3 doz)	(3 doz)	
	bath	47 9	17 7	2 0
		(3 doz)	(3 doz)	
rapid shave				
regular, lime or mint		20 5	7 6	5 9
		(½ doz)	(½ doz)	
Paludrine (649 ICI)				
tablets 0-025g	50	2 9ea	—	4 2
	500	—	—	—
tablets 0-1g		—	—	—
Pantene (261 Christy)				
small		52 7	28 11	9 0
Panturon (897 NC)†sls4A				
tablets				
	dp 50	3 10ea	—	—
	dp300	14 10ea	—	—
Paragon (1155 S&N)				
zinc oxide plaster				
6 in × 1yd		6 3	—	—
1 in × 1yd		8 9	—	—
6 in × 3½yd		14 9	—	—
1 in × 3½yd		21 5	—	—
6 in × 5yd		19 9	—	—
1 in × 5yd		28 11	—	—
2 in × 5yd		49 7	—	—
3 in × 5yd		66 5	—	—
6 in × 10yd		28 7	—	—
1 in × 10yd		45 1	—	—
2 in × 10yd		76 10	—	—
3 in × 10yd		107 6	—	—
Paris (301 Coty) existing entry				
Paris (301 Coty)				
creamy skin perfume				
	8058	11 0ea	6 0½ea	23 0
dusting powder				
	348.80	16 9ea	9 2½ea	35 0
refill	803.51	8 2ea	4 6ea	17 0
perfume mist	293.80	12 0ea	6 7ea	25 0
soap toilet (1)	808.2	2 11ea	1 1ea	5 0
talcum	357	4 10ea	2 8ea	10 0
	356	6 2ea	3 5ea	13 0
Paris Mist (654 Innoxa)				
bath cubes (6)		—	—	9 9
powder		—	—	20 3
hand lotion		—	—	9 9
skin perfume		—	—	9 3
	15cc	—	—	19 9
	50cc	—	—	10 9
soap toilet (3)		—	—	9 0
talcum		—	—	9 0

	Trade	Tax	Retail
Parke-Davis (93C PD)			
shaving cream tube	24 0	9 0	3 10
brushless tube	24 0	9 0	3 10
morphine sulphate			
hypo. tabs. 15mg	—	—	—
Passiorine (115 Bengue)			
100ml	39 0	14 4	5 7
500ml	160 0	58 8	—
Paterson (673 J of H)			
viewer '126'	—	—	28 6
Paxidorm (1301 WVM)†s4B			
tablets 50	7 0ea	—	—
Penbritin Veterinary (1481 BVP) existing entry			
Penbritin Veterinary (4181 BVP)T5VPO			
capsules 50mg	100 28 0ea	—	42 0
250mg	50 43 0ea	—	64 6
injection vial 500mg	5 29 0ea	—	43 6
oral dosers	6 21 0ea	—	31 6
powder	360g 50 0ea	—	75 0
suspension injection			
20ml	34 0ea	—	51 0
tablets 400mg	10 37 0ea	—	55 6
Penicillin-V (413 Lilly) T5			
suspension 125mg/5ml			
100ml	7 0ea	—	10 6
Pepsodent (509 Gibbs)			
toothpaste standard	14 2	5 2	2 0
large	21 2	7 9	3 0
economy	29 5	10 9	4 2
Peptalac (307 C & G)			
16oz	54 0	—	6 0
Perdeco (261 Christy)			
large	32 0	—	4 0
Perox-Chlor (662 EJ)			
tube	19 7	10 3	3 7
1oz	19 7	10 3	3 7
2oz	38 5	20 1	7 0
Pethidine (0174 Roche)			
tablets 25mg pack of 500			
Phenadene (705 Kirby)†			
tablets 20	21 0	7 8½	3 6
Phillips (978 PYP)			
fish food multifreeze	40 0	8 7	5 6
Phoenix (1338 W & S)			
ulcer tablets			
10	23 0	8 5	—
40	69 0	25 4	—
100	150 0	55 0	—
dp250	27 0ea	—	—
dp1000	94 0ea	—	—
Pickles (982 Pickles)			
Colson	16 6	6 0	2 7
Coolman	23 6	12 11	4 0
foot ointment large	20 6	7 6	3 3
Koologne	23 6	12 11	4 0
Liptrex	9 2	5 0	1 7
S.C.R.	18 0	6 7	2 7
Snufflestik	22 6	8 3	3 6
Pifco (983 Pifco)			
baby bottle warmer			
987	32 7ea	11 7ea	55 0
bedwarmer	1098 38 6ea	13 9ea	65 0
facial sauna	1560 76 11ea	27 6ea	130 0
hair dryers			
Conquest	1995	—	—
health lamps			
Infrapower standard			
1007	78 9ea	—	105 0
Infra-ionic	1030 78 9ea	—	105 0
sun lamp	1025 124 2ea	44 5ea	210 0
Mignon	1022 211 2ea	75 6ea	357 0
Queen curl roller set	1555 117 8ea	42 1ea	199 0
electric blankets			
New Favourite			
single	8401 58 7ea	20 11ea	99 0
double	8402 76 3ea	27 4ea	129 0
Nitetime			
single	6401 62 2ea	22 2ea	105 0
three heat	6431 74 0ea	26 5ea	125 0
double	6402 87 0ea	31 1ea	147 0
three heat	6432 97 8ea	34 11ea	165 0
Rest-time			
single	6403 74 0ea	26 5ea	125 0
double	6404 100 6ea	36 0ea	170 0
Startime			
single	6405 82 9ea	29 8ea	140 0
double dual	6426 141 4ea	50 7ea	239 0
Razorlite mirror	1648 20 9ea	7 5ea	35 0
Shaverlite mirror	1650 32 7ea	11 7ea	55 0
vibratory massager	1556 74 0ea	26 5ea	125 0
Pin-up (412 Elida)			
home perm end-curl	45 3	24 11	7 7
full-head	68 6	37 8	11 7
Plisson (1296 VVW) entire entry			
PLJ (103 Beecham)			
lemon juice standard	33 1	6 5	3 9*
large	53 9	11 0	6 1*
*	Includes 4d for container		
Plus (1565 P. Plus)			
projector Universal	—	—	1199 0
Polaroid (989 Polaroid)			
sunglasses			
clipons	183 21 9ea	4ea	33 0
metals	222 33 1ea	4ea	50 0
223	35 1ea	4ea	53 0
808	36 5ea	4ea	55 0
424; 664	38 5ea	4ea	58 0
plastics	630 18 5ea	4ea	28 0
650; 651	21 9ea	4ea	33 0
640	25 1ea	4ea	38 0

	Trade	Tax	Retail
666	33 1ea	4ea	50 0
697; 960	36 5ea	4ea	55 0
831	38 5ea	4ea	58 0
388	49 9ea	4ea	75 0
333; 344; 773	56 5ea	4ea	85 0
Pologol (589 HEB) existing entry			
Pologol (589 HEB)			
60g	4 6ea	—	6 9
130g	6 6ea	—	9 9
500g	19 6ea	—	29 3
750g	27 3ea	—	—
aqueous			
60g	4 6ea	—	6 9
130g	6 6ea	—	9 9
500g	19 6ea	—	29 3
750g	27 3ea	—	—
picis			
60g	4 6ea	—	6 9
130g	6 6ea	—	9 9
500g	19 6ea	—	29 3
750g	27 3ea	—	—
Po ycrest (894 Nicholas)			
Ponds (256 CPL)			
cold cream jar			
16g	17 7	9 8	2 10
42g	36 7	20 1	5 10
90g	58 0	31 11	9 3
195g	100 8	55 4	16 0
tube	17 8	10 5	3 0
dry skin cream jar	16g	17 7	9 8
42g	36 7	20 1	5 10
90g	58 0	31 11	9 3
18cc	18 11	10 5	3 0
dry skin lotion			
dusting powder			
Dream flower	63 6	34 11	9 11
light moisturiser	17 7	9 8	2 10
36 7	20 1	5 10	—
moisturizing foundation			
cream jar	16g	17 7	9 8
42g	36 7	20 1	5 10
talcum Dreamflower			
100g	25 9	14 2	4 0
160g	38 7	21 3	6 0
vanishing cream jar			
16g	17 7	9 8	2 10
42g	36 7	20 1	5 10
50g	58 0	31 11	9 3
Posner's (975 PD5)			
Skintona	2oz 111 0	61 1	18 6
Prednisone (969 Pfizer)			
Prenatal (746 Lederle)			
Price's (1005 Price) existing entry			
Price's (1005 Price)			
night lights			
child's 8-hour (10)	91 5	—	—
(3doz)	—	—	—
Calorettes (12)	110 0	—	—
(4doz)	—	—	—
Palmitine Star (10)	121 0	—	—
(4doz)	—	—	—
Pyramid (8)	38 0	—	—
(1doz)	—	—	—
Sentinel (10)	91 0	—	—
(3doz)	—	—	—
Primitif (813 MF)			
cream perfume	92 8	48 5	15 7
eau de toilette aerosol	92 8	48 5	15 7
parfum Cologne	2oz 80 8	42 2	13 7
perfume	1oz 224 0	117 0	37 9
1oz 378 8	197 10	63 10	—
presentation	128 0	66 11	21 7
talcum	38 0	19 10	6 5
new	35 4	18 6	6 0
Pruvagol (221 Camden)			
pepperies	12 63 0	23 1	8 11
Pub (1052 Revlon) existing entry			
Pub (1052 Revlon)			
after shave	1910	—	28 0
balm	2971	—	42 0
lotion	2122	—	42 0
Cologne	1911	—	38 0
2116	—	52 0	—
Cologne on tap	2117	—	150 0
Cologne spray flask			
2710	—	—	63 0
deodorant Cologne	2129	—	31 0
spray	2131	—	22 0
stick	—	—	—
pre-blade beard			
softener	5663	—	25 0
shave foam	2355	—	22 0
sparkling foam			
Cologne	4095	—	48 0
talc powder keg	2128	—	29 0
Pulmo Bailly (115 Bengue) †s7DD1			
500ml	18 4ea	—	—
2l	61 0ea	—	—
Pure Magic (813 MF) existing entry			
Pure Magic (813 MF)			
50 0	26 2	8 5	1
Pylura (912 O)			
Pylura (972 Pharmax)			
Pyorex (115 Bengue) †			
toothpaste	50g 26 0	9 6	3 9
Q-Tips (256 CPL)			
cotton swabs	18 11 7	—	1 6
54 26 5	—	—	3 5
108 37 2	—	—	4 9
Quaalude (1080 Rorer) existing entry			

	Trade	Tax	Re
Quaalude (1080 Rorer) †s4B (distributors 324 Crookes)			
tablets	50 11 0ea	—	16
	100 20 0ea	—	30
	500 95 0ea	—	140
Quellada (1178 Stafford) existing entry			
Quellada (1178 Stafford)			
lotion	100ml 48 0	17 8	7
	500ml 84 0	—	—
	2l 25 0ea	—	—
shampoo	100ml 53 8	19 8	8
	500ml 191 7	—	—
(vet.)	60 0	22 0	9
Quosh (103 Beecham)			
all flavours	26 4	5 10	2
Racalot (1022 Racasan)			
lavender containers	16 0	1 0	2
tablet	8 0	—	1
Racasan (1022 Racasan)			
channel blocks	14 0	—	1
sanitary fluid†	1gal 67 6	—	7
	1gal 99 0	—	11
	1gal 166 0	—	18
Rainette (331 C of C)			
hair lacquer aerosols			
8oz	37 6	20 1	5
16oz	49 0	26 3	7
nail varnish remover	28cc 11 4	6 0	1
Ramer (1026 RC) (distributors 261 Christy)			
sponges			
baby	15 5	5 8	2
bath	48 9	17 11	7
junior	21 9	8 0	3
toilet	34 7	12 8	5
toy	23 1	8 6	3
Raynox (667 JCL)			
movie projector 303	—	—	799
Red Heart (864 JM)			
dog food			
handy	33 0	7 3	1
	(4 doz)	(4 doz)	—
large	27 11	6 2	1
	(2 doz)	(2 doz)	—
Gala	23 6	5 2	1
cat food	—	—	—
Redoxon (1074 Roche)			
tablets 200mg pack of 1000			
0.5g pack of 500			
Regula (980 Photopia)			
flashguns			
variant CT electronic	—	—	720
cameras			
Sprintex C300	—	—	239
kit	—	—	357
Remington (1044 R)			
shavers			
F2	141 9ea	50 0ea	239
Lady Remington	58 8ea	20 9ea	99
hair dryer Salon	169 0ea	59 8ea	285
floor stand	34 1ea	4 7ea	51
Retain (957 Perl) existing entry			
Retain (261 Christy)			
bath oil	108 9	59 10	18
Revlon (1052 Revlon) existing entry			
Revlon (1052 Revlon)			
Adheron	0201	—	10
anti-perspirant	0724	—	18
aquamarine			
dusting powder	0429	—	37
eau de toilette	5127	—	22
	0496	—	33
lotion	5155	—	11
	0371	—	14
deodorant	0882	—	12
milk bath	0324	—	40
silk	3680	—	28
soap	0730	—	17
talc	0448	—	15
Blondsilk	3671	—	22
lotion lightener	5357	—	22
Blue Mist hair spray			
5169	—	—	18
Bronze Lustre			
after sun lotion	5355	—	29
lotion for normal			
skins	5013	—	14
sensitive skins	5014	—	16
sun colour cream			
5603	—	—	18
sun-stick	0466	—	14
tanning normal	5124	—	13
sensitive	5166	—	14
Colour Silk	0259	—	22
cuticle gelee	5267	—	16
cuticle massage cream			
0240	—	—	13
remover cream	0241	—	13
Eyemakers a la Carte			
Brow Beautiful	5116	—	22
brush on mascara			
5017	—	—	19
refills	5018	—	19
colourmated	—	—	13
cake eyeliner	5086	—	14
cake mascara	2206	—	14
refills	2210	—	7
eyeliner colourmated	—	—	20
eyeliner pencil , 0321	—	—	11

	Trade	Tax	Retail
make-up			
cover 5626	—	—	19 0
cover pads 5123	—	—	13 0
cover oil 5181	—	—	12 0
shadow brush on 0839	—	—	22 0
shaded 0458	—	—	25 0
shaded 0835	—	—	22 0
shadow stick 5021	—	—	15 0
shadow brush 0375	—	—	12 0
shave 5025	—	—	16 0
shave 5059	—	—	23 0
shave 5060	—	—	15 0
line eyebrow 5028	—	—	22 0
line 0380	—	—	9 0
adhesive 3613	—	—	12 0
ath kit 2283	—	—	25 0
eyeliner 5022	—	—	15 0
liner 5350	—	—	15 0
h 3905	—	—	11 0
ake-up 5755	—	—	17 0
on refill 0755	—	—	11 0
acts 0844	—	—	19 0
a moist 5416	—	—	9 0
ll round 0613	—	—	9 0
ll demi tasse 0671	—	—	12 0
fashioned 5694	—	—	26 0
oisetone 41 0	—	—	41 0
s soufflé 0139	—	—	19 0
g-up 0621	—	—	18 0
owder 5366	—	—	31 0
gleamer 5409	—	—	35 0
ar 5566	—	—	12 0
ed 3275	—	—	11 0
n cases 3274	—	—	11 0
a moist 0902	—	—	12 0
oisetone 0903	—	—	18 0
e 5665	—	—	11 0
30cc 5259	—	—	19 0
Pat 2520	—	—	20 0
make-up 0160	—	—	21 0
n make up 0137	—	—	20 0
ucent 0279	—	—	14 0
der 0288	—	—	19 0
eye cover 5612	—	—	22 0
m 0137	—	—	46 0
Nail 0279	—	—	25 0
eam 0288	—	—	12 0
n 5612	—	—	12 0
eatment cream 0222	—	—	36 0
profile 0309	—	—	10 0
ing conditioner 5165	—	—	11 0
g, Lustrous 5171	—	—	13 0
d translucent 0529	—	—	20 0
sh 0144	—	—	17 0
Curly 0301	—	—	19 0
u-nail 0101	—	—	11 0
eam 0871	—	—	10 0
el, regular 0452	—	—	12 0
scents 0204	—	—	12 0
parent 6182	—	—	13 0
lline 0419	—	—	7 0
r 5009	—	—	9 0
ear remover 0487	—	—	25 0
udge remover 5077	—	—	18 0
buffing cream 5078	—	—	29 0
ry 5047	—	—	18 0
ance 5048	—	—	16 0
up 5048	—	—	23 0
& Clear 5197	—	—	26 0
a dry 5041	—	—	57 0
ar 0197	—	—	96 0
ry skin 0198	—	—	168 0
a 27 cream 0198	—	—	105 0
lotion 5521	—	—	27 0
c contour drops 5599	—	—	40 0
ing formula 5179	—	—	26 0
5520	—	—	40 0
5122	—	—	40 0
m emollient 5524	—	—	67 0
5600	—	—	90 0
c cream 5178	—	—	57 0
g formula 5522	—	—	32 0
5598	—	—	48 0
Asset 5075	—	—	20 0
5076	—	—	30 0
Drops 5068	—	—	18 0
5069	—	—	29 0
5262	—	—	44 0
ilection 4576	—	—	41 0

	Trade	Tax	Retail
bath concentrate			
creme 5434	—	—	57 0
seawater 4583	—	—	46 0
bath foam sulphur 4575	—	—	63 0
bath oil soap 4587	—	—	32 0
bath powder cake 4578	—	—	53 0
eau de parfum 4589	—	—	50 0
milk bath powdered 4577	—	—	53 0
naked Cologne 3561	—	—	38 0
perfumed oil 4572	—	—	68 0
body massage 4586	—	—	46 0
lotion 5061	—	—	16 0
5067	—	—	24 0
demi			
active face rinse	—	—	33 0
almondine eye-liners	—	—	28 0
eye shadows	—	—	35 0
bare bronze	—	—	38 0
blushing powder	—	—	47 0
refill	—	—	16 0
face powder	—	—	33 0
flowing creme	—	—	28 0
lipstick	—	—	17 0
lotion cleanser	—	—	20 0
for eye make-up	—	—	19 0
Luminesque	—	—	27 0
eyeliner	—	—	33 0
eye shadow	—	—	33 0
moisture primer	—	—	42 0
moisture stick	—	—	33 0
night cream foam	—	—	33 0
oil blotter	—	—	33 0
oil control stick	—	—	23 0
pressed powder	—	—	15 0
refill	—	—	36 0
stuffing cleanser	—	—	27 0
toning face wash	—	—	28 0
translucent brow	—	—	28 0
colour	—	—	28 0
translucent brow	—	—	28 0
lightener	—	—	28 0
translucent	—	—	28 0
lengthening	—	—	28 0
mascara	—	—	19 0
translucent liquid	—	—	14 0
eyeliner	—	—	31 0
brush	—	—	36 0
translucent	—	—	23 0
powdered	—	—	20 0
eyeshadow	—	—	30 0
whipped cleanser	—	—	36 0
emollient cleansing	—	—	23 0
cream 5062	—	—	20 0
facial freshener 5053	—	—	30 0
5073	—	—	36 0
facial mask 5051	—	—	13 0
lipstick 5188	—	—	17 0
moisture cleanser	—	—	26 0
5045	—	—	27 0
5074	—	—	20 0
moisture cream 5261	—	—	30 0
night cream 5044	—	—	45 0
5063	—	—	20 0
5255	—	—	30 0
toning lotion 5049	—	—	20 0
5050	—	—	30 0
treatment hand			
cream 5149	—	—	14 0
under make-up			
moisture base 5070	—	—	18 0
5264	—	—	44 0
5415	—	—	29 0
Satin Set 5011	—	—	17 0
Silicare medicated			
0392	—	—	17 0
Silken Net 0865	—	—	12 0
solvent 0427	—	—	7 0
Sunnyside Up 0142	—	—	19 0
Super Nail 0432	—	—	16 0
Super Natural	—	—	17 0
Supersealer 0228	—	—	12 0
wonder nail 5461	—	—	26 0
wonder wear 2220	—	—	14 0
Z.P.11 hairdressing			
5159	—	—	13 0
shampoo 5185	—	—	18 0
manicure implements			
emery boards (12)	—	—	7 0
2333	—	—	4 6
Rhinamid (115 Bengue) †s4B			
33ml 40 0	—	—	—
200ml 99 0	—	—	—
Rhino-Antipeol (829 MBL) †			
ointment small 18 9	—	—	6 10½
standard 34 3	—	—	12 7
Ribena (103 Beecham)			
blackcurrant drink	51 4	10 5	6 0*
family	Includes 4d for container		
Roberts (1068 Roberts)			
hair cream	16 6	9 1	2 10
Indian brandee 2oz	18 2	6 8	2 8
liquid paraffin 8oz	21 1	—	2 4
olive oil BP 2½oz	18 0	—	2 0
white petroleum jelly			

	Trade	Tax	Retail
BP			
2oz	10 3	—	1 2
4oz	15 3	—	1 9
8oz	21 11	—	2 6
zinc & castor oil cream			
1oz	11 11	—	1 4
2oz	17 9	—	2 0
4oz	26 7	—	3 0
Robinsons (1449 R & CFD)			
baby rice cereal 6oz	20 10	—	2 2
barley waters	26 7	5 10	3 4
high protein cereal			
4oz	20 10	—	2 2
8oz	20 10	—	2 2
patent barley 8oz	20 10	—	2 2
ready cooked groats			
8oz	20 10	—	2 2
6oz	20 10	—	2 2
triple pack	24 3	5 4	3 1
whole fruit drinks	—	—	—
squashes	—	—	—
Roger & Gallet (1076 R & G)			
Madame range			
Jeux d'eau, Shendy			
eau de toilette 60cc	14 9ea	8 1ea	35 0
120cc	21 0ea	11 7ea	50 0
240cc	33 9ea	18 7ea	80 0
atomiser 90cc	24 3ea	13 4ea	57 6
creme parfume			
4oz	19 0ea	10 6ea	45 0
Romilar Expectorans (1074 Roche)			
500ml	—	—	—
Ronson (1079 Ronson)			
automatic toothbrush			
portable TB715	57 7ea	20 1ea	99 6
TB712, TB713	—	—	—
electric razors			
model 21	100 3ea	36 9ea	175 0
K-type	120 4ea	44 1ea	210 0
M-type	131 9ea	48 4ea	230 0
R525	79 11ea	29 4ea	139 6
R5860	—	—	—
hairdryers			
Escort E566	108 10ea	39 11ea	190 0
Escort 2000 E5001	131 9ea	48 4ea	230 0
de luxe E5002	154 8ea	56 8ea	270 0
Rapide RA20	57 0ea	20 11ea	99 6
Rio single R1.7	71 7ea	26 3ea	125 0
dual R1.4	77 4ea	28 4ea	135 0
R1.5	—	—	—
Roto (331 C of C)			
wrapped block	6 8	—	10
Rotocubes (331 C of C)			
12 0	—	—	1 6
Rotofresh (331 C of C)			
complete	21 4	1 0	2 9
refill	10 8	—	1 4
twin pack	20 10	8	2 8
Rotomoth (331 C of C)			
crystals	24 0	—	3 0
Rotopan (331 C of C)			
toilet fitting	10 8	—	1 4
Rotosan (331 C of C)			
channel block (3)	16 0	—	2 0
discs	10 8	—	1 4
juniors	18 10	1 8	2 6
superfine crystals	20 0	—	2 5
Royal Sweden (1412 Jackel)			
dolly brush	51 0	18 8½	7 11
St. James Balm (829 MBL)			
(distributors 1363 Alcos)			
small	19 4	7 1	3 0
large	33 9	12 4½	5 3
Salubria (135 TB)			
Himalayan nerve tonic			
tablets	50	40 0	14 8
150	111 8	41 0	17 10
250	174 0	63 9	27 9
500	316 9	116 2	50 7
1000	570 0	209 0	91 0
Savlon (649 ICI)			
Babycare lotion 230ml	35 0	19 4	6 0
shampoo 100ml	25 6	9 4	4 0
talcum 100g	19 0	7 0	3 0
Scandal (730 Lanvin) existing entry			
Scandal (730 Lanvin)			
perfume	1oz	—	74 0
2oz	—	—	97 0
1oz	—	—	139 0
2oz	—	—	186 0
3oz	—	—	271 0
spray	—	—	87 6
refill	—	—	62 0
minispray	1oz	—	87 6
toilet water	2oz	—	55 0
4oz	—	—	73 0
8oz	—	—	114 0
Sea Witch (412 Elida) †			
hair occlourant	40 10	22 6	6 10
Sedalby (115 Bengue) †s4A			
tablets	30	36 0	13 2
Seneschal (1124 Sen M)			
corn planes	24 9	9 1	4 6
(10)	—	—	—
Senokot (1037 Reckitt)			
syrup	500ml	10 8ea	16 0
21	—	—	—
Shadeine (1363 Alcos)			
hair tint	41 1	22 7	7 2

	Trade	Tax	Retail
Shine (412 Elida)			
hair conditioner aerosol	48 2	26 6	7 10
Signal (509 Gibbs)			
toothpaste standard	20 11	7 8	2 11
large	29 5	10 9	4 2
economy	40 0	15 0	5 9
giant	51 6	18 11	7 3
Silvikrin (105 BTD)			
hair cream standard	19 4	10 8	3 0
large	28 11	15 11	4 6
shampoo sachets	4 2	1 7	7
Simple (25 AS)			
(distributors 1363 Alcos)			
hand care	38 7	14 2	6 0
Siopel (649 ICI)			
spray			D
Sister Lauras (1146 SL)			
soothing powders	11 0	2 6½	1 9
4 & 10			D
Skels (1152 SK)			
instant jelly	15 9		1 9
wafers	36 0		2 0
Skin Dew (596 HR)			
peel-off mask	8		48 0
Skintex (20 Lloyd)			
cream	56g 22 9	8 4	3 7
680g	15 0ea	5 6ea	28 0
Sleepwell (705 Kirby)			
tablets	16 18 0	6 7	3 0
Slimway (442 Exello)			
(distributors 261 Christy)			
slimming tablets	54 5		6 10
Smith and Nephew (1155 S & N)			
first aid cases			
agriculture	B1 14 0ea		20 0
B2	21 9ea		31 0
factories, docks and construction sites			
F1	30 10ea		44 0
F2	66 6ea		95 0
F3	101 6ea		145 0
F2/R	40 7ea		58 0
F3/R	66 6ea		95 0
food hygiene			
OSR1/FH	15 5ea		22 0
OSR2/FH	29 5ea		42 0
offices and shops			
OSR1	14 0ea		20 0
OSR2	28 0ea		40 0
OSR3	65 1ea		93 0
OSR4	96 7ea		138 0
OSR3/R	38 6ea		55 0
OSR4/R	64 5ea		92 0
Smith Kendon (1152 SK)			
diet chocolate			
plain, milk or nut			
milk	17 0	3 9	1 2
(2 doz)	(2 doz)		
glucose boiled sweets			
8oz	29 0	6 4½	3 7
16oz	50 9	11 2	6 5
lozenges			
linseed liquorice and chlorodyne †DDI			
carton	13 2		1 7
pastilles			
eucalyptus and menthol	18 10		2 5
glycerine and thymol	18 10		2 5
SMP (1476 SMP)			D
SMP (61 APC)			I
Sno Drops (786 Macdonald)			
cotton wool balls	100 21 0		2 6
Soframycin (1087 Roussel)TS			
Unitulle	10 12 6ea		18 9
Southalls (1164 SSL)			
baby pants			
pastel softies (3 pair)	25 2		3 0
Spot (432 Enalite)			
tar and oil re-mover	45 0		5 0
	72 0		8 0
Spray 'N Stay (256 CPL)			
hair spray firm hold			
125g	38 7	21 3	6 0
207g	51 5	28 3	8 0
Spruce (S14 Gillette)			D
S.R. (509 Gibbs)			
toothpaste standard	20 11	7 8	2 11
large	29 5	10 9	4 2
economy	40 10	15 0	5 9
giant	51 6	18 11	7 3
Steradent (1037 Reckitt)			
powder medium	25 2	9 3	3 6
economy	35 5	13 0	5 0
tablets	25 2	9 3	3 6
Stera-Fix (1037 Reckitt)			
small	22 6		2 6
large	36 0		4 0
Stericlens (292 CLM)			
contact lens solution			
2oz	72 0		8 6
Strepolin (518 Glaxo)			D
33% 5g vial			D
Streptets (1352 Wyeth)			D

	Trade	Tax	Retail
Suba Seal (479 WF)			
hot water bottles			
children's shapes			
bear cub & dog toby	6 8ea		9 11
father bear	7 0ea		10 6
suba luxe cot	10 2ea		15 9
suba cosy cot	9 7ea		14 0
streamline cot	3 4ea		5 0
standard cot	3 3ea		4 8
No. 3 standard with handle	6 0ea		8 11
No. 4 giant	8 6ea		12 9
Comet	6 4ea		9 6
Gaywarm	6 0ea		8 11
Streamline	6 8ea		9 11
Suba-Alpha	5 6ea		8 3
Suba-Luxe	13 10ea		19 6
Suba-Flora perfumed	18 10ea		27 0
Suba-Royal	6 4ea		9 6
Suba-Line	6 4ea		9 6
screw type	6 4ea		9 6
Alpha-Beta	5 6ea		8 3
Warmline No. 3	6 8ea		9 11
Pennant No. 3	5 10ea		8 8
Bara Royal	6 4ea		9 6
Baraline	6 4ea		9 6
Duchess	5 6ea		8 3
Rayline	6 8ea		9 11
Saturn	6 4ea		9 6
Suba plastic	5 0ea		7 4
Suba bed airer	4 3ea		6 4
Suede (981 Picot)			
eau de toilette			
Spin-Flo applicator			
10cc	38 0	20 11	6 6
Sulfapred (1301 WM)TS			
eye drops	5ml 6 8ea		10 0
Sulphamezathine (649 ICI)			
veterinary			
sodium solution 16%†			
4oz	54 0		6 0
20oz	144 0		16 0
80oz	40 6ea		54 0
Sunsilk (412 Elida)			
hair spray standard	37 1	20 5	5 11
large	49 1	27 0	7 11
economy	72 10	40 1	11 9
Supavite (172 BMCL)			
capsules	21 57 0		6 6
	42 104 0		12 0
	84 15 11ea		22 0
SUPRO (1202 Supro)			
high protein food lb	5 1ea		6 9
Sure (509 Gibbs)			
aerosol mist	38 0	20 11	6 0
anti-perspirant aerosol	53 4	29 4	8 5
roll-on	36 4	20 0	5 9
spray	30 3	16 8	4 9
Sure Shield (549 Guest)			
bis pep tablets	13 0	4 9	2 0
pastilles	17 0	6 3	3 0
antiseptic			
blackcurrant & glycerine	17 6	3 10	2 9
catarrh	17 0	6 3	3 0
cherry cough	17 0	6 3	3 0
children's cough	17 0	6 3	3 0
codeine linctus †DDI	19 6		3 0
Gee's BPC†DDI	16 0		2 3
Gee's & chlorodyne †DDI	17 0		2 6
glycerine, lemon & honey	17 6	3 10	2 9
honey, aniseed & friars balsam	17 0	6 3	3 0
menthol et eucalyptus	17 0	6 3	3 0
menthol et eucalypto			
BPP †DDI	17 0		2 6
pholcodine †DDI	19 6		3 0
Vox bronchial	17 0	6 3	3 0
lozenges			
antibiotic throat	17 0		3 0
iodised throat	12 3	4 6	2 0
	18 6	6 10	3 0
	17 0		3 0
quatorial †	12 3	4 6	2 0
laxatives fruit flavoured	18 6	6 10	3 0
tonic tablets	13 0	4 9	2 0
travelettes	36 0	3 6	5 0
travel tablets 10	15 0	5 6	2 6
vitorange	11 6		1 6
	23 0		3 0
Surmontil (971 PSMB) †54B			
capsules 50mg	50 24 0ea		36 0
500	216 0ea		324 0
Sweetex (751LL)			
liquid	1oz 27 2		3 0
tablets	100 11 4		1 3
2000	126 4		14 0
Sylvasun (1419 Intec)			
tablets	24 57 0	32 0	9 10
Synkavit (1074 Roche)			
tablets 10mg pack of 500			D
Tandalgesic (501 Geigy) †54B			
tablets	100 27 6ea		41 3
Tar Gard (1213 TG) existing entry			D
Tar Gard (1213 TG)			I
anti-smoking device	11 0ea	5 6ea	22 6

	Trade	Tax	Retail
Taumasthman (1301 WM)†			
tablets			
dp60	5 8ea		
dp250	17 8ea		
Taylor's (1073 Robinson)			
belladonna plasters porous			
red felt 5×7½ in	25 10	9 2	3 7
7×11 in	51 10	18 9	7
red flannelette			
5×7½ in	19 10	7 3	2 1
7×11 in	37 6	13 9	5
B.P.C. white cloth			
5×7½ in	13 1		1
7×11 in	26 2		3
breast B.P.C.			
6 in dia.	17 9	6 6	2
7 in dia.	20 5	7 6	3
boil plasters			
(3)	11 3	4 2	1
(144)	34 7ea	12 8ea	61
bunion pads thin	16 9		1 1
thick	19 4		2
corn pads thin	16 9		1 1
thick	19 4		2
corn plasters N.H.S.			
sal. acid 1½×3 in 20%	5 11	2 2	1
40%	6 7	2 5	1
corn plaster, Ivy Leaf, Castle, American			
first-aid dressings	8 6	3 2	1
waterproof			
tin	12 0		1
	24 0		2
strips			
2½×6 in	5 0		
3×1½ in×144	9 0ea		12
3×2½ in×144	9 11ea		13 11
3×3 in×144	10 8ea		14 11
1½×3½ in×50	8 1ea		11
1×1½ in×50	4 2ea		5 11
1½×2½ in×50	5 2ea		7
wound dressings			
1½×2 in×50	6 0ea		8
2×3 in×50	10 11		15
2½×3½ in×50	12 2ea		17 0
1½×1½ in×50	5 4ea		7 0
circlettes ½ in dia. 100	5 8ea		7 11
1½ in dia. 100	6 10ea		9
individually wrapped			
1½×1½ in×100	13 4ea		18 0
1½×2 in×100	14 2ea		19 10
2×3 in×100	18 0ea		25
2½×3½ in×100	28 6ea		39 11
3×3 in×100	10 5ea		14
3×2½ in×100	11 6ea		15 11
3×3 in×100	10 8ea		14 11
poorman's plaster			
sponge rubber adhesive			
3×3 in (3)	71 2		8 3
3×36×18 in	53 8ea	19 8ea	94 9
3×36×18 in	42 6ea	15 7ea	75 1
unspread			
3×3½ in (3)	62 1		7 0
3×36×18 in	39 11ea	14 8ea	70 8
3×36×18 in	28 9ea	10 6ea	50 9
stockinette adhesive			
9×12 in (4)	16 0ea		22 5
strapping adhesive			
waterproof			
1 in×1 yd	11 11		1 5
1 in×2½ yd	15 5		1 9
1 in×5 yd	16 8		2 0
1 in×5 yd	25 3		2 11
2 in×5 yd	42 3		4 11
3 in×5 yd	55 10		6 6
4 in×5 yd	73 1		8 6
superfoam adhesive			
3×36×18 in	22 9ea	8 4ea	40 2
3×36×18 in	30 4ea	11 1ea	53 6
unspread			
3×36×18 in	16 4ea	6 0ea	28 10
3×36×18 in	24 10ea	9 1ea	43 10
wintergreen and capsicum			
plasters			
5×7½ in	13 1	4 9	1 10
7×11 in	26 2	9 7	3 9
wool felt soft 100% Merino			
wool spread			
36×18×½ in	22 4ea		31 3
36×18×¾ in	32 11ea		46 1
36×18×1 in	48 2ea		67 5
36×18×1½ in	54 11		76 10
unspread			
36×18×½ in	16 10ea		23 7
36×18×¾ in	27 5ea		38 4
36×18×1 in	42 8ea		59 9
36×18×1½ in	49 5ea		69 2
semi-compressed			
spread			
36×18×½ in	26 7ea		37 2
36×18×¾ in	38 1ea		53 4
36×18×1 in	50 0ea		70 0
36×18×1½ in	63 2ea		88 5
unspread			
36×18×½ in	21 1ea		29 6
36×18×¾ in	32 7ea		45 7
36×18×1 in	44 6ea		62 8
36×18×1½ in	57 8ea		80 9

	Trade	Tax	Retail
spread			
1/8 in	18 0	—	2 1
1/4 in	18 0	—	2 1
3/8 in	18 0	—	2 1
1/2 in	36 0	—	4 2
5/8 in	36 0	—	4 2
3/4 in	36 0	—	4 2
ad			
1/8 in	14 8	—	1 8
ide plaster 8.P.C.			
1 yd	7 0	—	1 0
3/4 yd	16 0	—	1 10
5 yd	20 9	—	2 5
10 yd	30 9	—	3 6
1 yd	9 9	—	1 1
3 1/2 yd	22 5	—	2 7
5 yd	30 9	—	3 6
10 yd	48 4	—	5 7
5 yd	51 10	—	6 0
10 yd	82 4	—	9 7
5 yd	70 0	—	8 2
10 yd	114 3	—	13 3
5 yd	82 6	—	9 7
10 yd	147 0	—	17 2
219 Teeda)			
hair			
ntener 110cc	138 0	76 0	24 0
178 Stafford) Southern area only			
ed shampoo	50 0	18 4	7 6
(171 BLL)15			
100ml	6 0ea	—	9 0
100	23 0ea	—	34 6
500	110 10ea	—	166 3
1000	221 8ea	—	332 6
1010 P & G) Southern, Tyne Tees, Yorkshire			
ter areas only			
ouch (672 Johnson)			
small	10 8	—	1 3
medium	17 4	—	2 1
eronomy	40 3	—	4 7
cin (969 Pfizer)TS			
lymyxin B			
almic ointment			
3.5g	3 5ea	—	5 1
1oz	—	—	—
1 (649 ICI)			
lets 5%	1 2ea	—	1 9
25%	4 0ea	—	6 0
100ml	7 0ea	—	10 6
250ml	7 0ea	—	10 6
2l	34 6ea	—	51 9
n (1052 Revlon)			
ave flask 0151	—	—	21 0
3449	—	—	25 0
ent cream 5182	—	—	41 0
e flask 0226	—	—	33 0
3447	—	—	37 0
ant roll-on			
5129	—	—	14 0
5601	—	—	18 0
onzer 3887	—	—	26 0
3465	—	—	28 0
0768	—	—	14 0
y Colour (1216 Technique)			
ourant 63 5	34 0	—	11 0
Train (981 Picot)			
toilette			
o applicator	38 0	20 11	6 6
in (1074 Roche)			
25mg			
f 1000			
38 TD)			
354 Innox)			
bes (6)	—	—	9 9
owder	—	—	20 3
tion	—	—	9 9
fume 15cc	—	—	9 3
50cc	—	—	19 9
let (3)	—	—	10 9
n (331 C of C)			
th capsules			
tube 45 3	16 2	—	7 0
8 56 0	20 0	—	8 8
16 86 2	30 9	—	13 4
e (751 LL)			
re 115cc	31 8	17 5	5 5
et (813 MF)	74 8	39 0	12 7
d Glow (1052 Revlon)			
(262 Cl8A)			
es 2mg	5 16 0ea	—	24 0
20mg	100 32 0ea	—	48 0
500	148 0ea	—	222 0
40mg	100 52 0ea	—	78 0
500	240 0ea	—	360 0
True (813 MF)			
ia blonde	84 0	43 11	14 2
conditioner			
tube 44 0	23 0	—	7 5
jar 86 8	45 3	—	14 7
84 0	43 11	—	14 2
our			
96 VVV)			
w tweezers 112	36 0	19 9 1/2	—
pers folding			
20/4	32 0ea	17 7 1/2	—
(card of 14)			
60 0	33 0	—	—
30/4B	72 0	39 7 1/2	—
100/4B	72 0	39 7 1/2	—
110	33 0	18 1 1/2	—
111	36 0	19 6 1/2	—

	Trade	Tax	Retail
Trinuride (115 Bengue) †s1s4A			
tablets	100 24 2ea	8 10ea	41 1
500 104 6ea	38 4ea	—	—
Triogesic (1303 Wander) †s7			
tablets	12 30 0	—	3 9
Trivetrin 20 (208 BW) †s48			
tablets (vet.)	100 24 0ea	—	32 0
Trivetrin 80 (208 BW) †s4B			
tablets (vet.)	100 82 6ea	—	110 0
Trufood (1249 Trufood)			
Spoonfoods	jar 9 7	—	1 0
Tugon (96 BC)			
ant bait	tube 44 0	—	2 9
(2 doz)			
Twink (412 Elida)			
Curler tweeny	23 3	12 9	3 11
end curl	37 6	20 8	6 3
full head	53 7	29 6	9 0
Roller tweeny	23 3	12 9	3 11
standard	37 6	20 8	6 3
Tyroco (312 AC) †			
lozenges	12 16 0	—	2 6
Tyromist (187 BS)			
Ubretid (117 BPL)			
tablets 5mg	100 750 0ea	—	1125 0
Ultra Brite (280 CP)			
tooth-paste	standard 84 5	31 0	2 11
(4doz)			
large	90 6	33 3	4 2
(3doz)			
ex. large	41 8	15 4	5 9
family	52 6	19 3	7 3
Uricult (171 8LL)			
slides	10 17 8ea	—	26 6
Vacromist (331 C of C)			
vapour spray	114g 48 0	17 2	7 0
Valda (1336 WJ & C) existing entry			
Valda (930 NPU)			
pastilles	38 0	13 11	3 0
(2 doz)			
Vamin (930 P & B)			
solution	500ml 68 0ea	—	—
Varidase (746 Lederle) T5			
buccal tablets	12 23 5ea	—	35 2
oral tablets	12 23 5ea	—	35 2
Vaseline (256 CPL) existing entry			
Vaseline (256 CPL)			
hair cream	70g 20 8	11 4	3 3
149g 30 11	17 0	4 9	
49g 25 9	14 2	4 0	
99g 41 10	23 0	6 6	
tonic			
tin 10 0	3 8	1 5	
jar 15 8	5 9	2 2	
27 2	9 11	3 9	
white			
tin 11 5	4 2	1 7	
jar 17 2	6 3	2 5	
28 8	10 4	4 0	
51 2	18 9	7 3	
11b 84 0	30 9	11 9	
shampoos			
beauty	sachet 14 3	5 3	8
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	
sachet 14 3	5 3	8	
(3 doz)			
35g 17 2	6 3	2 5	
70g 24 2	8 10	3 5	
120g 37 0	13 7	5 3	

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CO-CAP 25

Imipramine

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	Trade	Tax	Retail	
toilet holdalls existing list				D
9205/ITF	15	9ea	8 8ea	I
9205TF	35	3ea	19 4ea	
9237TF	43	0ea	23 7ea	
9210/1/TF	10	6ea	5 9ea	
9210/3/TF	15	9ea	8 8ea	
9210/OTF	8	0ea	4 4ea	
9210/3TF	21	9ea	11 11ea	
9210/3TL	24	6ea	13 5ea	
9210/4TF	27	3ea	15 0ea	
9210/4TL	30	0ea	16 6ea	
9412TF	57	6ea	31 7ea	
9416TF	51	6ea	28 4ea	
9417TF	59	0ea	32 5ea	
9542TF	14	3ea	7 10ea	
9513TF	19	0ea	10 5ea	
9101/2TF	27	6ea	15 1ea	
9606/14TF	11	0ea	6 0ea	
9606/16TF	13	3ea	7 3ea	
9606/16TL	15	0ea	8 3ea	
9608/16TF	17	0ea	9 4ea	
9608/10TF	11	0ea	6 0ea	
9607/7TF	12	0ea	6 7ea	
mens				
9201	27	3ea	14 11ea	
9214	38	0ea	20 10ea	
turning file	No 16	5	0ea	I
vibrators	3321	8	0ea	
Weerfoot (705 Kirby)				
corn cure	7ml	15	0	
Wellcome (208 BW)				
lamb dysentery				
antiserum conc. (vet.)				
50ml	37	6	—	50 0
pulpy kidney anti-				
serum (vet.) 100ml.	48	9ea	—	65 0
Wernets, Dr. (1178 Stafford)				
denture powder super	46	2	—	5 6
Westberry (1317 Westberry) entire entry				D
Wincarnis (279 Coleman)				
wine red label	80	0	—	8 6
	148	0	—	15 6
Windsor (1070 Windsor)				
Pink Piccolo talcum	17	3	9 3	3 1
Polka talcum	—	—	—	—
Woltz Italiana (128 Biometica)				
make-up				
fluid moisturising	64	2	34 5	11 7
manicure				
base coat	32	7	17 6	5 10
cuticle remover	32	7	17 6	5 10
nail enamel				
regular	32	7	17 6	5 10
mini-regular	25	7	13 9	4 7
pearl	47	10	25 8	8 7
mini-pearl	33	5	17 11	6 0
Venetian carnival	47	10	25 8	8 7
mini-Venetian				
carnival	33	5	17 11	6 0
super brilliant	61	5	32 11	11 0
super creme	47	10	25 8	8 7
nail hardener	45	8	29 4	10 0
nail polish removers				
lanolin	34	5	18 5	6 2
oily	25	7	13 9	4 7
nail enamel thinner	25	7	13 9	4 7
top coat	32	7	17 6	5 10

	Trade	Tax	Retail	
Wood Nymph (412 Elida)				
hair colourant	64	11	35 8	10 11
Wright's (1351 WLU)				
shaving stick refill	14	1	5 2	2 0
night lights	10	35	0	—
Wyness (1338 W & S)				
essences	20	0	4 5	2 6
Yaxa (366 Dendron)				
anti-perspirant				
super dry	61	1	31 11	10 5
Young Chelsea (331 C of C)				
after bath spray	73	10	39 4	12 6
Cologne mist	73	10	39 4	12 6
Zepto (261 Christy) pencil	13	0	4 9	2 2
Zoffora (1232 T & R)				
disinfectant	2oz	19	3	—
	(10)	—	—	2 9
	4oz	3	3ea	—
				5 0
Zotos 'Z' (128 Biometica)				
hair setting lotion 2lcc	23	0	12 4	1 11

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

60 Arden=Elizabeth Arden Ltd, 20 New Bond Street, London, W1A 1AE. 01-629 8211.
172 BMCL=Bristol-Myers Co Ltd, Stamford House, Station Road, Langley, Bucks. Slough 44511.
209 Buser=Buser & Co. Ltd., 19 Gt. Portland Street, London, W.1. 01-636 8806.
279 Coleman=Coleman & Co. Ltd., Wincarnis House, Wentwick Street, Norwich, NOR 17A. Norwich 29456.
337 Curtis=A. B. Curtis & Co. Ltd, Walrow Industrial Estate, Highbridge, Somerset. 027-878 3926.
472 Fontarel=Fontarel Ltd., Percival House, Pinner Road, Harrow, Middlesex. 01-863 4666.
558 Halas=Halas Laboratories Ltd., Thorp Arch Trading Estate, Boston Spa, Yorks. Boston Spa 2695.
614 Hoechst=Hoechst Pharmaceuticals Ltd, Hoechst House, Salisbury Road, Hounslow, Middlesex. 01-570 7712.
725 Lanalol=Lanalol Ltd., 18 Radford Crescent, Billericay, Essex. Billericay 53221.
781 Lusty=Lusty's Natural Products Co Ltd, Horton Road, Gloucester GL1 3QB 0452-21291
902 Norvic=Norvic Ltd., Arkwright Road, Reading, RG2 0LN. 0734-85201.
1180 Standard=Standard Laboratories Ltd., Windmill Road, Sunbury-on-Thames, Middlesex. Sunbury 82117.
1186 Stayne=Stayne Laboratories Ltd., Hillbottom Road, Sands, High Wycombe, Bucks. High Wycombe 25721.
1213 TG=Tar Gard (Distributors) Ltd., 17 Church Street, Walton-on-Thames, Surrey. Walton-on-Thames 26030.
1389 Merz=Merz & Co. Ltd, Abbey Gate Place, Maidstone, Kent. Maidstone 55471.
1466 Nichol=Nichol Beauty Products Ltd., Brunel Way, Thetford, Norfolk. 0842-4273.
1566 NM=Norden Marketing Ltd., Cook Lubbock House, Waterside, Maidstone, Kent. Maidstone 44213.
1570 N8L=Northern Blankets Ltd., Vine Mill, Royton, Lancs. 061-633 4231.

	Trade	Tax	Retail	
Cow and Gate (307 C & G)				
milk food				
full cream	16oz	45	4	—
half cream	16oz	45	4	—
humanized	16oz	45	4	—
Crepe de Chine (1551 PR)				
eau de Cologne spray	—	—	—	37
D.D.D. (359 DDD)				
(distributors 366 Dendron)				
balm	29	9	10 4	4
Detchema (1551 PR)				
perfume aerosol	—	—	—	95
Dexytal (413 Lilly)				
Dietade (374 DFL) existing entry				
Dietade (374 DFL)				
canned fruits	7oz	21	9	—
low salt beans	7oz	14	3	—
peas	7oz	14	3	—
Dolcin (1377 R & A)				
tablets	62	9	21 10	8
Eau Fraiche (1551 PR)				
eau de toilette spray	—	—	—	43
effer-Lem (312 AC)				
tablets	12	39	0	14 3 6
Eleva (1582 Albion)				
Eleva-B (1582 Albion)				
Email Diamant (1528 Capucci)				
toothpaste	53	0	19 5	7 1
Evansol (436 Evans)†				
lysol	110ml	16	9	—
	100ml	—	—	—
Fisons (463 Fisons) existing entry				
Fisons (463 Fisons)				
bone meal	carton	36	0	—
	7lb	66	0	—
bulb fibre	2 bowls	16	0	—
	5 bowls	32	0	—
Evergreen 80	50sq.yd	92	0	—
	100sq.yd	14	0ea	—
extra yield	30sq.yd	48	0	—
	72sq.yd	88	0	—
Growmore	carton	32	0	—
	7lb	54	0	—
lawn food	50sq.yd	72	0	—
	100sq.yd	10	8ea	—
autumn	50sq.yd	72	0	—
	100sq.yd	10	8ea	—
lawn sand	carton	32	0	—
	7lb	52	0	—
lawn spreader 12in		36	8ea	—
	16in	102	10ea	—
Levington compost				
handy	24	0	—	—
economy	68	0	—	—
lg. economy	12	4ea	—	—
giant	23	8ea	—	—
Liquinure	7½oz	22	0	—
	15½oz	38	0	—
	½gal	12	0ea	—
	1gal	19	4ea	—
	5gal	61	4ea	—
moss killer	carton	56	0	—
	7lb	90	0	—
New Kil aerosol		40	0	—
		60	0	—
peats				
selected garden small	24	0	—	—
handy	32	0	—	—
large	74	0	—	—
rose & shrub	36	0	—	—
ex. large	120	0	—	—
special lawn	50sq.yd	11	0ea	—
	100sq.yd	18	4ea	—
rose food	15	44	0	—
	30	72	0	—
	60	10	8ea	—
	300	46	8ea	—
Selex	2oz	20	0	—
	4oz	32	0	—
	7½oz	52	0	—
	15½oz	92	0	—
	½gal	30	0ea	—
aerosol	13oz	60	0	—
Super Kil	2oz	26	0	—
	4oz	42	0	—
	7½oz	74	0	—
	15½oz	10	6ea	—
super manure	25sq.yd	72	0	—
	50sq.yd	14	0ea	—
	100sq.yd	23	4ea	—
Tomorite	carton	40	0	—
	7lb	72	0	—
liquid	7½oz	22	0	—
	15½oz	38	0	—
Velvetone				

THIS WEEK'S CHANGES

	Trade	Tax	Retail	
A.C.D. (1582 Albion)				D
Alphakil (1047 Rentokil) †				A
mouse bait	48	0	—	3 0
	(2doz)	—	—	—
Allcock's (31 AP)				A
(distributors 1377 R & A)				
porous plasters	15	4	5 4	2 3
Aminogran (34 A & H)				
diet supplement	145	0ea	—	—
Antasma (992 P & C) †				
tablets	36	45	8	16 4 6 7 A
Antussin (1239 Tobal)				D
Antussin (976 PL)				I
Applefords (57 Appleford) existing entry				D
Applefords (57 Appleford)				I
cider apple vinegar				
10oz	28	8	—	3 7
40oz	79	0	—	9 10
1 gal	25	0ea	—	32 9
blackcurrant juice				
12oz	39	0	8 7	4 10
natural lemon juice				
12oz	29	0	6 5	3 7

	Trade	Tax	Retail	
Aqua Glo (1480 Izal)				•
vitamin foam bath	112	0	57 0	19 6
Asmasol (1582 Albion)				D
Asmobron (1582 Albion)				D
Avrogl (1281 Vincent)				A
(distributors 1377 R & A)				
gel	37	11	13 2	5 5
Big D (1572 DF)				I
air freshener	27	0	—	2 11
fly & wasp killer	27	0	—	2 11
Braol (1582 Albion)				D
Carbolox (1582 Albion)				D
Carnate (365 Demuth)				A
(distributors 1377 R & A)				
nail polish conditioner	37	0	19 4	6 0
Carnet de Bal (1551 PR)				•
eau de Cologne spray	—	—	—	41 0
Clima-Sed (1582 Albion)				D
Comfy Cuff (1412 Jackel)				•
baby pants	20	0	—	2 6
Complexo (272 Clin. P)				D

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
summer				Magnocarbon (1582 Albion)				D	junior injector	—	6 7
20sq.yd	38 0	—	4 9	Nailoid (31 AP)					Rheumaprin (1582 Albion)		D
50sq.yd	72 0	—	9 0	(distributors 1377 R & A)					Rifadin (1444 Lepetit) T5		
100sq.yd	10 8ea	—	16 0	lemon hand lotion	37 0	19 4	6 0	A	syrup 120ml	59 0ea	88 6 ●
weed killer				nail cream	13 10	7 3	2 3		Rodine (1047 Rentokil)		A
20sq.yd	46 0	—	5 9	nail hardener	40 7	21 2	6 7		warfarin mouse bait		
50sq.yd	92 0	—	11 6	Oxyhaler (183 BOC)					sachet	16 0	2 0
100sq.yd	14 0ea	—	21 0	oxygen bulbs 5	18 9ea	—	25 0	A	rat bait sachet (2)	32 0	4 0
bag	44 0	—	5 6	Pantestin (1582 Albion)				D	large	80 0	10 0
7lb	68 0	—	8 6	Paratex (1582 Albion)				D	7lb	16 8ea	25 0
sachet	22 0	—	2 9	Parke-Davis (938 PD)					14lb	30 0ea	45 0
4-sachet	72 0	—	9 0	shaving cream tube	24 0	9 0	3 9	C	28 & 56lb	—	D
1lb	14 0ea	—	21 0	brushless tube	24 0	9 0	3 9		Sacha (1572 DF)		I
1 1/2lb	36 8ea	—	55 0	Partner for Men (1551 PR)					deodorant	42 0	tax inc. 5 6
(840 EMF)				after shave lotion	—	—	21 6 ●		hair spray small	32 0	tax inc. 3 11
1lb	30 9	—	3 5	eau de Cologne flacon	—	—	31 9 ●		large	52 0	tax inc. 5 11
1lb	59 3	—	6 7	Personality (1377 R & A)					S.A.C. Infans (1582 Albion)		D
8 Glaxo)				bath velvet large	74 0	38 8	12 0	A	Schick (1377 R & A) existing entry		D
ors 448 Farleys)				cream foam bath	27 2	9 6	4 0	I	Schick (1377 R & A)		I
10oz	41 8	—	2 2	turtle oil					band razor	149 4	52 0 23 0
448 Farleys)				cleansing milk small	24 8	12 11	4 0	A	refill	85 6	29 9 13 0
8oz	41 8	—	2 2	deep cleansing cream	54 5	28 5	8 10		dial adjustable razor	123 4	43 0 19 0
(2 doz)				foundation cream	37 0	19 4	6 0		razor kit HM500	258 8	90 1 39 10
448 Farleys)				hand cream small	24 8	12 11	4 0		Y100	58 5	20 4 9 0
20 10	—	—	2 2	hand & body lotion	40 7	21 2	6 7	I	razor blades		
20 10	—	—	2 2	skin food large	61 7	32 2	10 0	A	super stainless (5)	25 0	8 9 3 10
51 0	—	—	4 11	skin freshener	24 8	12 11	4 0		platinum injector (5)	31 9	11 1 4 10
582 Albion)				soap bath	24 10	8 8	3 7		S.S. injector (5)	28 3	9 10 4 4
51 ACP)				toilet	15 7	5 5	2 3		Solene (625 Hozzene)		A
—	—	—	25 0	petals	29 2	10 2	4 0		sanitary towels size 1	28 0	— 3 0
glove	—	—	32 6	talcum powder	34 5	18 0	5 7		2	32 0	— 3 6
(1377 R & A)				Potters (992 P & C)				A	Sparklets (183 BOC)		
51 10	18 1	—	7 10	asthma remedy	35 8	12 10	5 0		syphon Aquarius	67 8ea	9 4ea 99 6 I
83 0	28 11	—	12 0	cigarettes	32 0	11 5	4 7		Synadrin 60 (614 Hoechst)		
16 (1281 Vincent)				pastilles					tablets 500	264 10ea	97 1ea 494 3 ●
utors 1377 R & A)				eucalyptol & menthol	19 3	—	2 5		Syrofans (1582 Albion)		D
166 4	86 11	—	27 0	Gee's linctus †DDI	19 3	—	2 5		Theobromal (1582 Albion)		D
23 9	8 3	—	3 5	glycerin & blackcurrant	19 8	4 3	2 9		Thompson's (992 P & C)		A
ne (365 Demuth)				glycerin, honey & lemon	19 8	4 3	2 9		dandelion coffee 1lb	71 2	— 7 5
utors 1377 R & A)	37 0	19 4	6 0	glycerin of thymol	19 8	7 1	3 0		1lb	120 0	— 12 6
utors 1377 R & A)	37 0	19 4	6 0	Rentokil (1047 Rentokil)				A	essence 5oz	42 0	— 4 7
Demuth)				cream polish 1/2pt	—	—	6 0		8oz	60 4	— 6 7
utors 1377 R & A)				1gal	—	—	48 0		slippery elm food		
mist shampoo	23 2	8 0	3 5	dry rot fluid 1/2gal	—	—	27 0		malted or unmalted		
55 3	19 3	—	8 2	1gal	—	—	44 0		1lb	60 10	— 6 5
an (1582 Albion)				5gal	—	—	200 0		2lb	103 8	— 10 10
an forte (1582 Albion)				Insectrol aerosol 20oz	—	—	20 0		Vagadil Alk (1582 Albion)		D
in (1582 Albion)				lawn worm killer 60yd	—	—	8 0				
pin (1582 Albion)				120yd	—	—	13 0				
stermilk (518 Glaxo)				600yd	—	—	48 3				
57 4	—	—	5 6 ●	2400yd	—	—	168 0				
93 Heinz)				moth proofer							
14 6	—	—	1 10 A	aerosol 20oz	—	—	20 0				
(307 C & G)				wood preservative							
16oz	45 4	—	4 8 C	brown, clear, black							
(625 Hozzene) existing entry				and green 1qt	—	—	14 0				
e (625 Hozzene)				1gal	—	—	25 0				
towels size 0	28 0	—	3 0	1gal	—	—	41 0				
1	32 0	—	3 6	5gal	—	—	195 0				
2	37 0	—	4 0	woodworm fluid 5oz	—	—	5 0				
3	42 0	—	4 6	10oz	—	—	8 0				
4	46 0	—	5 0	20oz	—	—	12 0				
5	51 0	—	5 6	1qt	—	—	18 0				
82 Albion)				1gal	—	—	27 0				
thin (1582 Albion)				1gal	—	—	42 0				
82 Albion)				5gal	—	—	190 0				
(1582 Albion)				aerosol 6oz	—	—	9 7				
269 VC)				1pt	—	—	13 0				
(1572 DF)	12 0	—	1 3 I	1qt	—	—	19 0				
(1102 Sanitas)				1gal	—	—	29 0				
31 6	—	—	3 6 I	1gal	—	—	47 0				
				5gal	—	—	215 0				

apeutic—pharmalogical index

Following products to be added under the
 ions stated
 viscon
 ferol
 ubidin
 kapen
 adopa
 cadopa
 ylin with Codeine
 dalgesic



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Ronson Escort 2000.

Ronson Escort 2000: from £11.10.0; de luxe vanity case: £13.10.0; Escort 66: £9.10.0 (all recommended prices.)

COMMENT COMMENT COMMENT COMMENT COMMENT

Working for what?

Not surprisingly, Mr R. G. Worby, one of the principal architects of the North-east London Pharmaceutical Committee proposals for a new NHS contract, is aggrieved at the composition of the working party set up last week to examine "the involvement of pharmacists in general practice in the NHS." Mr Worby states his case in no uncertain terms in a letter to the *C&D* (p 538) and suggests that the terms of reference of the working party will render it sterile so far as North-east London's hopes and intentions are concerned. We cannot help but agree with him.

It must be remembered that the NEL "tripartite" contract proposals arose from concern about the alarming rate of closure among local pharmacies — particularly on housing estates and in other areas where the closures effectively removed public access to a pharmaceutical service near to their homes. The proposals were explained at meetings of branches of the Society and other organisations and attracted a wide measure of support—not necessarily for the detail of the proposals but rather for their general aims. This support was reflected in the resolution carried by the Branch Representatives in May, which called for negotiations to set up a working party "to take evidence of what changes are necessary and desirable in a new NHS contract."

An unhelpful exclusion

Compare the wording with the terms of reference of the working party — set up five months and umpteen closures later — to consider "in the light of the proposed reorganisation of the administrative structure of the Health Service in England and Wales all aspects of the involvement of pharmacists in general practice in the NHS." All aspects, we might add, is with the specific exclusion of the "planning of the pharmaceutical services." How *can* the working party give worthwhile effect to the spirit of the Branch Representatives' motion, if it is not even to consider the basic reason for the motion — the need for a contract which will encourage pharmacists to operate in areas that would otherwise be deprived of a pharmaceutical service.

What the profession was asking earlier this year was that the Pharmaceutical Society should at last take a place in contract negotiations so that professional rather than commercial motives could be made paramount. What has happened is that pharmacy's leaders have set up another group to prepare another report—which will probably go the way of other, earlier, ones.

There is currently a move to adopt the term "community pharmacist" in place of "general practice." It is a change with which we think North-east London would concur, for it was largely the preservation of the pharmacist in the community, rather than in the shopping centre, that concerned them. The independent pharmacist, who is almost inevitably the one who fulfils this role, will be forgiven if he finds little comfort in the working party. The "big boys" have stated their position — they expect pharmacies (and we know which ones) to be in the shop-

ping precincts, and they reject absolutely any enforced limitation of contracts.

Sir Hugh Linstead has the unenviable task of bringing something fruitful out of this working party—quickly. We believe he may have been set an impossible task, but will be delighted and relieved if we are proved wrong on this occasion. If Sir Hugh should succeed in reconciling the various interests — professional, commercial, independent pharmacists and company chemists — he will have opened the way to new hope for pharmacy. We most sincerely wish him well.

In camera

This year's Photokina excelled itself in size and presentation. Whether or not there was a crop of novelties is beside the point; for those with failing faith in photography and motion pictures — and some chemists appear to be becoming less enthusiastic than they were—it should be mandatory to visit Cologne biennially. At least one might hope for some resurgence of enthusiasm.

From the amateur viewpoint the introduction of the Magicubes and the Kodak series of cameras with which they will be used was the most marked event. One other feature was the concentration on pictures and sound, both for 2 x 2 slides and for 8 mm "movies."

At the previous Photokina in 1968 there appeared to be an indication of a resurgence in home-processing but although there was still a good deal of equipment and chemicals for it (Paterson Products of Great Britain had an attractive eye-catching stand) the trend did not appear to be particularly marked on this last occasion. Picture-making, using either negative colour or colour transparencies, is still the easy way out and likely to continue to satisfy a large number of people.

There would now appear to be a greater difference in prices than ever before — at the lower end of the scale there is a large number of relatively inexpensive cameras, especially in the 126 cartridge type, many of which are designed to accept conventional flash-cubes. If the Magicube, with its inherent greater simplicity and reliability eventually sweeps the board then there will be a second generation of inexpensive 126 cameras which will meet the needs of the domestic picture-maker — not the "amateur photographer" in the usually accepted sense! Presumably the manufacturers of electrically-fired flashcubes and flash-bulbs will continue to supply these for the vast quantity of cameras already on the market and in the home.

Then comes the price gap — and, it is believed, one of increasing amount. Medium- and high-priced equipment appeals to a specialist market, a market which is often critical and demanding. Very often the prospective purchaser is more concerned with the technical aspects of the apparatus than with picture-making.

This is a long way from pictures by the sea-side or baby-on-the-lawn, whether in stills or movies. Colour now is easy to "shoot" and obtain average-to-good results and not really very much more expensive than black-and-white, considering the pleasure it undoubtedly gives. Yes, there is still plenty of lower-price business to be had.

PROFESSIONAL NEWS

Scottish Department of the
Pharmaceutical Society of Great Britain

Plan to split training year for graduates

A plan for the period of pre-registration employment to be split between various branches of the profession was put forward by Professor J. B. Stenlake, Strathclyde University, on Sunday.

Speaking at the conference of Scottish pharmacists in Dunblane, he gave these alternative ways in which the year might be spent:

☐ 52 weeks in one or two registered pharmacies.

☐ 52 weeks in a hospital pharmaceutical department or similar institution.

☐ 52 weeks comprising 36 consecutive weeks in (a) a registered pharmacy or (b) a hospital pharmaceutical department or similar institution or (c) the pharmaceutical industry, a school of pharmacy or an appropriate research establishment — the remaining 16 weeks to be spent in one of the other places, either (a) (b) or (c).

Professor Stenlake has been a member of the Pharmaceutical Society's working party on practical training but stressed that he was putting his own views. The working party's report has yet to be considered by Council.

The speaker named five objectives to be derived from the pre-registration year. First was to bring manipulative skills to a high peak of efficiency — essential in breeding confidence in the individual in his own ability to provide a safe and reasonable service. In order that there should be a sufficient variety of work, the year might have to divide the time between two retail establishments or a closely-knit group of hospitals. The graduate also needed to develop the confidence to discuss medication with both doctor and patient.

The second objective was to set the graduate on a course of continual re-education to keep him abreast of change in medical and therapeutic knowledge, and the third was to develop business and administrative efficiency.

Learning his responsibility for public safety was fourth on the list for the trainee. He should be encouraged to take the initiative in such matters as modifying the labelling of prescribed medicines if that would avoid confusion in the patient's mind. Safe storage and handling of drugs and the protection of premises — including exclusion of those without authority from the working area — came in this section. A working knowledge of drugs of abuse and common poisons should be developed.

The final objective was involvement in the specialist activities of hospital departments, research establishments, schools of pharmacy or the industry, all of which provided "a profitable training ground" for young graduates.

"Those that engage in such activities have an important contribution to make in establishing the position of the phar-



Professor Stenlake at the microphone; with him is Mr W. M. Darling

maceutical sciences in the eyes of their scientific and medical colleagues. Their members may be small compared with the total register, but their activities contribute greatly to the standing which pharmacists and pharmacy enjoy.

"Pharmacy cannot afford to treat as second class citizens those who wish to use their scientific rather than their professional expertise as the mainstay of their careers."

Professor Stenlake opposed any reduction in the length of pre-registration employment — but could not justify a longer period. However, he believed strongly that all graduates should gain some experience in either a shop or hospital since registration would allow them to take personal control of a pharmacy. Those engaged in research in the industry were not likely to find their future employment in hospital or general practice, and for that reason Professor Stenlake thought that a minimum of three or four months in those spheres would suffice.

Up to two months taken as vacation employment during the penultimate and final years might be recognised as part of the training year.

Some safeguards were desirable in respect of the choice of establishment, and the nature of employment. In general practice, no period of less than three months in one set of premises should be accepted, and not every hospital should automatically qualify as a suitable place for registration; the type of work available must

be sufficiently broad to provide reasonable experience. In industry, experience solely in administrative, advertising or sales departments should not be acceptable.

Professor Stenlake wished to see premises approved for the purpose of pre-registration experience. "This may well require inspection of premises for the purpose of approval to ensure that certain minimum facilities are available, and that the training programme is adequate.

"It should be a requirement also that both the supervisor and the graduate submit reports on completion of the training period, and any major discrepancies between the reports should be investigated, so that the situation can be rectified before another graduate goes in."

In his closing remarks, Professor Stenlake criticised those in retail practice who were "totally" uninterested in the provision of practical training facilities.

"They have abrogated their responsibilities, but they continue to demand often vociferously that training should only be permitted in a shop or hospital. Anyone else's shop, but not their own."

Objections to the "split year" were raised during the discussion by Mr. J. P. Bannerman, Glasgow, who said that he could not afford to employ a graduate for part of the year only; he needed someone for 52 weeks.

Mr J. P. Kerr, Newcastle, who had also been a member of the working party, regretted that about 80 per cent of graduates were receiving their training with the multiples. Private pharmacists must play their part, and his suggestion was that every contractor should pay a levy on prescriptions dispensed to provide a monetary subsidy for those prepared to train. Mr D. Dalglish, president of the British Pharmacological Students' Association, was also unhappy about lack of facilities in the private sector because many graduates commented unfavourably on the training year as they experienced it. "Independent pharmacy is losing much of the best material. This trend is to be deprecated because they have a lot to offer the community as a whole."

Earlier, Professor A. R. Rogers, Heriot-Watt University, had asked that a semi-confidential list of establishments in which graduates had trained should be made available to assist schools of pharmacy in placing their students.

Mr G. B. Kirkwood, Glasgow, advocated sandwich-type courses which could produce pharmacists better-equipped to relate academic to practical work. Professor Stenlake, however, warned of the cost of supervision by the school.

Mr J. Gray, Bridge of Allan, suggested that the Society's branches could help in placing graduates. He asked other pharmacists to take graduates "for the profession" — he had discovered that the exercise added to his knowledge and "put less into the pocket of the income tax inspector."

Freedom to exercise judgment

Pharmacists already have complete freedom to exercise their professional judgment in relation to the dispensing of prescriptions. That was the view taken by those present at the Dunblane conference after hearing a debate on a motion to the effect that "greater freedom" was required.

The whole question turned on the interpretation of "greater freedom" — both sides were in agreement that there may be a need for a greater degree of "exercise" of professional judgment.

Proposing the motion, Mr J. P. Kerr said that the pharmacist stood between the public and the doctor's mistake. At one time that had meant reporting overdosage or incompatibilities but with the therapeutic revolution the pharmacist began to accept the prescribed dose as the right dose — and the "barrier" tended to diminish. New knowledge of interactions between drugs again made it right for the pharmacist to intervene, however.

The crisis had come with drug abuse and the "rogue" doctor, and had led to the ban on the dispensing of amphetamine powder. The Society's action had been welcomed by almost every responsible body.

There were other occasions when a pharmacist should rightly refuse to dispense a prescription — Mr Kerr suggested that such prescriptions should be marked "refer back to prescriber" and signed. Any other pharmacist receiving such a prescription should contact the first to discuss the circumstances of the refusal. The profession would suffer if it accepted for dispensing every prescription that was legally written, Mr Kerr maintained. Doing so would reduce it to the level of the technician blindly carrying out the

doctor's instructions. It should be made clear to the public that dispensing was being done by responsible, professional people.

Mr J. P. Bannerman, like Mr Kerr a member of the Pharmaceutical Society's Council, seconded the motion with a reference to the proposed issue by pharmacists of warning cards on monoamine-oxidase inhibitors. There were those who wailed that the pharmacist who did not warn would lay himself open to charges of negligence. "But we knew we were altering the practice of pharmacy," he declared.

"Only by taking up such challenges can we avoid our role being taken over by doctors and the pharmaceutical industry."

Mr Bannerman quoted from "Law and Ethics for the Practising Pharmacist" by C. C. B. Stevens: "A man need not possess the highest expert skill; it is well-established law that it is sufficient if he exercises the ordinary skill of an ordinary competent man exercising that particular art."

"So what have we to fear?" he asked, "— that there are those in the profession that are not ordinary competent pharmacists? If so we are doomed."

Opposing the motion on the grounds that "we already have all the freedom necessary," Mr A. Cowan, a past-chairman of the Scottish Department Executive, said that as the training of the medical practitioner became weighted towards diagnosis and prevention of disease, the roles of the pharmacist and doctor became more defined. The prescription symbolised the common ground between doctor, pharmacist and patient, and the co-operative and supportive role of the pharmacist did not today make him a technician.

There was a wider responsibility in regard to misuse, and there was a right to refuse to dispense — but it could not be a unilateral decision. It should involve discussion with the doctors, colleagues and perhaps officers of the Pharmaceutical Society.

In support of Mr Cowan, Mr I. Benjamin, general manager Martindale Samore Ltd, said that only moral chains bound the pharmacist in the exercise of his professional duty. He took up Mr Kerr's proposal on endorsing prescription with the exhortation "Don't endorse it — keep it." Colleagues could be informed privately of the prescriber's activities.

If there was doubt about the legality of that action, it was unlikely that the pharmacist would be prosecuted for something that was for the public good. An NHS prescription should be returned to the Executive Council that owned it, and the private prescription was a message from the prescriber to the pharmacist. "Keep the message and thank the messenger," was Mr Benjamin's advice. If the prescriber, once contacted, insisted on a prescription being dispensed, the speaker suggested dispensing, however, and raising the matter later.

Pharmacists were not suddenly faced with prescriptions they did not wish to dispense, and early warning systems could enable a situation to be put to rights. Ipswich had shown what could be done if pharmacists and doctors got together.

The individual's responsibility

Contributions from the audience were in favour of the exercise of individual responsibility — "not passing it up the road" by endorsing a prescription, as Mr G. H. B. Campbell put it.

Mr J. A. Myers, Edinburgh, pointed out that if the matter were raised with officers of the Society, the offending doctor's activities could be investigated by the regional medical officers of the Health Service.

Mr J. B. Grosset, Edinburgh, could see no reason to "cash in" on the amphetamine powder decision. Rogue doctors took time to surface and could be dealt with through interprofessional communication. Mr J. MacLean, Auckinleck, said that in a small town being on good terms with the doctors gave him all the freedom he needed.

To Mr J. Stewart, Glasgow, it was the "gentle professional pharmacist" who needed more legislation. Those who are "alive" know the problems and make a professional judgment. "How can you legislate to improve my professional judgment?" he demanded.

Mr Cowan tried to amend the motion to read that the pharmacist could exercise his professional judgment to greater effect if an interdisciplinary body were set up to deal with all aspects of prescribing and dispensing. But this was rejected by the meeting.

Mr Kerr came back to say that the wording of the motion was confusing the issue. He was saying that in practice pharmacists were either not exercising or were not aware of their freedom. The meeting overwhelmingly rejected the motion, as worded, however.

During the general discussion that followed there was support for the continuance of the Scottish conference as an annual event.

Supporting the motion, Mr J. P. Bannerman and Mr J. P. Kerr



'Immediate implementation' of Noel Hall demand by Society's Council

The Council of the Pharmaceutical Society has agreed that the president should make urgent representations to the Secretary of State for Social Services for the immediate implementation of the Noel Hall report on hospital pharmacy.

The decision was taken at the Council's October meeting, but was also mentioned by the president at Dunblane (see p 525). Mr Darling then said that official intentions remained hidden. The Council regarded the delay as serious because the continued uncertainty was damaging to the future prospects of the service. The strength the report had given to the hopes and expectations of hospital pharmacists was being allowed to ebb away during the months of indecision.

But, said the president, there could be no question of implementing the report in selected areas on a trial basis — nothing could be more calculated to undermine the service in the rest of the country.

The Council meeting was given details of an informal meeting that had recently taken place between the president and the secretary and registrar and the Secretary of State.

Following agreement by the Government to add pharmacists to the list of specified classes for whom instruction might be provided under the Health and Welfare Services (Provision of Instruction) Regulations, the Organisation Committee had been asked to consider the detailed arrangements for the first prototype courses in England and Wales. The courses would be organised through three regional committees in England and one in Wales. The Department of Health and Social Security had indicated that it was prepared to enter into discussions on those arrangements with representatives of the Society and of the regional committees concerned.

It was recommended that two representatives from each of the following regional committees should be invited to attend the meeting with representatives of the Society and of the Department: Border Region, Chiltern Region, North-western Region, and Rhanbarth de Cymru. One of the two representatives of the regional committees would be an academic representative.

It was stated that Mr Lewis, Mr Ferguson and Mr Charlton (assistant secretary of the Central NHS [Chemist Contractors] Committee) had met representatives of Buckinghamshire Pharmaceutical Committee on August 12. At the meeting the concern of the Council had been expressed about the Press release issued by the Committee dealing with their request for a meeting which had seemed to imply that the Society had in the past refused to give advice on questions affecting the provision of pharmaceutical services. It had been emphasised that members of the Society's staff and, when appropriate, members of Council, were always willing to give advice on questions which were

within the scope of the Society's work.

The meeting discussed pharmaceutical services to be provided in the new town of Milton Keynes and dispensing in rural areas.

The Practice Committee recommended that the Association of the British Pharmaceutical Industry should be asked to bring to the attention of its members points made on behalf of general practice pharmacists on the subject of packaging. These included that a rectangular bottle occupied less shelf space than a cylindrical bottle; that cylindrical bottles should be cartoned where possible so that they could be stored end on, and that the top flap should carry in bold type the name and strength of the preparation; that the type size used for the strength of a product should be as large as that used for the brand name, and that an indication of the strength should also appear each time a brand name was used; that where the pharmacist had to add a vehicle in dispensing, the volume to be added should be declared prominently; and that where it was clear that a label would have to be removed from a manufacturer's pack, it should be perforated to allow for the removal.

It was agreed that it should be suggested to the Central NHS Committee that a further approach should be made to the Home Office and the Department of Health suggesting that for products covered by the Drugs (Prevention of Misuse) Act there should be a maximum pack size of 25 to 30 tablets or capsules.

The Ethical Committee discussed two opening announcements for branch pharmacies in which there had been references to qualified staff and photographs including "medicines" or "prescription" signs. It was recommended that the superintendent pharmacist of the company should be informed of Council's views on opening announcements and that the attention of the managers of the pharmacies concerned should be drawn to the paragraph of the statement upon Matters of Professional Conduct which states that a pharmacist should not allow others to use his name, qualifications, address or photograph in connection with the distribution to the public of any medicinal product.

Consideration was given to the question of the issuing of stamps with purchases by a number of pharmacies operated by Co-operative societies. It appeared that in one case, stamps had been issued on all sales transactions, with the exception of the dispensing of prescriptions. A leaflet had been circulated in the area concerned

which pointed out that stamps were not given out on prescriptions. The leaflet had included a bonus coupon worth 50 stamps. It was recommended that the view of the superintendent pharmacist concerned should be obtained and considered at the Committee's next meeting.

A progress report was given to the Committee on Drug Dependence on discussions about the Draft Dangerous Drugs (Safe Custody) Regulations, 1970. No date had been fixed for a proposed meeting with Home Office representatives.

A symposium on microbial control in pharmaceutical and cosmetic preparations would be held at Chelsea College on September 29 and 30, 1971 it was reported to the Science Committee. The symposium would be a joint venture with the Society of Cosmetic Chemists.

It was recommended that the joint post-graduate school to be held at the School of Pharmacy, University of London, in 1972, should be on the subject of surface activity with particular reference to solubilisation and its applications and not radiopharmaceuticals, as had been previously approved.

Pharmacists and MAOI warnings

The text of a letter from a pharmacist in Huyton, near Liverpool, concerning warnings to patients about drugs containing monoamine-oxidase inhibitors was considered.

The Council had replied that after consultation with the British Medical Association and the Committee on Safety of Drugs, pharmacists should be advised to issue a printed or written warning when they dispense MAOI drugs. The decision was taken with the following points in mind:

☐ The reaction when a patient who is taking MAOIs eats amine-containing foods is likely to be so serious that in the patient's interests a warning must be given.

☐ Undoubtedly the first responsibility for issuing any necessary warning lies with the prescriber. Anything done by the pharmacist would be by way of an additional safeguard which might be particularly important when dealing with MAOIs. Patients for whom these preparations are prescribed are often uncommunicative. The warning given by the prescriber would almost certainly be to the patient. The warning issued by the pharmacist would, on the other hand, be given to the person who collects the dispensed medicine and this may well be the person who is looking after the patient.

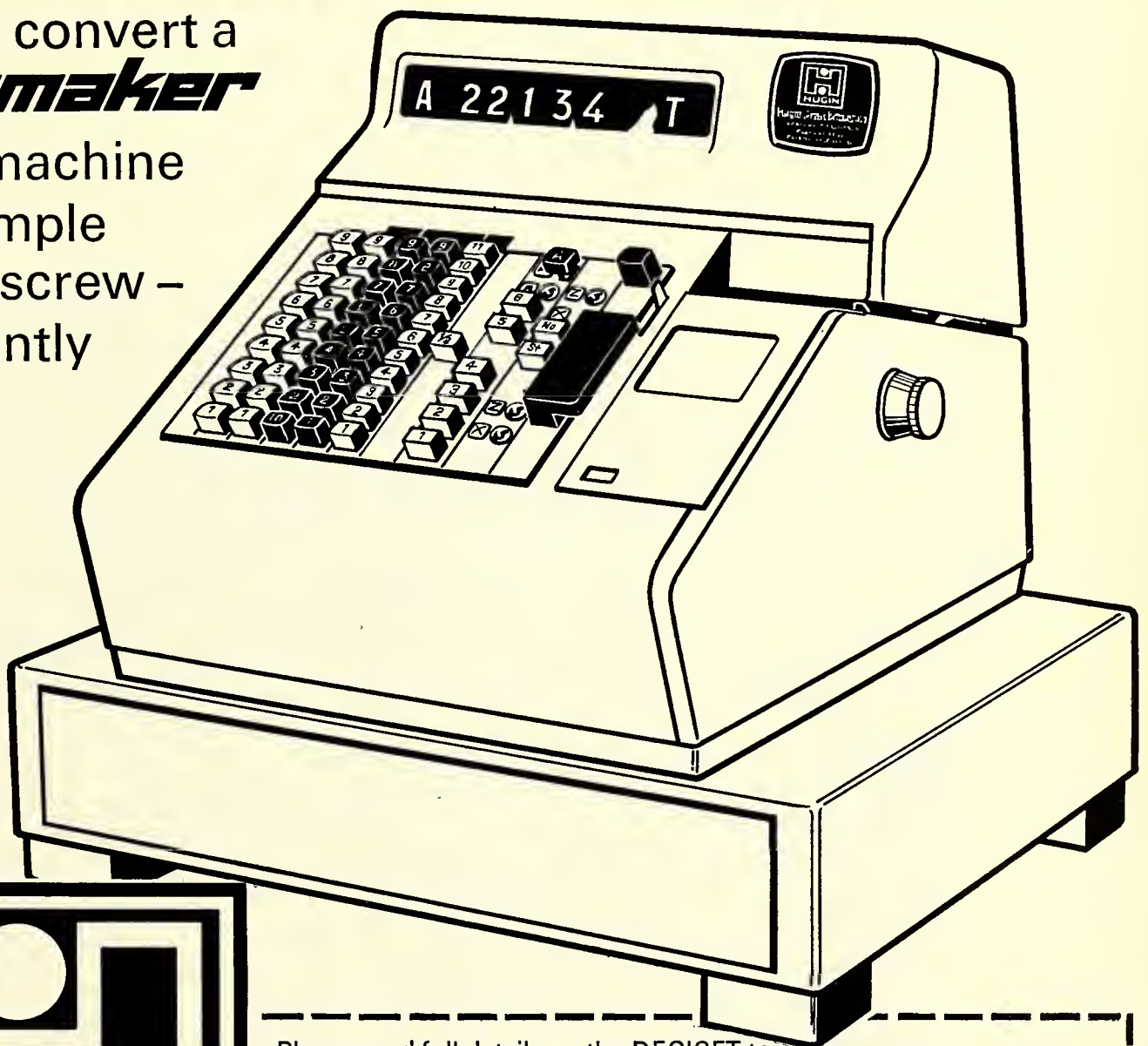
☐ The Council considers that part of the modern role of the pharmacist is to ensure that the patient is given any advice thought to be appropriate in relation to the medicine being dispensed. If the pharmacist is to be looked upon by members of the public as an expert on medicines — and the Council considers that he should be — then the responsibilities which accompany that role have to be accepted.

Discussions on the wording for the proposed card are at an advanced stage and arrangements will be made for an initial supply of warning cards to be made available to all pharmacies before any "official" advice is given to members by the Council.

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Half 1969's NHS scripts were exempt charges

More than half the prescriptions dispensed in England during 1969 were exempted from charges to the patient, the annual report of the Department of Health and Social Security shows.

A total of 245,539,000 prescriptions cost in total £151,062,000, averaging 2s 3·7d each. Some 127 million prescriptions were dispensed without charges, but the remainder produced £14·8m, with a further £485,000 being collected by dispensing doctors. A total of 81,000 pre-payment certificates were issued.

The number of prescriptions dispensed in the first six months (124 million) was 10 per cent lower than in the corresponding period in 1968 during which prescription charges were introduced (June 10), but the number in the second half showed a 5 per cent rise on the equivalent period in 1968—though it was still below the second half level of 1967.

Rise in ingredient costs

Average net ingredient cost, at 107d in the first six months, was 13 per cent above the 1968 figure, and for the second half of the year, at 112d, was 9 per cent up. The corresponding increases of the year 1968 over 1967 and of 1967 over 1966 were respectively 8 per cent and 5 per cent.

The net effect of the changes in the number of prescriptions and of average total costs compared with 1968 resulted in an increase in total cost in 1969 of about £11m, or 8 per cent, compared with 1968. The net effect of the changes in the number of prescriptions and of average total costs compared with 1968 resulted in an increase in total cost in 1969 of about £11m, or 8 per cent, compared with 1968.

The fourth annual review of prices in 1969 was the last to be carried out under the old Voluntary Price Regulation Scheme. Price reductions with an estimated value for England of about £1·5m were made, of which £1·4m resulted directly or indirectly from the Scheme; in addition cash rebates of nearly £400,000 were received.

Price increases which the Department accepted as being "justified" cost an estimated £250,000.

Four cases involving grossly excessive or irresponsible prescribing of drugs of dependence were reported to the General Medical Council during the year.

The average number of prescriptions per person was highest (6·10) in the north-west of England, having fallen from a rate of 6·60 per person in 1967. The lowest average came from the east midlands, where the rate was 5·20 prescriptions per person.

Highest net ingredient cost, at 120·1d per prescription, was to be found in East Anglia, while the west midlands had the lowest average cost — 102·0d.

Non-proprietary preparations accounted for 52·9m prescriptions, the net ingredient cost averaging 30d. Proprietary preparations prescribed by their non-proprietary name accounted for 12·1m prescriptions,

the average cost being 167d. Some 172·2 m prescriptions specified the proprietary name, the average cost being 126d.

Prescriptions for dressings, appliances, trusses and hosiery number 6·3m; average cost was 158d.

Total gross payments to pharmacists and appliance contractors amounted to £140,951,172, of which £101,883,000 was for the cost of drugs, containers, etc; £10,874,000 for on-cost allowance, and £28,194,000 for professional fees and rota payments.

Therapeutic groupings

A breakdown of prescriptions according to therapeutic groupings reveals the following total numbers of prescriptions and net ingredient costs:—Preparations acting in the alimentary system 19·4m (£6·4m); cardiovascular system and diuretics 19·6 (£16·8m); lower respiratory system 27·1 (£8·9m); nervous system 67·9m (£25·3m); genito-urinary system 1·8m (£0·7m).

Preparations acting systemically on infections 35·7m (£19·6m); affecting metabolism 7·9m (£6·2m); affecting nutrition and blood 13·4m (£4·0m); rheumatic dis-

eases 6·4m (£6·0m); allergic reactions 6·5m (£1·8m); ear, nose and oropharynx 7·3m (£1·3m).

Preparations acting on the eye 3·5m (£0·8m); skin and muco-cutaneous junctions 16·8m (£7·0m); immunological preparations 0·7m (£0·3m); other drugs and preparations 5·2m (£1·1m); dressings and appliances £6·3m (£4·2m).

Hospital services

Health Service hospital authorities spent £22,212,201 on drugs in 1968-69 (£20,385,743 in 1967-68) and £4,840,852 on dressings (£4,481,700). The average weekly cost of keeping an in-patient was £50 5s 5d, of which £1 8s 9d was represented by drugs, 8s 1d by dressings and 8s 10d by pharmacy costs.

The Department's report also deals in outline with the work of the Committee on Safety of Drugs. In 1969, a total of 218 clinical trial applications and 630 marketing applications were newly submitted to the Committee. There were 170 approval decisions in the case of clinical trials, and 12 submissions were not approved; 21 marketing applications were refused and 524 approved.

More suspected adverse reactions were reported than in any previous year, but these are still thought to represent only a small proportion of the number occurring.

Annual report of the Department of Health and Social Security 1969. HMSO, £2.

Equipment

Poisons cupboard—a warning

The Cuxson Gerrard poisons cupboard built to BSS 2881 featured last week (p 498) is for wall fixing in hospital dispensaries. It should not be considered suitable for retail pharmacies.

Draft regulations covering security of drugs in pharmacies and the construction of cupboards are at present under discussion. Until the outcome is known, pharmacists in retail practice would be advised to consider such installations carefully.



The "Label-Matic 45," a new price labelling gun from Automatic Business Machines Ltd, 15 Cromwell Road, London, SW 7, which, at the squeeze of the trigger, prints prices and simultaneously labels up to 1500 items an hour. Price (including one roll of labels and two ink rollers) is £12 10s

Weatherproof telephone system

An addition to the Modernphone Ring-Master internal communications system is the Industrial Master Station, built for all indoor and outdoor applications where a weather-proof instrument is required.

Normally, in industrial usage, the unit is combined with a speaker for broadcasting but a handset is fitted for confidential or close-range conversations. The handset, when detached, cuts off the separate speaker and the call continues as a telephone conversation.

A system similar to that described has been installed recently at the pharmaceuticals division of Imperial Chemical Industries Ltd at Macclesfield, by Modern Telephones Ltd, Shipton Group House, Oval Road, London NW1.

Mains supply alarm

Two new units designed to give instant warning of a failure in the mains supply have been introduced. Should the supply fail a red lamp is lit and a miniature hooter sounds. Applications include monitoring the supply to intermittent loads, (eg, refrigerators, incubators, water or space heating circuits). An internal change-over relay is fitted which is normally energised by the main supply.

Type MFA employs two PP1, or similar dry batteries wired in series to supply 12V giving 12 hours continuous alarm operation. Type MFA/R uses a cadmium nickel battery which is maintained fully charged by the mains and gives 1½ hours continuous alarm. (Londex Ltd, PO Box 79, 207 Anerley Road, London SE 20).

DRUG INDUSTRY EXPANSION BOOM

The United Kingdom pharmaceutical industry is currently in the middle of a massive expansion programme.

Most of the big companies and many of the smaller ones are in the process of building and equipping new factories—several on entirely new sites—sophisticated new machinery is being installed in modern offices and laboratories are being provided for research and development.

What is the reason for this activity at a time when capital investment by some of the most important sections of the UK economy is at a low ebb?

Dr A. Spinks, deputy chairman, Imperial Chemical Industries Ltd, no doubt put his finger on at least one of the reasons for this activity when he announced earlier in the year that the ICI pharmaceutical division was to double its expenditure on research and development over the next five years. He said:

"To survive, UK pharmaceutical companies will have to be comparable in capital expenditure and research effort with major international companies."

With the possibility of the UK joining the European Economic Community the sense of that warning is doubly apparent.

The accompanying table has been compiled from information released by companies during the first eight months of this year. It includes UK projects completed in that time or projects given the go-ahead by the companies' boards.

The companies include eleven British owned, five United States, three Swiss and a number of other European makers.

Some of the larger projects represent an expansion of production into a new area, as distinct from a transference. Included among the former are Beecham's pharmaceutical division in Scotland, ICI pharmaceuticals division at Severnside, Roche Products in Scotland, G. D. Searle & Co in Northumberland and Weddel Pharmaceuticals in North Wales.

Transfers to new sites (or premises) affording better facilities for future expansion were claimed as one of the reasons for the transfers of Pharmax, Parke, Davis & Co and Roussel Laboratories. In

making the transfer opportunity was taken by some (eg, Roussel) to extend their research and development.

It is not possible to segregate the expenditure on research and development projects, but the big British companies Beecham, Glaxo and Wellcome Foundation would appear to be maintaining their growth in that area. Parke, Davis on the other hand have announced that their chemical research would be transferred to the US at the end of this year while retaining product development research. Shortly after that announcement came news that Parke, Davis was going to merge with William R. Warner after turning down an offer from Revlon.

Whilst the proposed merger of CIBA and Geigy goes through the legal formalities CIBA have announced that they are doubling their Horsham production and administration building.

It is known that a number of other companies also have plans for further development but are not releasing details until later in the year.

Company	Place	Type of work	Cost	Completion date
Beecham, pharmaceutical division	Irvine, Ayrshire	New factory for pharmaceuticals	£9m	1972
Berk Pharmaceuticals	Shalford, Surrey	New manufacturing unit 67,000 sq. ft.	£1m	June 1970
Boots Pure Drug Co	Beeston, Nottingham	New plant for ibuprofen production	£600,000	June 1971
CIBA	Horsham, Surrey	Production block doubled, plus new administration block	£750,000	
Fisons, pharmaceutical division	Loughborough	5-storey office building, 35,000 sq ft floor space		Late 1971
Glaxo	Cambois, Northumberland	New factory for antibiotic production, 25 acres on 116-acre site	£6-7m	Spring 1971
	Barnard Castle, co. Durham	Extension of existing factories		
ICI, pharmaceutical division	Ulverston and Montrose			
" " "	Alderley Park, Cheshire	Extensions to research buildings	£4m	Early 1973
" " "	" " "	Production facilities	£5m	Later 1970
" " "	Severnside	New works	£3.3m	Early 1971
" " "	Macclesfield	Factory extension by two-thirds	£3.4m	Early 1971
International Chemical Co	Barnstaple	New factory	£500,000	March 1971
Inter-Alia Pharmaceuticals	Girvan, Ayrshire	Second phase expansion of facilities	£85,000	Early 1971
Eli Lilly	Erl Wood, Surrey	Research facilities extended		1970
(Dista)	Speke	Antibiotic plant to double output	£1m	This year
May & Baker	Norwich	New plant for pharmaceuticals	£150,000	Early 1971
Parke, Davis & Co	Pontypool, Mon	New production and administration headquarters	£2.7m	Mid-1971
Pharmax (division of LRC International)	Bexley, Kent	Transfer from Crayford will increase production facilities three-fold		Spring 1971
Roche Products	Dalry, Ayrshire	New plant for BI production	£8m	Shortly
Roussel Laboratories	Swindon, Wilts	New production plant, research laboratories	£3.2m	September 1970
Schering Chemicals	Burgess Hill, Sussex	New office block	£250,000	April 1971
	Hillend, Fife	Negotiating for factory site		1973
G. D. Searle & Co.	Morpeth, Northumberland	New factory, administration block, laboratory and warehouse	£1.75m	April 1970
Sterling-Winthrop group (Hilton Chemicals)	Fawdon, Northumberland	Paracetamol production doubled		August 1970
John & E. Sturge	Birmingham	Calcium carbonate, citric acid fermentation plants enlarged		Summer 1971
Weddel Pharmaceuticals	Wrexham, Denbighshire	New factory		
Wellcome Foundation				
(Burroughs Wellcome & Co.)	Dartford, Kent	Extension to pharmaceutical building	£1m	} Opened July 1970
		New office block	£300,000	
		Computer centre	£½m	
		New research and development laboratories, doubling of warehouse size, new tableting department	£2m	
(Cooper, McDougall & Robertson)	Berkhamsted, Herts	New entomological research building	£150,000	July 1971
(Wellcome Research Laboratories)	Beckenham, Kent	New building for scientific computing and statistics	£30,000	This year
(Calmic)	Crewe	New building for production, development and warehousing		This year
Whatman Biochemicals	Maidstone, Kent	New factory for enzyme production	£½m investment	July 1970
A. Wander	Kings Langley, Herts	Building to house computer	£69,500	September 1970

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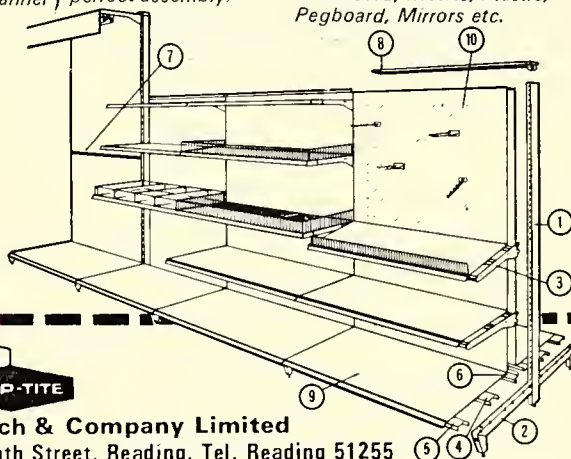
HOKON SNAP-TITE merchandising units demand a close look.

Like most brainwaves, Hokon SnapTite installations stem from an outwardly simple idea—in this case ten basic parts. However, the ingenious design of each part allows such versatility of use that Hokon installations score heavily over more rigid systems by their completely purpose-built appearance.

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| 4 Back Channel | 10 Interchangeable Backs, Hardboard, Metals, Plastic, Pegboard, Mirrors etc. |
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| 6 Bumper Channel | |
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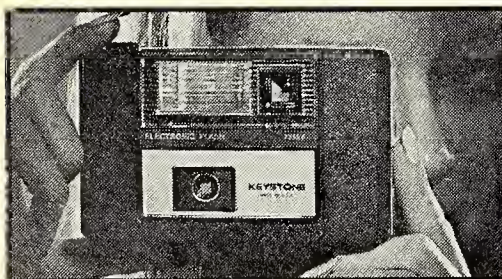
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MAGICUBE AT PHOTOKINA

THE introduction of the Magicube and the Kodak series of cameras with which they will be used was the most marked event of Photokina, Cologne, Oct. 3-11. Other manufacturers have not issued similar Magicube cameras although Keystone (part of the Atlas-Rand Corporation) has introduced two cameras, the model 125X and the model 425X: the former is the simpler of the two and fairly conventional in specification, while the latter is of the automatic electric-eye type. (The prices are, in the USA, \$22.95 and \$39.95 respectively—direct conversion without import duties and purchase tax would be approximately £9 and £17.)



But Keystone appear to be wanting the best of both worlds because they are also offering a camera that "never needs flash bulbs" — the model 725EF, which incorporates an electronic flash, and again designed for 126 cartridges. This model costs \$49.95 in the USA (direct conversion is approximately £21).



Balda-Werke, another large West German camera manufacturer, intends to introduce Magicube versions of the model 144 — a simple 126 camera, and the model 344 which has automatic exposure control. No prices were available for these cameras. The Italian Bencini company displayed a show-case prototype of a simple Magicube camera, but no details were available nor could it be examined. It was, however, stated that production was in hand.

Mr W. Haking, board chairman of Haking Industries (Mechanical and Optical) Ltd of Hong Kong, one of the world's biggest producers of simple cameras — which appear in a variety of guises on importation into different countries — stated that his company would definitely be producing a range of cameras in due course to accept Magicubes but that the time was not yet ripe to exhibit either prototypes or production models. The

prime trade-mark of this company is, of course, Halina.

The Kodak Instamatic range of 133-X, 233-X and 333-X, already reviewed in C&D attracted a good deal of attention on the international Kodak stand. There would seem to be no doubt that the mechanically-fired flash-cube is going to be a success simply because, as Kodak put it, it makes picture-making simpler.

One of the particular features of this year's Photokina show was the greater concentration on picture-and-sound, both for 2x2 slides and for 8mm movies. Many of the items rely upon a Philips-type cassette and recorder/reproducer linked to a modified camera. In one system the recorded sound is transferred to magnetic strip after processing of the picture. This has the disadvantage that it is linked to one laboratory service at present.

Other systems retain the separate film and magnetic recordings. But as the basic cost of a Philips (or equal) recorder/reproducer alone is of the order of £30 or so, it is unlikely that this type of equipment will be bought by the average home movie-maker.

On the other hand, one West German manufacturer is attempting to meet the prospective demand for sound with either 8mm or Super8 by offering short nursery-tale films about 50ft in length in a bubble-pack also containing a small gramophone record 6½in in diameter to provide a playing-time of about four minutes. The company is Lifetrick Atelier Meschke, Hannover.

Not all movie equipment was either elaborate or expensive and the Japanese Goko Trading Co Ltd, Kawasaki showed a neat little back-projection unit called the miniVision. This tiny unit accepts a 50ft reel of Super8 film and, with the aid of a 6 volt 10 watt lamp, projects a picture on a 'TV' type screen measuring about 4in wide and 2½in high.

It will run either forwards or backwards has provision for holding single pictures. Normal speed is 18 pictures-per-second, and there is a quick rewind facility.

At this year's show there were really no startling new announcements in either still or movie cameras—the same applied to materials, black-and-white or colour. Picture-presentation systems involving one or other method of utilising a domestic television set were conspicuous by their absence despite considerable publicity about them over the past few months in Britain — the most advanced of them is at least several months away (and then in the high-price bracket and not intended for the domestic market at first) while others have been careful to talk about late-1971 or even early-1972.

There would thus seem to be plenty of time left in which to sell a great deal of simple equipment, materials and slide projectors that will satisfy a market which is still by no manner of means saturated, particularly on the home-movie side.

MARKET NEWS

Depressed trading in all sectors

London, October 14: Trading continued depressed in all sectors of the market during the week. Despite that there were numerous higher prices quoted for crude drugs including the forward rates for Curacao aloes, Chinese and Brazilian menthol, cassia *linea*, Mombasa chillies, hydrastis and sarsaparilla. Belladonna herb was up twopence lb in both positions. Lower were Costa Rican ipecacuanha and turmeric.

In essential oils anise was down threepence lb at 14s 3d spot, and clove leaf at 10s 9d, cif. Forward rates for Chinese citronella rose to 10s 9d lb, cif and lemongrass by 2s 6d kg to 41s 6d. Shortage of offers from Paraguay pushed up spot petitgrain by one shilling kg to 45s.

Pharmaceutical chemicals

Adrenalin: (Per g). Synthetic 1-kg lots, 1s 2d; 500 g 1s 4d; acid tartrate, 1 kg 10½d; 500 g 1s per g.
Benzamine lactate: 500-kg lots, 1,023s per kg.
Citrates: (Per kg for 250-kg lots) **Potassium** 6s 5d; **Sodium:** 6s. Iron and ammonium, BP granular 11s 5d; scales 14s 5d.
Cortisone: Acetate 4s 6d. **Hydrocortisone** acetate or alcohol 4s 6d.—all per g.
Dienoestrol: 5-kilo lots 1s 3d g.
Digoxin: 10-g lots are 41s per g.
Emetine: hydrochloride £450 kg;—bismuth iodide £212 10s.
Ephedrine: (25-kg per kg) alkaloid 232s 9d; hydrochloride 185s; sulphate 190s.
Ergometrine maleate: (Per g) 5g 144s; 10g 138s.
Ferrous phosphate: In kegs 9s 2d kg.
Glucose: (Per ton) monohydrate; powder £79; anhydrous £150 10s; liquid 43°; Baume, £62 (5-drum lots).
Glycerin: BP spot lots, 5 tons in loaned drums 215s cwt; 1 ton 218s cwt, in 56-lb tins 230s and 233s respectively for same quantities delivered.
Glycerophosphates: **Calcium** 29s 6d kg. **Iron** 37s 10d; **Magnesium** 39s 11d; **Manganese** 57s 5d; **Potassium** 50 per cent 9s 8d; **Sodium** 50 per cent 6s 11d; powder 22s 10d.
Homatropine: (500-g) Alkaloid 1,182s kg, hydrobromide 935s; hydrochloride 1,106s; methylbromide 973s; sulphate 1,145s.
Hydrogen peroxide: 27.5 per cent. £113 3s; 35 per cent. £135 16s per 1000-kg in 50-kg containers.
Lithium salts: (1-cwt lots) carbonate 5s 9d lb; chloride granular 10s 1d; powder 10s 3d; hydroxide 6s 4d.
Kaolin: Light, 500-kg 1s 3d kg; 1,000-kg 1s 2d kg.
Mercurochrome: 145s per kg.
Neomycin sulphate: BP 5-kg 550s, kg sterile and non sterile.
Penicillin: Sterile sodium, potassium or procaine 3.1d per Mu 5,000 Mu. 1 million 2.8d per Mu.
Piperazine: Under 50 kg; adipate 19s 3d kg; citrate 18s 6d; hexahydrate 13s 3d; phosphate 20s 6d, tartrate 19s 6d.
Potash sulphurated: BPC 1959, 9s 9d kg in 50-kg drums.
Potassium acetate: (Per lb) 1-cwt lots 3s; 5-cwt 2s 8d; 10-cwt 2s 6d.
Potassium acid tartrate: BPC £356 per 1,000 kg.
Potassium bicarbonate: BP powder 110s cwt in 1-4 cwt lots; 105s cwt for 5-cwt and over.
Potassium carbonate: 50-kg kegs 6s 7d per kg.

potassium chloride: Pure 50-kg sacks, 3s 7½d per lb.

potassium gluconate: BPC, 1-ton lots 14s lb.

potassium hydroxide: (Per kg), Pellets, BP 9s 10d, fcs, ½-kg in bottles 34s 3d; technical flake 4s 8d.

potassium permanganate: BP in 1-cwt lots 10½d per lb. technical 218s 7d per cwt; 1-ton lots 17s cwt.

potassium phosphate: BPC 1949, 50-kg kegs of powder 9s 10d kg; granular 10s 6d.

potassium sulphate: BPC '49 1s 2d lb.

potassium thiocyanate: 50-kg lots 14s 7d per kg kegs.

rednisolone: alcohol and acetate from 7s per g.

rednison: 1-kg lots, alcohol and acetate 6s 6d per g.

quinidine: sulphate 21s 8d per oz for 1,000-oz lots. Alkaloid 17s oz (500-oz).

quinine: In 25-kg lots (per kg) sulphate 402s 7d; hydrochloride 469s 9d; bisulphate 405s 8d; dihydrochloride and alkaloid 504s 11d; hydrobromide (4 kg lots) 549s 8d.

saccharin: BP powder 1 lb and over 15s 6d per lb. granular salt BP 14s.

streptomycin: Sterile base and sulphate over 5-kg lots 3 1d per g; non-sterile 3d per g.

theophylline: (50-kg) BP anhydrous hydrate and ethylenediamine (aminophylline) 41s kg.

salicylic acid: 250-kg 7s 9½d kg.

sodium salicylate: 1000-kg lots 10s kg.

zinc carbonate: BPC 25-kg sacks 5s 2d kg.

zinc chloride: BPC 1959 sticks 23s 4d per kg. granular £125 metric ton.

zinc peroxide: 1-cwt lots of BP 1953, 5s. 3d per lb.

zinc sulphate: monohydrate £58 per 1,000 kg; heptahydrate £35.

Rude drugs

aconite: *Napellus* 12s 3d lb, cif.

agar: Kobe No. 1 18s 6d, cif; European 16s lb.

aloes: (cwt) Cape primes 275s; 265s cif. Curacao 50s; 730s, cif.

belladonna: Leaves 3s 3d lb spot, 3s, cif; herb 3d spot, 2s, cif; root 1s 10d spot; 1s 9d, cif.

alsams: (Per lb) Canada: 36s 6d spot; shipment new crop 36s cif. **Copaiba:** BPC 11s, Para soluble 6d spot. **Peru** 20s 3d spot, 20s, cif. **Tolu:** BP 4s; genuine as imported 40s, cif.

enzoin: Spot £38 to £48 per cwt as to quality.

uchu: (round) 36s spot, 34s 6d, cif.

elumb: Spot nominal; 130s cwt, cif.

ardamoms: Alleppy greens 33s lb. cif. Tanzanian 3s. Prime seed 39s, cif.

ascara: Shipment 370s cwt, cif.

assia: *Lignea* 500s cwt duty paid for whole.

cherry bark: Thin natural 3s 5d spot and 3s 4d cif.

hillies: Mombasa 315s cwt; Chinese 364s.

innamon: Seychelles bark 245s cwt; 215s, cif.

eylon quills: (cif) four O's 6s 5d lb two O's 6s; quillings 3s 5d.

loves: (lb) Ceylon No. 1 18s 9d, cif; Zanzibar 15s lb, cif; Madagascar 14s to 19s, fob as to date.

ochineal: (lb spot) Tenerife black-brilliant 55s, over-grey 42s 6d. Peru silver-grey 41s.

olocynth pulp: Spot 4s 6d lb; 4s 3d, cif.

andelion: Root 5s lb spot; 4s 9d, cif.

rgot: (lb) Spanish 12s; 11s 6d, cif.

entian: Root 410s per cwt spot; 400s, cif.

inger: (cwt). Nigerian peeled, 590s spot nominal, October shipment 600s cif, January-February 520s; split 345s spot; 365s cif. **Jamaican** No. 3, 1180s spot.

erra Leone 590s spot. **Cochin** 725s, cif.

ums: (Per cwt) **Acacia:** Kordofan cleaned sorts 90s spot; 275s cif. **Karaya:** No. 2 faq 460s spot; 40s cif. **Tragacanth:** No. 1 spot £300 No. 2 £275.

oney: (Per cwt ex store). Australian light amber 62s 6d, medium amber 142s 6d, nominal, Argentinian 68s nominal, Canadian 220s, Mexican 175s nominal. Chinese 147s 6d nominal.

hydrastis: 28s 6d lb spot; 28s, cif.

ecacuanha: Matto Grosso 66s lb spot 64s, cif.

osta Rican, spot 64s; shipment 62s 6d, cif.

alap: Mexican tubers 9s lb spot; 8s 6d, cif.

ola nuts: West African halves 10d lb spot; 8½d, cif.

quorice: (cwt) Chinese root spot 100s cwt, 90s, cif.

ussian 85s, cif. **Anatolian** block 290s, nominal; spray-dried powder 3s 9d lb delivered.

bbelia: (lb) Dutch, 4s 9d, spot 4s 4d, cif; American 3s, cif.

ycopodium: Indian 60s lb spot, 40s, cif.

lace: Grenada No. 1, 9s lb, cif.

enthol: (lb) Chinese spot 65s; shipment 60s, cif.

razilian 40s spot; 39s 6d cif, nominal.

ercury: Spot: £212 per flask of 76 lb.

utmegs: (Per lb. cif). Grenada 80s 5s 7d; 100s 4s 4d; assorted 3s 9½d; defectives 3s 9d.

ux vomica: (cif) Ceylon 80s cwt; Saigon 145s.

rris root: Up to 600s per cwt, c & f.

uillaia: Spot 340s; 315s cif.

pper: Sarawak white; spot nominal; shipment; 10d cif; black 3s 8d; 3s 4½d, cif.

Pimento: Spot 860s cwt; shipment 845s, cif. delivered weights.

Rhubarb: 10s to 25s lb as to grade.

Saffron: Mancha superior 600s per lb.

Sarsaparilla: Spot 5s 5d lb, shipment 5s 2d, cif.

Seeds: (Per cwt) **Anise:** Star 165s Spanish green 245s; 233s, cif. **Caraway:** Dutch 190s, cif. **Celery:** Indian 360s, cif. **Coriander:** Moroccan 82s cif.

Dill: (per 50-kg) Indian new crop 180s-185s, cif; Chinese 140s duty paid. **Fennel:** (50 kg) Chinese 107s 6d spot; 100s, cif. **Fenugreek:** Moroccan 75s duty paid, 58s cif. **Mustard:** English 60s to 120s as to quality.

Senega: Canadian 25s lb; shipment nominal. Japanese 20s in bond; 18s, cif.

Senna: (lb) Tinnevely: No. 3 f.a.q. leaves 1s 4d; pods; hand picked 2s 2d; manufacturing 1s 8d. Alexandria hand-picked pods 10s-11s; manufacturing 2s 9d-3s.

Squill: White spot 240s cwt; October shipment 220s, cif.

Tonquin beans: Para 7s 3d lb spot, 6s 9d, cif.

Turmeric: Madras finger 230s cwt; prompt shipment 199s, cif.

Valerian: Continental 300s cwt; 280s, cif. Indian 300s spot; 290s, cif.

Waxes: (Per cwt) **Bees:** 740s, cif. **Candelilla:** 560s spot, 540s cif. **Carnauba:** fatty-grey 340s; prime yellow 525s, spot.

Witch hazel leaves: 5s 6d, spot; 5s 4d, cif.

COMING EVENTS

Sunday, October 18

Mercia Region, Pharmaceutical Society, Peterborough Technical College, Peterborough, at 11 am. One day conference on "the use and misuse of drugs."

Wessex Region, Pharmaceutical Society, the Guildhall, Winchester at 10 am. One-day conference: "The pharmacist and the doctor."

Monday, October 19

Birkenhead Branch, Pharmaceutical Society, Nelson hotel, Grove Road, Wallasey, at 8 pm. Dr J. A. Carman, on: "Primitive African medicine — witch doctors, herbalists and 'surgeons'."

North-western Regional Committee, Pharmaceutical Society, University Chemistry Building, G54 Lecture Theatre, Brunswick Street, Manchester, at 8 pm. Mr B. Cox on "The autonomic nervous system and the interpretation of drug action" (Refresher course for pharmacists.)

North London Pharmaceutical Association, School of Pharmacy, Brunswick Square, London WC1, at 7.30 pm. Discussion on generic and brand names. Speakers: Mr A. G. Shaw (secretary, Association of the British Pharmaceutical Industry), Mr A. R. Williams (chief pharmacist, University College Hospital), Mr A. J. Kelly (community pharmacist) and Dr T. D. Whittet (chief pharmacist, Department of Health).

Nottingham Branch, Pharmaceutical Society, 64 St James Street, Nottingham, at 8 pm. Dr R. E. Knight on "Experiences of a casualty officer."

Romford Branch, Pharmaceutical Society, Academic Unit, Oldchurch Hospital, Romford, at 7.45 pm. Mr B. Lovett on "Radio-pharmaceuticals."

Tuesday, October 20

Durham County Branch, Pharmaceutical Society, Three Tuns hotel, Durham City at 8 pm. Mr T. B. Heightley (Superintendent, Durham pricing bureau No. 1), on "Pricing problems."

Durham County & Darlington Branch, National Pharmaceutical Union, Royal County Hotel, Durham, at 8 pm. Mr John Reed, on "NHS remuneration negotiations."

Chiltern Region Pharmaceutical Society, Chelsea College, Room 18, Manresa Rd., London SW3, at 7.45 pm. Dr G. Kirk on "Anti-hypertensives" (Postgraduate course).

Leicester and Leicestershire Branch, Pharmaceutical Society, Postgraduate Medical Centre, Royal Infirmary, Leicester, at 8.0 pm. Detective Sergeant Robinson on "The work of the Drug Squad."

Liverpool Branch, Pharmaceutical Society, Exchange hotel, Liverpool, at 7 pm. Dr W. R. L. Brown on "Implementation of the Noel Hall Working Party Report."

North Staffordshire Branch, Pharmaceutical Society, North Staffs Medical Institute, Harts-hill, at 7.45 pm. First lecture in postgraduate course on "Endocrinology."

Pharmaceutical Group, Royal Society of Health, Eccleston hotel, London SW1, at 5.30 pm. Symposium on "Community Relations and the Dental Profession."

Woking Branch, Pharmaceutical Society, Medical Centre, St Peter's Hospital, Chertsey at 8 pm. Dr Brian J. Jones on "Pharmacology of mental depression."

Wednesday, October 21

Ayrshire Branch, Pharmaceutical Society, Ayr Technical College, Dam Park, Ayr, at 7.30 pm. Dr Thomas Cochrane on "Dermatology" (lecture course).

Bournemouth Branch, Pharmaceutical Society, Medical Centre, Boscombe, at 1.15 pm. Mr Nigel Wingate on "What is an optician?"

Portsmouth Past Pharmacy Students' Association, Curzon Rooms, Waterlooville, Hants, at 7.30 pm. Annual re-union dinner.

Thursday, October 22

Bedfordshire Branch, Pharmaceutical Society, Red Lion hotel, Deadmans Cross, at 8 pm. Mr G. D. Martin on "A journey through Tunisia" (programme change).

Doncaster Branch, Pharmaceutical Society, Rockingham Arms hotel, Bennetthorpe, Doncaster, at 8 pm. Special meeting on resale price maintenance.

Dundee and Eastern Scottish Branch, Pharmaceutical Society, Tay Centre hotel, at 7 pm. Branch representatives reports and lecture and demonstration by St Andrew's Ambulance Association.

Saturday October 24

Border Region, Pharmaceutical Society, West Cumberland Hospital, Whitehaven, at 8 pm. Postgraduate Refresher Course on "Pharmacology for the pharmacist." Until October 25.

Sunday, October 25

West Midlands Region, Pharmaceutical Society, Station hotel, Stafford, at 10.30 am. Conference on "The chemotherapy of cancer."

Merseyside and North Wales Region, Pharmaceutical Society, West Cheshire Hospital, Liverpool Road, Chester at 2 pm. One-day conference on "Pharmacy tomorrow."

Advance information

National Pharmaceutical Union, University Arms Hotel, Cambridge on November 1, at 2.30 pm. Meeting of members in Area East Division 2. Speakers: Mr G. T. M. David chairman, Central NHS (Chemist Contractors) Committee and Mr H. B. Coulson, NPU treasurer. Ticket applications to Mr R. G. Green, G. F. T. Davies & Co, 30 Hills Road, Cambridge by October 26.

South-east Region, Pharmaceutical Society, Royal Star Hotel, Maidstone, at 10.30 am on November 1. Regional conference on pharmacy in the Common Market. Morning speakers include Mr H. S. Grainger, secretary European Pharmacopoeia Commission, and a representative of the Department of Health. The afternoon session will be organised as a forum led by the two morning speakers with the president of the Society, Mr. W. M. Darling and Mr J. C. Bloomfield, a member of Council. Fee £1 5s. Details from the regional secretary Mr W. E. Walton, 184 High Street, Penge, London, SE 20.

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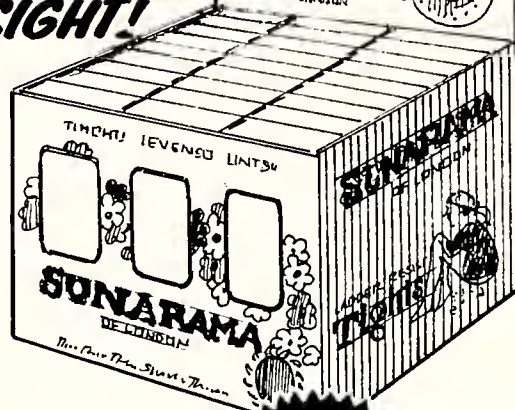
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